LOUDOUN MUTUAL

2021 Sales Promotion Week 9 Results

Annual Meeting October 6th & 7th

Agent No.	Agency Name	Week 9	Total	Bonus	App Bonus
1	*Hilb Group of VA, LLC*	0	7	$ 20	$ 140
2	*Armentrout Insurance Agency, LTD*	0	24	$ 30	$ 720
3	*Partlow Insurance Agency, Inc.*	1	13	$ 20	$ 260
4	*Freeman & Sherburne, Inc.*	1	1	$ 20	$ 20
5	*Blue Ridge Insurance Agency*	2	13	$ 20	$ 260
7	*Carr & Hyde Insurance*	4	37	$ 40	$ 1,480
8	*Element Risk Management*	1	45	$ 50	$ 2,250
9	*Bankers Insurance, LLC-Staunton*	6	40	$ 50	$ 2,000
11	*Bankers Insurance, LLC-Fredericksburg*	5	21	$ 30	$ 630
13	*Stone Property Insurance LLC*	0	7	$ 20	$ 140
14	*Virginia Insurance Partners, Inc.*	1	13	$ 20	$ 260
19	*W.A. Watson & Sons Insurance Agency*	8	33	$ 40	$ 1,320
21	*Insurance Center of Winchester, Inc.*	2	9	$ 20	$ 180
22	*HRI Associates*	0	2	$ 20	$ 40
25	*Armfield, Harrison & Thomas, Inc.*	2	13	$ 20	$ 260
37	*The Bost Company, Inc.*	8	43	$ 50	$ 2,150
40	*Ballard Insurance Agency of Galax, Inc.*	0	8	$ 20	$ 160
41	*Wisecarver Insurance*	0	3	$ 20	$ 60
48	*Castle Rock Insurance Agency, INC - Pearisburg*	1	13	$ 20	$ 260
49	*Castle Rock Insurance Agency, INC - Christiansburg*	0	16	$ 30	$ 480
51	*Olde Towne Insurance Agency - Colonial Beach*	0	13	$ 20	$ 260
53	*Preferred Insurance Services, Inc.*	0	0		
57	*Bankers Insurance, LLC - Fredericksburg LCI*	0	13	$ 20	$ 260
62	*J. Douglas Moler Insurance Agency*	1	4	$ 20	$ 80
67	*Richards Group, Inc.*	0	12	$ 20	$ 240
76	*Olde Towne Insurance Agency - King George*	1	14	$ 30	$ 420
77	*Dalton & Associates*	3	19	$ 30	$ 570
79	*McCall Insurance Agency, Inc.*	2	17	$ 30	$ 510
83	*Conner Insurance Agency, a Division of Towe Insurance Service, INC*	4	15	$ 30	$ 450
84	*Thomas Insurance Agency*	0	12	$ 20	$ 240
86	*M. Edward Wilson Insurance Agency*	6	21	$ 30	$ 630
88	*Nuckols Insurance Agency*	4	8	$ 20	$ 160
90	*Brown's Insurance Agency, Inc.*	0	8	$ 20	$ 160
91	*John Alderson Agency, Inc.*	0	18	$ 30	$ 540
94	*Indaco Risk Advisors*	0	6	$ 20	$ 120
97	*Scott & Wilson, Inc.*	0	18	$ 30	$ 540
98	*Wyatt Insurance Agency, Inc.*	3	25	$ 30	$ 750
99	*Scott & Bond, Inc.*	0	3	$ 20	$ 60
101	*Hammond Insurance Services*	3	64	$ 50	$ 3,200
102	*Baughman & Associates, LLC*	0	0		
103	*Hill Insurance Agency*	2	2	$ 20	$ 40
106	*Smith Insurance Service, Inc.*	0	1	$ 20	$ 20
108	*LD&B Insurance & Financial Services - Harrisonburg*	1	27	$ 40	$ 1,080
109	*LD&B Insurance & Financial Services - Mt. Jackson*	0	0		
110	*LD&B Insurance & Financial Services - Bridgewater*	0	5	$ 20	$ 100
112	*Wightman Insurance Agency*	0	1	$ 20	$ 20
113	*Bankers Insurance, LLC-Lexington*	10	31	$ 40	$ 1,240
114	*Hammer Insurance Agency*	0	7	$ 20	$ 140
117	*Bankers Insurance, LLC-Portsmouth*	0	8	$ 20	$ 160
118	*Bankers Insurance, LLC-Wytheville*	2	20	$ 30	$ 600
120	*Bankers Insurance, LLC-Fairfax*	0	5	$ 20	$ 100
121	*Mason Insurance Agency, Inc.*	9	47	$ 50	$ 2,350
122	*Bankers Insurance, LLC-Sutherland*	0	8	$ 20	$ 160
124	*Sellers Insurance Agency, INC*	0	0		
125	*Bankers Insurance, LLC-Danville*	0	68	$ 50	$ 3,400
128	*Campbell Insurance*	2	21	$ 30	$ 630
129	*Bankers Insurance, LLC-Charlottesville*	5	10	$ 20	$ 200
131	*Warner Insurance Agency, LLC*	0	0		
134	*The Winchester Group, Inc.*	0	9	$ 20	$ 180
136	*Woodward Insurance Agency*	0	3	$ 20	$ 60

