



LOUDOUN MUTUAL



2026 Sales Promotion Week 3

Annual Meeting October 14th & 15th

Agent No.	Agency Name	Week 3	Total	Bonus Tier	Contest Bonus
1	Hilb Group of MD, LLC	2	18	\$ 30	\$ 540
2	Armentrout Insurance Agency, LTD	7	7	\$ 20	\$ 140
3	Partlow Insurance Agency, Inc.	1	8	\$ 20	\$ 160
4	Freeman & Sherburne, Inc.	0	1	\$ 20	\$ 20
5	Blue Ridge Insurance Agency	0	4	\$ 20	\$ 80
7	Carr & Hyde Insurance	6	23	\$ 30	\$ 690
8	Element Risk, LLC	0	2	\$ 20	\$ 40
9	Bearing Insurance Group, LLC-Staunton	4	4	\$ 20	\$ 80
10	Bearing Insurance Group, LLC-Harrisonburg	0	0		
11	Bearing Insurance Group, LLC-Fredericksburg	0	0		
13	Stone Property Insurance LLC	3	3	\$ 20	\$ 60
14	Virginia Insurance Partners, Inc.	0	1	\$ 20	\$ 20
19	W.A. Watson & Sons Insurance Agency	0	8	\$ 20	\$ 160
21	Insurance Center of Winchester, Inc.	0	10	\$ 20	\$ 200
22	HRI Associates	0	0		
25	The Baldwin Group Mid Atlantic, LLC	0	0		
37	The Bost Company, Inc.	8	10	\$ 20	\$ 200
40	Burton & Company	0	1	\$ 20	\$ 20
48	Castle Rock Insurance Agency, INC - Pearisburg	0	0		
49	Castle Rock Insurance Agency, INC - Christiansburg	1	6	\$ 20	\$ 120
51	Olde Towne Insurance Agency - Colonial Beach	2	23	\$ 30	\$ 690
57	Bearing Insurance Group, LLC - Fredericksburg LCI	0	1	\$ 20	\$ 20
62	J. Douglas Moler Insurance Agency	5	10	\$ 20	\$ 200
67	Richards Group, Inc.	5	10	\$ 20	\$ 200
76	Olde Towne Insurance Agency - King George	2	2	\$ 20	\$ 40
77	Dalton & Associates	5	7	\$ 20	\$ 140
79	McCall Insurance Agency, Inc.	0	0		
83	Conner Insurance Agency, a Division of Towe Insurance Service, INC	7	13	\$ 20	\$ 260
84	Thomas Insurance Agency	0	0		
86	M. Edward Wilson Insurance Agency	2	11	\$ 20	\$ 220
88	Nuckols Insurance Agency	0	2	\$ 20	\$ 40
90	Brown's Insurance Agency	3	10	\$ 20	\$ 200
91	John Alderson Agency, Inc.	0	2	\$ 20	\$ 40
94	Indaco Risk Advisors	0	0		
97	Scott & Wilson, Inc.	6	14	\$ 30	\$ 420
98	Wyatt Insurance Agency, Inc.	2	4	\$ 20	\$ 80
99	Scott & Bond Insurance	0	0		
101	Hammond Insurance Services	18	30	\$ 40	\$ 1,200
102	Baughman & Associates, LLC	0	0		
103	Hill Insurance Agency	0	5	\$ 20	\$ 100
106	Smith Insurance Service, Inc.	0	4	\$ 20	\$ 80
108	LD&B Insurance & Financial Services - Harrisonburg	5	25	\$ 30	\$ 750
112	Edinburg Insurance	0	3	\$ 20	\$ 60
113	Bearing Insurance Group, LLC-Lexington	8	18	\$ 30	\$ 540
114	Hammer Insurance Agency	3	5	\$ 20	\$ 100
117	Bearing Insurance Group, LLC-Portsmouth	0	7	\$ 20	\$ 140
118	Bearing Insurance Group, LLC-Wytheville	0	3	\$ 20	\$ 60
120	Bearing Insurance Group, LLC-Fairfax	4	9	\$ 20	\$ 180
121	Mason Insurance Agency, Inc.	0	0		
122	Bearing Insurance Group, LLC-Sutherland	2	4	\$ 20	\$ 80
124	Sellers Insurance Agency, INC	0	0		
125	Bearing Insurance Group, LLC-Danville	9	22	\$ 30	\$ 660
128	Campbell Insurance	0	0		
129	Bearing Insurance Group, LLC-Charlottesville	0	2	\$ 20	\$ 40
134	The Winchester Group, Inc.	0	0		
136	Woodward Insurance Agency	1	1	\$ 20	\$ 20
137	Bearing Insurance Group, LLC-Glen Allen	0	2	\$ 20	\$ 40



