LOUDOUN MUTUAL

2019 Sales Promotion Week 11 Results

Annual Meeting October 2nd & 3rd

Agent No.	Agency Name	Week 11	Total	Bonus	App Bonus
1	*Engle, Paxson & Hawthorne Insurance Services, Ltd.*	0	18	$ 20	$ 360
2	*Armentrout Insurance Agency, LTD*	1	18	$ 20	$ 360
3	*Partlow Insurance Agency, Inc.*	0	26	$ 30	$ 780
4	*Freeman & Sherburne, Inc.*	2	6	$ 20	$ 120
5	*Blue Ridge Insurance Agency*	2	28	$ 30	$ 840
7	*Carr & Hyde Insurance*	8	64	$ 50	$ 3,200
8	*Element Risk Management*	5	45	$ 40	$ 1,800
9	*Bankers Insurance, LLC-Staunton*	8	65	$ 50	$ 3,250
10	*Bankers Insurance, LLC-Harrisonburg*	0	3	$ 20	$ 60
11	*Bankers Insurance, LLC-Fredericksburg*	5	38	$ 30	$ 1,140
13	*Nicely Insurance Agency*	0	15	$ 20	$ 300
14	*Virginia Insurance Partners, Inc.*	0	16	$ 20	$ 320
19	*W.A. Watson & Sons Insurance Agency*	3	53	$ 40	$ 2,120
20	*Independent Insurance Center*	0	2	$ 20	$ 40
21	*Insurance Center of Winchester, Inc.*	0	20	$ 30	$ 600
22	*HRI Associates*	5	35	$ 30	$ 1,050
25	*Armfield, Harrison & Thomas, Inc.*	2	17	$ 20	$ 340
37	*The Bost Company, Inc.*	2	30	$ 30	$ 900
40	*Ballard Insurance Agency of Galax, Inc.*	0	5	$ 20	$ 100
41	*Wisecarver Insurance Agency, Inc.*	2	13	$ 20	$ 260
48	*Castle Rock Insurance Agency - Pearisburg*	0	13	$ 20	$ 260
49	*Castle Rock Insurance Agency - Christiansburg*	0	18	$ 20	$ 360
51	*Olde Towne Insurance Agency - Colonial Beach*	1	22	$ 30	$ 660
53	*Preferred Insurance Services, Inc. - Leesburg*	0	8	$ 20	$ 160
54	*Douglas C. Rogers Insurance*	0	2	$ 20	$ 40
57	*Lee-Curtis Insurance Services, Inc.*	0	5	$ 20	$ 100
58	*General Insurance Agency*	3	27	$ 30	$ 810
62	*J. Douglas Moler Insurance Agency*	0	14	$ 20	$ 280
67	*Richards Group, Inc.*	3	15	$ 20	$ 300
75	*Summit Insurance Services, LLC*	1	5	$ 20	$ 100
76	*Olde Towne Insurance Agency - King George*	0	11	$ 20	$ 220
77	*Dalton & Associates*	0	33	$ 30	$ 990
79	*McCall Insurance Agency, Inc.*	0	6	$ 20	$ 120
83	*Conner Insurance Agency, a Division of Towe Insurance Service, INC*	2	20	$ 30	$ 600
84	*Thomas Insurance Agency*	0	2	$ 20	$ 40
86	*M. Edward Wilson Insurance Agency*	3	32	$ 30	$ 960
88	*Nuckols Insurance Agency - Charlottesville*	6	14	$ 20	$ 280
90	*Brown's Insurance Agency, Inc.*	3	25	$ 30	$ 750
91	*John Alderson Agency, Inc.*	1	25	$ 30	$ 750
94	*Indaco Risk Advisors*	0	5	$ 20	$ 100
97	*Scott & Wilson, Inc.*	2	21	$ 30	$ 630
98	*Wyatt Insurance Agency, Inc.*	2	21	$ 30	$ 630
99	*Scott & Bond, Inc.*	0	6	$ 20	$ 120
101	*Hammond Insurance Agency, Inc.*	4	87	$ 50	$ 4,350
102	*Baughman & Associates, LLC*	0	1	$ 20	$ 20
103	*Hill Insurance Agency*	0	13	$ 20	$ 260
106	*Smith Insurance Service, Inc.*	2	4	$ 20	$ 80
108	*LD&B Insurance & Financial Services - Harrisonburg*	3	53	$ 40	$ 2,120
109	*LD&B Insurance & Financial Services - Mt. Jackson*	0	3	$ 20	$ 60
110	*LD&B Insurance & Financial Services - Bridgewater*	0	5	$ 20	$ 100
112	*Edinburg Insurance Agency, LLC*	6	23	$ 30	$ 690
113	*Bankers Insurance, LLC-Lexington*	4	36	$ 30	$ 1,080
114	*Hammer Insurance Agency, Inc.*	0	6	$ 20	$ 120
117	*Bankers Insurance, LLC-Portsmouth*	6	20	$ 30	$ 600
118	*Bankers Insurance, LLC-Wytheville*	2	20	$ 30	$ 600
120	*Bankers Insurance, LLC-Fairfax*	0	6	$ 20	$ 120
121	*Mason Insurance Agency, Inc.*	0	35	$ 30	$ 1,050
122	*Bankers Insurance, LLC-Sutherland*	2	18	$ 20	$ 360

