



LOUDOUN MUTUAL



2026 Sales Promotion Week 12

Annual Meeting October 14th & 15th

Agent No.	Agency Name	Week 12	Total	Bonus Tier	Contest Bonus
1	Hilb Group of MD, LLC	2	20	\$ 30	\$ 600
2	Armentrout Insurance Agency, LTD	1	32	\$ 40	\$ 1,280
3	Partlow Insurance Agency, Inc.	0	18	\$ 30	\$ 540
4	Freeman & Sherburne, Inc.	0	4	\$ 20	\$ 80
5	Blue Ridge Insurance Agency	4	12	\$ 20	\$ 240
7	Carr & Hyde Insurance	16	84	\$ 50	\$ 4,200
8	Element Risk, LLC	0	10	\$ 20	\$ 200
9	Bearing Insurance Group, LLC-Staunton	7	26	\$ 30	\$ 780
10	Bearing Insurance Group, LLC-Harrisonburg	0	1	\$ 20	\$ 20
11	Bearing Insurance Group, LLC-Fredericksburg	0	4	\$ 20	\$ 80
13	Stone Property Insurance LLC	0	17	\$ 30	\$ 510
14	Virginia Insurance Partners, Inc.	0	5	\$ 20	\$ 100
19	W.A. Watson & Sons Insurance Agency	6	62	\$ 50	\$ 3,100
21	Insurance Center of Winchester, Inc.	2	20	\$ 30	\$ 600
22	HRI Associates	0	0		
25	The Baldwin Group Mid Atlantic, LLC	2	14	\$ 30	\$ 420
37	The Bost Company, Inc.	3	40	\$ 40	\$ 1,600
40	Burton & Company	2	7	\$ 20	\$ 140
48	Castle Rock Insurance Agency, INC - Pearisburg	4	6	\$ 20	\$ 120
49	Castle Rock Insurance Agency, INC - Christiansburg	1	13	\$ 20	\$ 260
51	Olde Towne Insurance Agency - Colonial Beach	1	33	\$ 40	\$ 1,320
57	Bearing Insurance Group, LLC - Fredericksburg LCI	1	4	\$ 20	\$ 80
62	J. Douglas Moler Insurance Agency	0	15	\$ 30	\$ 450
67	Richards Group, Inc.	0	12	\$ 20	\$ 240
76	Olde Towne Insurance Agency - King George	2	4	\$ 20	\$ 80
77	Dalton & Associates	2	30	\$ 40	\$ 1,200
79	McCall Insurance Agency, Inc.	0	11	\$ 20	\$ 220
83	Conner Insurance Agency, a Division of Towe Insurance Service, INC	0	26	\$ 30	\$ 780
84	Thomas Insurance Agency	0	5	\$ 20	\$ 100
86	M. Edward Wilson Insurance Agency	0	14	\$ 30	\$ 420
88	Nuckols Insurance Agency	0	23	\$ 30	\$ 690
90	Brown's Insurance Agency	0	22	\$ 30	\$ 660
91	John Alderson Agency, Inc.	0	11	\$ 20	\$ 220
94	Indaco Risk Advisors	0	15	\$ 30	\$ 450
97	Scott & Wilson, Inc.	1	26	\$ 30	\$ 780
98	Wyatt Insurance Agency, Inc.	0	18	\$ 30	\$ 540
99	Scott & Bond Insurance	0	0		
101	Hammond Insurance Services	5	81	\$ 50	\$ 4,050
102	Baughman & Associates, LLC	0	0		
103	Hill Insurance Agency	0	9	\$ 20	\$ 180
106	Smith Insurance Service, Inc.	0	11	\$ 20	\$ 220
108	LD&B Insurance & Financial Services - Harrisonburg	10	103	\$ 50	\$ 5,150
112	Edinburg Insurance	0	15	\$ 30	\$ 450
113	Bearing Insurance Group, LLC-Lexington	3	33	\$ 40	\$ 1,320
114	Hammer Insurance Agency	0	10	\$ 20	\$ 200
117	Bearing Insurance Group, LLC-Portsmouth	4	18	\$ 30	\$ 540
118	Bearing Insurance Group, LLC-Wytheville	2	9	\$ 20	\$ 180
120	Bearing Insurance Group, LLC-Fairfax	4	28	\$ 30	\$ 840
121	Mason Insurance Agency, Inc.	5	16	\$ 30	\$ 480
122	Bearing Insurance Group, LLC-Sutherland	4	38	\$ 40	\$ 1,520
124	Sellers Insurance Agency, INC	2	4	\$ 20	\$ 80
125	Bearing Insurance Group, LLC-Danville	8	91	\$ 50	\$ 4,550
128	Campbell Insurance	2	34	\$ 40	\$ 1,360
129	Bearing Insurance Group, LLC-Charlottesville	0	8	\$ 20	\$ 160
134	The Winchester Group, Inc.	2	10	\$ 20	\$ 200
136	Woodward Insurance Agency	0	1	\$ 20	\$ 20
137	Bearing Insurance Group, LLC-Glen Allen	0	11	\$ 20	\$ 220