LOUDOUN MUTUAL

2021 Sales Promotion Week 9 Results

Annual Meeting October 6th & 7th

Agent No.	Agency Name	Week 9	Total	Bonus	App Bonus
137	*Bankers Insurance, LLC-Glen Allen*	0	0		
138	*Ashley Insurance Services LLC, dba Moxley Insurance Agency*	1	6	$ 20	$ 120
139	*The Halls of Insurance Agency, Inc.*	4	35	$ 40	$ 1,400
142	*Billy Frost and Associates, Inc.*	0	2	$ 20	$ 40
143	*Hazelwood Insurance Agency*	0	4	$ 20	$ 80
145	*Blue Ridge Insurance Services, Inc.*	1	23	$ 30	$ 690
148	*LD&B Insurance & Financial Services - Broadway*	0	13	$ 20	$ 260
150	*Staley Insurance Agency, Inc.*	4	46	$ 50	$ 2,300
151	*Botts Wootten Jackson Insurance Group*	2	5	$ 20	$ 100
152	*Loudoun Insurance Group, LLC*	1	7	$ 20	$ 140
158	*Campbell Insurance Agency / St. John's*	0	0		
159	*M.L. Sutphin Insurance Agency, Inc.*	0	8	$ 20	$ 160
160	*Richmond VA Insurance Agency, Inc.*	0	0		
161	*HSH d/b/a Freedom First Insurance Agency*	0	8	$ 20	$ 160
164	*Long and Foster Insurance Agency, Inc.*	0	18	$ 30	$ 540
165	*Thompson Insurance Services*	0	1	$ 20	$ 20
166	*LD&B Insurance & Financial Services - Woodstock*	0	6	$ 20	$ 120
168	*Canopy Insurance, LLC*	0	1	$ 20	$ 20
169	*Simms Insurance Agency, Inc.*	1	4	$ 20	$ 80
170	*Burton and Company - Collinsville*	0	7	$ 20	$ 140
172	*Tammy Sower Insurance*	0	0		
174	*Muterspaugh Insurance Agency, Inc.*	4	28	$ 40	$ 1,120
175	*Wyatt Insurance Agency*	0	13	$ 20	$ 260
176	*Tingler Insurance Agency*	2	17	$ 30	$ 510
177	*Brogan Insurance Agency, Inc.*	4	22	$ 30	$ 660
178	*Judkins Insurance Agency, LLC*	0	0		
179	*Coleman Davis Insurance Agency*	0	17	$ 30	$ 510
180	*Risk Protection of VA*	7	13	$ 20	$ 260
181	*Insurance Consultants of Lynchburg, Inc.*	1	8	$ 20	$ 160
182	*Virginia Insurance Partners, Inc.-Stuarts Draft*	1	1	$ 20	$ 20
183	*Burton and Company - Martinsville*	3	14	$ 30	$ 420
184	*Burton and Company - Rocky Mount*	0	0		
185	*Burton and Company - Hillsville*	0	5	$ 20	$ 100
186	*Coaches Insurance Agency*	3	8	$ 20	$ 160
189	*Lockman & Associates, Inc*	8	26	$ 30	$ 780
191	*Thompson Insurance Agency, Inc.*	0	10	$ 20	$ 200
196	*Barts Insurance Agency, Inc.*	2	22	$ 30	$ 660
197	*Bankers Insurance, LLC-Princeton dba BI Insurance Agency*	0	1	$ 20	$ 20
198	*Lundie Financial & Insurance Services*	4	39	$ 40	$ 1,560
201	*Simple Blessings, Inc.*	0	1	$ 20	$ 20
202	*Ford Agency, Inc.*	0	3	$ 20	$ 60
205	*Dominion Risk Advisors, LLC*	4	7	$ 20	$ 140
206	*Watson & Durrer Insurance Agency*	0	3	$ 20	$ 60
207	*Clarkson & Wallace*	0	20	$ 30	$ 600
208	*Tritt Insurance Agency & Financial Services, Inc.*	0	7	$ 20	$ 140
210	*Towe Insurance Serv, Inc.*	6	36	$ 40	$ 1,440
211	*Huffman Insurance Agency, Inc.*	1	20	$ 30	$ 600
212	*GHT Insurance Agency, Inc.*	2	9	$ 20	$ 180
214	*B.H. Baird Insurance*	0	5	$ 20	$ 100
215	*C Group Insurance*	0	4	$ 20	$ 80
217	*Prince-Wood Insurance, LLC*	0	3	$ 20	$ 60
218	*B.H. Baird Insurance*	0	3	$ 20	$ 60
220	*Emrey & Amonette, A Division of Campbell Insurance*	0	11	$ 20	$ 220
221	*Barnes Insurance Group*	4	15	$ 30	$ 450
222	*Felty Insurance Agency, LLC*	6	10	$ 20	$ 200
223	*Guthrie Insurance Agency, Inc.*	0	14	$ 30	$ 420
224	*The Wyatt Agency II*	0	0		
225	*Insurance Center of Dublin, Inc.*	0	13	$ 20	$ 260
226	*Carter and Company*	0	1	$ 20	$ 20