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124	*Pruitt & Sellers Insurance Agency*	0	5	$ 20	$ 100
125	*Bankers Insurance, LLC-Danville*	7	75	$ 50	$ 3,750
128	*Campbell Insurance*	2	29	$ 30	$ 870
129	*Bankers Insurance, LLC-Charlottesville*	0	19	$ 20	$ 380
131	*Warner Insurance Agency, LLC*	2	16	$ 20	$ 320
134	*The Winchester Group, Inc.*	1	6	$ 20	$ 120
136	*Woodward Insurance Agency*	0	1	$ 20	$ 20
137	*Bankers Insurance, LLC-Glen Allen*	0	2	$ 20	$ 40
138	*Ashley Insurance Services LLC, dba Moxley Insurance Agency*	1	4	$ 20	$ 80
139	*The Halls of Insurance Agency, Inc.*	3	41	$ 40	$ 1,640
142	*Billy Frost and Associates, Inc.*	3	4	$ 20	$ 80
143	*Hazelwood Insurance Agency*	0	12	$ 20	$ 240
145	*Blue Ridge Insurance Services, Inc.*	5	33	$ 30	$ 990
148	*LD&B Insurance & Financial Services - Broadway*	1	3	$ 20	$ 60
150	*Staley Insurance Agency, Inc.*	4	49	$ 40	$ 1,960
151	*Wootten Insurance Agency*	0	28	$ 30	$ 840
152	*Loudoun Insurance Group, LLC*	3	20	$ 30	$ 600
157	*Virginia Insurance Partners, Inc.*	0	0		
158	*Campbell Insurance Agency / St. John's*	0	6	$ 20	$ 120
159	*M.L. Sutphin Insurance Agency, Inc.*	0	29	$ 30	$ 870
160	*Richmond VA Insurance Agency, Inc.*	0	3	$ 20	$ 60
161	*HSH d/b/a Freedom First Insurance Agency*	0	22	$ 30	$ 660
164	*Long and Foster Insurance Agency, Inc.*	5	126	$ 50	$ 6,300
165	*Thompson Insurance Services*	2	4	$ 20	$ 80
166	*LD&B Insurance & Financial Services - Woodstock*	3	24	$ 30	$ 720
168	*Canopy Insurance, LLC*	1	12	$ 20	$ 240
169	*Simms Insurance Agency, Inc.*	0	3	$ 20	$ 60
170	*Burton and Company - Collinsville*	0	10	$ 20	$ 200
172	*Tammy Sower Insurance*	0	9	$ 20	$ 180
173	*Medalist Insurance Group*	0	0		
174	*Muterspaugh Insurance Agency, Inc.*	6	60	$ 50	$ 3,000
175	*Wyatt Insurance Agency*	3	29	$ 30	$ 870
176	*Tingler Insurance Agency*	5	34	$ 30	$ 1,020
177	*Brogan Insurance Agency, Inc.*	3	14	$ 20	$ 280
178	*Judkins Insurance Agency, LLC*	0	7	$ 20	$ 140
179	*Coleman Davis Insurance Agency*	4	16	$ 20	$ 320
180	*Risk Protection of VA*	4	11	$ 20	$ 220
181	*Insurance Consultants of Lynchburg, Inc.*	0	2	$ 20	$ 40
182	*Virginia Insurance Partners, Inc.-Stuarts Draft*	0	12	$ 20	$ 240
183	*Burton and Company - Martinsville*	3	27	$ 30	$ 810
184	*Burton and Company - Rocky Mount*	0	5	$ 20	$ 100
185	*Burton and Company - Hillsville*	0	5	$ 20	$ 100
186	*Coaches Insurance Agency*	0	0		
188	*Bankers Insurance, LLC-Newport News*	0	0		
189	*Lockman & Associates, Inc*	2	24	$ 30	$ 720
191	*Thompson Insurance Agency, Inc.*	0	13	$ 20	$ 260
195	*Burton and Company - Christiansburg*	0	3	$ 20	$ 60
196	*Barts Insurance Agency, Inc.*	2	26	$ 30	$ 780
197	*Bankers Insurance, LLC-Princeton dba BI Insurance Agency*	1	7	$ 20	$ 140
198	*Lundie Financial & Insurance Services-Colonial Heights*	6	71	$ 50	$ 3,550
201	*Simple Blessings, Inc.*	0	11	$ 20	$ 220
202	*Ford Agency, Inc.*	0	15	$ 20	$ 300
205	*Dominion Risk Advisors, LLC*	0	18	$ 20	$ 360
206	*Watson & Durrer Insurance Agency*	0	4	$ 20	$ 80
207	*Clarkson & Wallace*	2	16	$ 20	$ 320
208	*Tritt Insurance Agency & Financial Services, Inc.*	0	15	$ 20	$ 300
210	*Towe Insurance Serv, Inc.*	9	51	$ 40	$ 2,040
211	*Huffman Insurance Agency, Inc.*	2	24	$ 30	$ 720