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138	Commonwealth Insurance & Risk Management, Inc.	0	7	\$ 20	\$ 140
139	The Halls of Insurance Agency, Inc.	7	30	\$ 40	\$ 1,200
142	Frost Insurance Agency	0	4	\$ 20	\$ 80
143	Hazelwood Insurance Agency	0	5	\$ 20	\$ 100
145	Blue Ridge Insurance Services, Inc.	0	23	\$ 30	\$ 690
148	LD&B Insurance & Financial Services - Broadway	0	9	\$ 20	\$ 180
150	Staley Insurance Agency, Inc.	10	71	\$ 50	\$ 3,550
152	Loudoun Insurance Group, LLC	9	30	\$ 40	\$ 1,200
159	M.L. Sutphin Insurance Agency, Inc.	0	5	\$ 20	\$ 100
160	Thurston and Heare Insurance	3	18	\$ 30	\$ 540
161	Humphrey Stump & Haynie, Inc.	5	33	\$ 40	\$ 1,320
165	Thompson Insurance Services	0	5	\$ 20	\$ 100
166	LD&B Insurance & Financial Services - Woodstock	2	26	\$ 30	\$ 780
168	Canopy Insurance, LLC	0	9	\$ 20	\$ 180
169	Simms Insurance Agency, Inc.	5	5	\$ 20	\$ 100
172	Tammy Sower Insurance	0	4	\$ 20	\$ 80
173	Medalist Insurance Group	0	0		
174	Muterspaugh Insurance Agency, Inc.	1	29	\$ 40	\$ 1,160
175	Wyatt Insurance Agency	0	18	\$ 30	\$ 540
176	Tingler Insurance Agency	5	32	\$ 40	\$ 1,280
177	Brogan Insurance Agency, Inc.	0	32	\$ 40	\$ 1,280
178	Judkins Insurance Agency, LLC	0	3	\$ 20	\$ 60
179	Coleman Davis Insurance Agency	0	11	\$ 20	\$ 220
180	Risk Protection of VA	0	3	\$ 20	\$ 60
181	Insurance Consultants of Lynchburg, Inc.	1	4	\$ 20	\$ 80
183	Burton and Company - Martinsville	4	28	\$ 30	\$ 840
186	Wyatt Insurance Agency	2	12	\$ 20	\$ 240
188	Bearing Insurance Group, LLC-Newport News	0	0		
189	Greg James Insurance	4	12	\$ 20	\$ 240
191	Thompson Insurance Agency, Inc.	0	10	\$ 20	\$ 200
196	Barts Insurance Agency, Inc.	10	50	\$ 50	\$ 2,500
197	Bearing Insurance Group, LLC-Princeton dba BI Insurance Agency	0	2	\$ 20	\$ 40
198	Lundie Financial & Insurance Services	3	4	\$ 20	\$ 80
201	Simple Blessings, Inc.	0	2	\$ 20	\$ 40
202	Ford Agency, Inc.	0	5	\$ 20	\$ 100
205	Dominion Risk Advisors, LLC	0	4	\$ 20	\$ 80
207	Clarkson & Wallace	5	15	\$ 30	\$ 450
208	Tritt Insurance Agency & Financial Services, Inc.	7	24	\$ 30	\$ 720
210	Towe Insurance Serv, Inc.	6	56	\$ 50	\$ 2,800
211	Huffman Insurance Agency, Inc.	0	28	\$ 30	\$ 840
212	GHT Insurance Agency, Inc.	2	10	\$ 20	\$ 200
214	TowneInsurance Agency, LLC	4	59	\$ 50	\$ 2,950
215	C Group Insurance	0	13	\$ 20	\$ 260
221	Barnes Insurance Group	2	6	\$ 20	\$ 120
222	Felty Insurance Agency, INC.	1	23	\$ 30	\$ 690
223	Guthrie Insurance Agency, Inc.	4	45	\$ 50	\$ 2,250
225	Northpoint Insurance Advisors	3	24	\$ 30	\$ 720
226	Carter and Company	0	2	\$ 20	\$ 40
228	Bearing Insurance Group, LLC-Bedford	0	16	\$ 30	\$ 480
229	Bearing Insurance Group, LLC-Bowling Green	2	9	\$ 20	\$ 180
232	Bearing Insurance Group, LLC - Exmore	0	2	\$ 20	\$ 40
233	Specialized Insurance Services, Inc. - Charlottesville	0	5	\$ 20	\$ 100
235	AP Benefit Advisors, LLC	1	44	\$ 40	\$ 1,760
236	Wilson, Timmons & Wallerstein Insurance Agency	0	20	\$ 30	\$ 600
242	LD&B Insurance & Financial Services - Staunton	0	9	\$ 20	\$ 180
243	LD&B Insurance & Financial Services - Luray	0	7	\$ 20	\$ 140
244	J. Green Insurance, LLC	0	3	\$ 20	\$ 60