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138	<i>Commonwealth Insurance & Risk Management, Inc.</i>	0	2	\$ 20	\$ 40
139	<i>The Halls of Insurance Agency, Inc.</i>	4	7	\$ 20	\$ 140
142	<i>Frost Insurance Agency</i>	0	3	\$ 20	\$ 60
143	<i>Hazelwood Insurance Agency</i>	0	0		
145	<i>Blue Ridge Insurance Services, Inc.</i>	0	6	\$ 20	\$ 120
148	<i>LD&B Insurance & Financial Services - Broadway</i>	0	1	\$ 20	\$ 20
150	<i>Staley Insurance Agency, Inc.</i>	11	31	\$ 40	\$ 1,240
152	<i>Loudoun Insurance Group, LLC</i>	8	11	\$ 20	\$ 220
159	<i>M.L. Sutphin Insurance Agency, Inc.</i>	1	1	\$ 20	\$ 20
160	<i>Thurston and Heare Insurance</i>	0	7	\$ 20	\$ 140
161	<i>Humphrey Stump & Haynie, Inc.</i>	2	7	\$ 20	\$ 140
165	<i>Thompson Insurance Services</i>	0	3	\$ 20	\$ 60
166	<i>LD&B Insurance & Financial Services - Woodstock</i>	0	4	\$ 20	\$ 80
168	<i>Canopy Insurance, LLC</i>	0	3	\$ 20	\$ 60
169	<i>Simms Insurance Agency, Inc.</i>	0	0		
172	<i>Tammy Sower Insurance</i>	0	0		
173	<i>Medalist Insurance Group</i>	0	0		
174	<i>Muterspaugh Insurance Agency, Inc.</i>	4	15	\$ 30	\$ 450
175	<i>Wyatt Insurance Agency</i>	3	6	\$ 20	\$ 120
176	<i>Tingler Insurance Agency</i>	11	14	\$ 30	\$ 420
177	<i>Brogan Insurance Agency, Inc.</i>	3	9	\$ 20	\$ 180
178	<i>Judkins Insurance Agency, LLC</i>	0	0		
179	<i>Coleman Davis Insurance Agency</i>	0	2	\$ 20	\$ 40
180	<i>Risk Protection of VA</i>	1	3	\$ 20	\$ 60
181	<i>Insurance Consultants of Lynchburg, Inc.</i>	0	0		
183	<i>Burton and Company - Martinsville</i>	1	1	\$ 20	\$ 20
186	<i>Wyatt Insurance Agency</i>	3	6	\$ 20	\$ 120
188	<i>Bearing Insurance Group, LLC-Newport News</i>	0	0		
189	<i>Greg James Insurance</i>	2	6	\$ 20	\$ 120
191	<i>Thompson Insurance Agency, Inc.</i>	1	4	\$ 20	\$ 80
196	<i>Barts Insurance Agency, Inc.</i>	1	13	\$ 20	\$ 260
197	<i>Bearing Insurance Group, LLC-Princeton dba BI Insurance Agency</i>	0	0		
198	<i>Lundie Financial & Insurance Services</i>	0	0		
201	<i>Simple Blessings, Inc.</i>	0	0		
202	<i>Ford Agency, Inc.</i>	0	0		
205	<i>Dominion Risk Advisors, LLC</i>	0	0		
207	<i>Clarkson & Wallace</i>	1	10	\$ 20	\$ 200
208	<i>Tritt Insurance Agency & Financial Services, Inc.</i>	0	0		
210	<i>Towe Insurance Serv, Inc.</i>	4	14	\$ 30	\$ 420
211	<i>Huffman Insurance Agency, Inc.</i>	5	9	\$ 20	\$ 180
212	<i>GHT Insurance Agency, Inc.</i>	0	0		
214	<i>TowneInsurance Agency, LLC</i>	8	21	\$ 30	\$ 630
215	<i>C Group Insurance</i>	4	5	\$ 20	\$ 100
220	<i>Emrey & Amonette A Division of Campbell Insurance</i>	0	0		
221	<i>Barnes Insurance Group</i>	0	2	\$ 20	\$ 40
222	<i>Felty Insurance Agency, INC.</i>	0	0		
223	<i>Guthrie Insurance Agency, Inc.</i>	6	16	\$ 30	\$ 480
225	<i>Northpoint Insurance Advisors</i>	1	2	\$ 20	\$ 40
226	<i>Carter and Company</i>	0	2	\$ 20	\$ 40
228	<i>Bearing Insurance Group, LLC-Bedford</i>	3	5	\$ 20	\$ 100
229	<i>Bearing Insurance Group, LLC-Bowling Green</i>	1	2	\$ 20	\$ 40
232	<i>Bearing Insurance Group, LLC - Exmore</i>	0	0		
233	<i>Specialized Insurance Services, Inc. - Charlottesville</i>	0	0		
235	<i>AP Benefit Advisors, LLC</i>	2	12	\$ 20	\$ 240
236	<i>Wilson, Timmons & Wallerstein Insurance Agency</i>	2	6	\$ 20	\$ 120
242	<i>LD&B Insurance & Financial Services - Staunton</i>	0	2	\$ 20	\$ 40
243	<i>LD&B Insurance & Financial Services - Luray</i>	1	2	\$ 20	\$ 40



