



# LOUDOUN MUTUAL



## 2026 Sales Promotion Week 7

### Annual Meeting October 14th & 15th

Agent No.	Agency Name	Week 7	Total	Bonus Tier	Contest Bonus
1	Hilb Group of MD, LLC	0	18	\$ 30	\$ 540
2	Armentrout Insurance Agency, LTD	3	27	\$ 30	\$ 810
3	Partlow Insurance Agency, Inc.	0	10	\$ 20	\$ 200
4	Freeman & Sherburne, Inc.	2	3	\$ 20	\$ 60
5	Blue Ridge Insurance Agency	2	6	\$ 20	\$ 120
7	Carr & Hyde Insurance	1	45	\$ 50	\$ 2,250
8	Element Risk, LLC	2	6	\$ 20	\$ 120
9	Bearing Insurance Group, LLC-Staunton	3	10	\$ 20	\$ 200
10	Bearing Insurance Group, LLC-Harrisonburg	1	1	\$ 20	\$ 20
11	Bearing Insurance Group, LLC-Fredericksburg	0	1	\$ 20	\$ 20
13	Stone Property Insurance LLC	0	10	\$ 20	\$ 200
14	Virginia Insurance Partners, Inc.	0	3	\$ 20	\$ 60
19	W.A. Watson & Sons Insurance Agency	2	27	\$ 30	\$ 810
21	Insurance Center of Winchester, Inc.	0	11	\$ 20	\$ 220
22	HRI Associates	0	0		
25	The Baldwin Group Mid Atlantic, LLC	0	7	\$ 20	\$ 140
37	The Bost Company, Inc.	1	25	\$ 30	\$ 750
40	Burton & Company	2	3	\$ 20	\$ 60
48	Castle Rock Insurance Agency, INC - Pearisburg	0	0		
49	Castle Rock Insurance Agency, INC - Christiansburg	1	12	\$ 20	\$ 240
51	Olde Towne Insurance Agency - Colonial Beach	0	25	\$ 30	\$ 750
57	Bearing Insurance Group, LLC - Fredericksburg LCI	0	3	\$ 20	\$ 60
62	J. Douglas Moler Insurance Agency	2	15	\$ 30	\$ 450
67	Richards Group, Inc.	0	10	\$ 20	\$ 200
76	Olde Towne Insurance Agency - King George	0	2	\$ 20	\$ 40
77	Dalton & Associates	1	20	\$ 30	\$ 600
79	McCall Insurance Agency, Inc.	0	1	\$ 20	\$ 20
83	Conner Insurance Agency, a Division of Towe Insurance Service, INC	2	18	\$ 30	\$ 540
84	Thomas Insurance Agency	2	3	\$ 20	\$ 60
86	M. Edward Wilson Insurance Agency	0	13	\$ 20	\$ 260
88	Nuckols Insurance Agency	2	20	\$ 30	\$ 600
90	Brown's Insurance Agency	0	18	\$ 30	\$ 540
91	John Alderson Agency, Inc.	3	11	\$ 20	\$ 220
94	Indaco Risk Advisors	0	5	\$ 20	\$ 100
97	Scott & Wilson, Inc.	2	24	\$ 30	\$ 720
98	Wyatt Insurance Agency, Inc.	3	12	\$ 20	\$ 240
99	Scott & Bond Insurance	0	0		
101	Hammond Insurance Services	4	57	\$ 50	\$ 2,850
102	Baughman & Associates, LLC	0	0		
103	Hill Insurance Agency	0	7	\$ 20	\$ 140
106	Smith Insurance Service, Inc.	0	9	\$ 20	\$ 180
108	LD&B Insurance & Financial Services - Harrisonburg	3	61	\$ 50	\$ 3,050
112	Edinburg Insurance	1	12	\$ 20	\$ 240
113	Bearing Insurance Group, LLC-Lexington	2	25	\$ 30	\$ 750
114	Hammer Insurance Agency	2	9	\$ 20	\$ 180
117	Bearing Insurance Group, LLC-Portsmouth	1	12	\$ 20	\$ 240
118	Bearing Insurance Group, LLC-Wytheville	0	5	\$ 20	\$ 100
120	Bearing Insurance Group, LLC-Fairfax	1	22	\$ 30	\$ 660
121	Mason Insurance Agency, Inc.	2	5	\$ 20	\$ 100
122	Bearing Insurance Group, LLC-Sutherland	9	23	\$ 30	\$ 690
124	Sellers Insurance Agency, INC	0	2	\$ 20	\$ 40
125	Bearing Insurance Group, LLC-Danville	5	53	\$ 50	\$ 2,650
128	Campbell Insurance	7	19	\$ 30	\$ 570
129	Bearing Insurance Group, LLC-Charlottesville	0	6	\$ 20	\$ 120
134	The Winchester Group, Inc.	0	5	\$ 20	\$ 100
136	Woodward Insurance Agency	0	1	\$ 20	\$ 20
137	Bearing Insurance Group, LLC-Glen Allen	0	6	\$ 20	\$ 120