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245	Northpoint Insurance Advisors	3	21	\$ 30	\$ 630
251	Colson and Dickie Insurance Services	0	4	\$ 20	\$ 80
253	Craddock Insurance Services Inc.	0	2	\$ 20	\$ 40
254	Virginia Commonwealth Corporation	0	58	\$ 50	\$ 2,900
256	Keith Insurance Agency	0	24	\$ 30	\$ 720
257	Lance Reynolds Insurance Agency	0	5	\$ 20	\$ 100
258	McCoy Insurance Services, Inc.	0	5	\$ 20	\$ 100
259	Mutual Insurance Partners, LLC	0	1	\$ 20	\$ 20
260	Moncure Insurance Agency	0	1	\$ 20	\$ 20
261	Tucker-Franklin Insurance	0	1	\$ 20	\$ 20
505	Benefit Solutions Insurance Agency, Inc.	1	8	\$ 20	\$ 160
507	Bill Teegen Insurance Agency	7	37	\$ 40	\$ 1,480
509	The Roberts Ins. Group, LLC	1	20	\$ 30	\$ 600
510	Town & Country Insurance Agency	0	7	\$ 20	\$ 140
512	Usher Insurance	5	45	\$ 50	\$ 2,250
524	Dowdle Insurance	0	23	\$ 30	\$ 690
526	GFH Insurance Agency dba Ramon W. Andrews Insurance Agency	0	0		
529	Smith Insurance & Financial Services	0	0		
530	GFH Insurance Agency, INC dba New Kent Insurance	2	37	\$ 40	\$ 1,480
532	Bailey Insurance Group	0	1	\$ 20	\$ 20
533	Atkinson Insurance Agency, LLC	0	5	\$ 20	\$ 100
534	Halifax Insurance Agency, Inc.	0	15	\$ 30	\$ 450
		235	2,491		\$ 92,020