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212	*GHT Insurance Agency, Inc.*	0	5	$ 20	$ 100
214	*B.H. Baird Insurance*	2	19	$ 20	$ 380
215	*C Group Insurance*	6	15	$ 20	$ 300
217	*Prince-Wood Insurance, LLC*	2	7	$ 20	$ 140
218	*B.H. Baird Insurance*	0	3	$ 20	$ 60
220	*Emrey & Amonette, A Division of Campbell Insurance*	0	12	$ 20	$ 240
221	*Barnes Insurance Group*	4	41	$ 40	$ 1,640
222	*Felty Insurance Agency, LLC*	1	11	$ 20	$ 220
223	*Guthrie Insurance Agency, Inc.*	4	19	$ 20	$ 380
224	*The Wyatt Agency II*	1	5	$ 20	$ 100
225	*Insurance Center of Dublin*	1	13	$ 20	$ 260
226	*Carter and Company*	0	2	$ 20	$ 40
227	*Barnes & Phillips, Inc.*	0	0		
228	*Bankers Insurance, LLC-Bedford*	0	6	$ 20	$ 120
229	*Bankers Insurance, LLC-Bowling Green*	0	7	$ 20	$ 140
230	*Bankers Insurance, LLC-Augusta*	1	3	$ 20	$ 60
232	*Bankers Insurance, LLC-Exmore*	0	1	$ 20	$ 20
233	*Specialized Insurance Services, Inc. - Charlottesville*	3	18	$ 20	$ 360
235	*Trustpoint Insurance LLC*	1	9	$ 20	$ 180
236	*Wilson, Timmons and Wallerstein, Inc.*	6	9	$ 20	$ 180
237	*Hilb Group of VA, LLC dba CSE Agency - Abingdon*	1	21	$ 30	$ 630
238	*Hilb Group of VA, LLC dba CSE Agency - Wise*	0	4	$ 20	$ 80
239	*Towe Insurance Services, Inc.*	0	0		
240	*Morrison & Agnor A Division of Hammond Insurance Services*	0	0		
241	*The Meredith Alvis Agency Insurers Inc.*	8	52	$ 40	$ 2,080
242	*LD&B Insurance & Financial Services - Staunton*	2	4	$ 20	$ 80
243	*LD&B Insurance & Financial Services - Luray*	2	5	$ 20	$ 100
244	*J. Green Insurance, LLC*	0	12	$ 20	$ 240
245	*Carper Insurance Associates*	2	5	$ 20	$ 100
247	*Loudoun Insurance Group, LLC dba Schoolcraft Insurance Agency*	1	12	$ 20	$ 240
248	*Sellers Insurance Agency, INC*	0	5	$ 20	$ 100
502	*Rodney A. Cole Insurance Agency, Inc.*	20	102	$ 50	$ 5,100
503	*Lane Financial Services, LLC*	1	6	$ 20	$ 120
505	*Benefit Solutions Insurance Agency, Inc.*	0	7	$ 20	$ 140
506	*Lee Insurance Center, Inc.*	6	16	$ 20	$ 320
507	*Bill Teegen Insurance Agency*	3	26	$ 30	$ 780
509	*The Roberts Ins. Group, LLC*	3	12	$ 20	$ 240
510	*Town & Country Insurance Agency*	2	11	$ 20	$ 220
512	*Usher Insurance*	4	16	$ 20	$ 320
516	*American Insurances Agency*	3	51	$ 40	$ 2,040
524	*Dowdle Insurance*	1	9	$ 20	$ 180
525	*David Via DBA Via Agency*	1	8	$ 20	$ 160
526	*Ramon W. Andrews Insurance Agency*	1	14	$ 20	$ 280
529	*Smith Insurance Agency*	0	0		
530	*GFH Insurance Agency, INC dba New Kent Insurance*	2	7	$ 20	$ 140
532	*Bailey Insurance Group*	0	9	$ 20	$ 180
533	*Atkinson Insurance Agency, LLC*	16	120	$ 50	$ 6,000
534	*Halifax Insurance Agency, Inc.*	0	15	$ 20	$ 300
537	*VIP - New Horizon, INC*	0	11	$ 20	$ 220
543	*Bishop Insurance*	3	10	$ 20	$ 200
		310	**3,087**		**$ 102,890**