LOUDOUN MUTUAL

2021 Sales Promotion Week 9 Results

Annual Meeting October 6th & 7th

Agent No.	Agency Name	Week 9	Total	Bonus	App Bonus
227	*Element Risk Management*	0	14	$ 30	$ 420
228	*Bankers Insurance, LLC-Bedford*	2	28	$ 40	$ 1,120
229	*Bankers Insurance, LLC-Bowling Green*	0	6	$ 20	$ 120
232	*Bankers Insurance, LLC - Exmore*	0	4	$ 20	$ 80
233	*Specialized Insurance Services, Inc. - Charlottesville*	1	1	$ 20	$ 20
235	*Trustpoint Insurance LLC*	1	5	$ 20	$ 100
236	*Wilson, Timmons and Wallerstein, Inc.*	3	4	$ 20	$ 80
237	*Hilb Group of VA, LLC dba CSE Agency - Abingdon*	4	13	$ 20	$ 260
241	*The Meredith Alvis Agency Insurers Inc.*	1	18	$ 30	$ 540
242	*LD&B Insurance & Financial Services - Staunton*	0	2	$ 20	$ 40
243	*LD&B Insurance & Financial Services - Luray*	0	1	$ 20	$ 20
244	*J. Green Insurance, LLC*	2	10	$ 20	$ 200
245	*Northpoint Insurance Advisors*	0	7	$ 20	$ 140
247	*Loudoun Insurance Group, LLC*	0	0		
248	*Sellers Insurance Agency, INC*	0	0		
250	*Element Risk Management, LLC*	2	42	$ 50	$ 2,100
251	*Colson and Dickie Insurance Services*	0	5	$ 20	$ 100
252	*C Group Insurance*	0	0		
253	*Craddock Insurance Services Inc.*	0	6	$ 20	$ 120
502	*Rodney A. Cole Insurance Agency, Inc.*	3	38	$ 40	$ 1,520
503	*Lane Financial Services, LLC*	0	2	$ 20	$ 40
505	*Benefit Solutions Insurance Agency, Inc.*	0	18	$ 30	$ 540
506	*Lee Insurance Center, Inc.*	0	19	$ 30	$ 570
507	*Bill Teegen Insurance Agency*	4	31	$ 40	$ 1,240
509	*The Roberts Ins. Group, LLC*	0	5	$ 20	$ 100
510	*Town & Country Insurance Agency*	0	3	$ 20	$ 60
512	*Usher Insurance*	5	23	$ 30	$ 690
516	*American Insurances Agency*	0	2	$ 20	$ 40
524	*Dowdle Insurance*	1	17	$ 30	$ 510
525	*David Via DBA Via Agency*	0	10	$ 20	$ 200
526	*Ramon W. Andrews Insurance Agency*	0	3	$ 20	$ 60
529	*Smith Insurance Agency*	0	0		
530	*GFH Insurance Agency, INC dba New Kent Insurance*	0	3	$ 20	$ 60
532	*Bailey Insurance Group*	0	11	$ 20	$ 220
533	*Atkinson Insurance Agency, LLC*	2	22	$ 30	$ 660
534	*Halifax Insurance Agency, Inc.*	0	7	$ 20	$ 140
		207	**1,928**		**$ 63,750**