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244	<i>J. Green Insurance, LLC</i>	0	0		
245	<i>Northpoint Insurance Advisors</i>	0	0		
251	<i>Colson and Dickie Insurance Services</i>	0	4	\$ 20	\$ 80
253	<i>Craddock Insurance Services Inc.</i>	0	2	\$ 20	\$ 40
254	<i>Virginia Commonwealth Corporation</i>	3	13	\$ 20	\$ 260
256	<i>Keith Insurance Agency</i>	2	11	\$ 20	\$ 220
257	<i>Lance Reynolds Insurance Agency</i>	0	2	\$ 20	\$ 40
258	<i>McCoy Insurance Services, Inc.</i>	1	1	\$ 20	\$ 20
259	<i>Mutual Insurance Partners, LLC</i>	0	0		
260	<i>Moncure Insurance Agency</i>	0	0		
261	<i>Tucker-Franklin Insurance</i>	0	0		
505	<i>Benefit Solutions Insurance Agency, Inc.</i>	2	5	\$ 20	\$ 100
507	<i>Bill Teegen Insurance Agency</i>	4	11	\$ 20	\$ 220
509	<i>The Roberts Ins. Group, LLC</i>	0	1	\$ 20	\$ 20
510	<i>Town & Country Insurance Agency</i>	0	0		
512	<i>Usher Insurance</i>	0	21	\$ 30	\$ 630
524	<i>Dowdle Insurance</i>	2	8	\$ 20	\$ 160
526	<i>GFH Insurance Agency dba Ramon W. Andrews Insurance Agency</i>	0	0		
529	<i>Smith Insurance & Financial Services</i>	0	0		
530	<i>GFH Insurance Agency, INC dba New Kent Insurance</i>	2	9	\$ 20	\$ 180
532	<i>Bailey Insurance Group</i>	0	0		
533	<i>Atkinson Insurance Agency, LLC</i>	0	0		
534	<i>Halifax Insurance Agency, Inc.</i>	0	3	\$ 20	\$ 60
		231	724		\$ 18,140