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138	<i>Commonwealth Insurance &amp; Risk Management, Inc.</i>	0	6	\$ 20	\$ 120
139	<i>The Halls of Insurance Agency, Inc.</i>	0	13	\$ 20	\$ 260
142	<i>Frost Insurance Agency</i>	0	3	\$ 20	\$ 60
143	<i>Hazelwood Insurance Agency</i>	1	2	\$ 20	\$ 40
145	<i>Blue Ridge Insurance Services, Inc.</i>	4	21	\$ 30	\$ 630
148	<i>LD&amp;B Insurance &amp; Financial Services - Broadway</i>	2	5	\$ 20	\$ 100
150	<i>Staley Insurance Agency, Inc.</i>	6	50	\$ 50	\$ 2,500
152	<i>Loudoun Insurance Group, LLC</i>	0	11	\$ 20	\$ 220
159	<i>M.L. Sutphin Insurance Agency, Inc.</i>	0	4	\$ 20	\$ 80
160	<i>Thurston and Heare Insurance</i>	1	11	\$ 20	\$ 220
161	<i>Humphrey Stump &amp; Haynie, Inc.</i>	0	21	\$ 30	\$ 630
165	<i>Thompson Insurance Services</i>	0	3	\$ 20	\$ 60
166	<i>LD&amp;B Insurance &amp; Financial Services - Woodstock</i>	2	17	\$ 30	\$ 510
168	<i>Canopy Insurance, LLC</i>	2	7	\$ 20	\$ 140
169	<i>Simms Insurance Agency, Inc.</i>	0	0		
172	<i>Tammy Sower Insurance</i>	0	0		
173	<i>Medalist Insurance Group</i>	0	0		
174	<i>Muterspaugh Insurance Agency, Inc.</i>	1	19	\$ 30	\$ 570
175	<i>Wyatt Insurance Agency</i>	0	9	\$ 20	\$ 180
176	<i>Tingler Insurance Agency</i>	0	20	\$ 30	\$ 600
177	<i>Brogan Insurance Agency, Inc.</i>	4	25	\$ 30	\$ 750
178	<i>Judkins Insurance Agency, LLC</i>	0	0		
179	<i>Coleman Davis Insurance Agency</i>	0	9	\$ 20	\$ 180
180	<i>Risk Protection of VA</i>	0	3	\$ 20	\$ 60
181	<i>Insurance Consultants of Lynchburg, Inc.</i>	0	3	\$ 20	\$ 60
183	<i>Burton and Company - Martinsville</i>	0	8	\$ 20	\$ 160
186	<i>Wyatt Insurance Agency</i>	1	8	\$ 20	\$ 160
188	<i>Bearing Insurance Group, LLC-Newport News</i>	0	0		
189	<i>Greg James Insurance</i>	0	6	\$ 20	\$ 120
191	<i>Thompson Insurance Agency, Inc.</i>	6	10	\$ 20	\$ 200
196	<i>Barts Insurance Agency, Inc.</i>	1	19	\$ 30	\$ 570
197	<i>Bearing Insurance Group, LLC-Princeton dba BI Insurance Agency</i>	0	0		
198	<i>Lundie Financial &amp; Insurance Services</i>	0	0		
201	<i>Simple Blessings, Inc.</i>	0	0		
202	<i>Ford Agency, Inc.</i>	1	3	\$ 20	\$ 60
205	<i>Dominion Risk Advisors, LLC</i>	0	2	\$ 20	\$ 40
207	<i>Clarkson &amp; Wallace</i>	0	10	\$ 20	\$ 200
208	<i>Tritt Insurance Agency &amp; Financial Services, Inc.</i>	0	9	\$ 20	\$ 180
210	<i>Towe Insurance Serv, Inc.</i>	4	34	\$ 40	\$ 1,360
211	<i>Huffman Insurance Agency, Inc.</i>	5	20	\$ 30	\$ 600
212	<i>GHT Insurance Agency, Inc.</i>	0	4	\$ 20	\$ 80
214	<i>TowneInsurance Agency, LLC</i>	6	40	\$ 40	\$ 1,600
215	<i>C Group Insurance</i>	2	10	\$ 20	\$ 200
221	<i>Barnes Insurance Group</i>	2	4	\$ 20	\$ 80
222	<i>Felty Insurance Agency, INC.</i>	0	12	\$ 20	\$ 240
223	<i>Guthrie Insurance Agency, Inc.</i>	3	32	\$ 40	\$ 1,280
225	<i>Northpoint Insurance Advisors</i>	7	16	\$ 30	\$ 480
226	<i>Carter and Company</i>	0	2	\$ 20	\$ 40
228	<i>Bearing Insurance Group, LLC-Bedford</i>	0	14	\$ 30	\$ 420
229	<i>Bearing Insurance Group, LLC-Bowling Green</i>	0	7	\$ 20	\$ 140
232	<i>Bearing Insurance Group, LLC - Exmore</i>	0	2	\$ 20	\$ 40
233	<i>Specialized Insurance Services, Inc. - Charlottesville</i>	0	0		
235	<i>AP Benefit Advisors, LLC</i>	3	30	\$ 40	\$ 1,200
236	<i>Wilson, Timmons &amp; Wallerstein Insurance Agency</i>	2	12	\$ 20	\$ 240
242	<i>LD&amp;B Insurance &amp; Financial Services - Staunton</i>	0	9	\$ 20	\$ 180
243	<i>LD&amp;B Insurance &amp; Financial Services - Luray</i>	5	7	\$ 20	\$ 140
244	<i>J. Green Insurance, LLC</i>	0	3	\$ 20	\$ 60



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245	<i>Northpoint Insurance Advisors</i>	0	7	\$ 20	\$ 140
251	<i>Colson and Dickie Insurance Services</i>	0	4	\$ 20	\$ 80
253	<i>Craddock Insurance Services Inc.</i>	0	2	\$ 20	\$ 40
254	<i>Virginia Commonwealth Corporation</i>	7	37	\$ 40	\$ 1,480
256	<i>Keith Insurance Agency</i>	3	18	\$ 30	\$ 540
257	<i>Lance Reynolds Insurance Agency</i>	2	4	\$ 20	\$ 80
258	<i>McCoy Insurance Services, Inc.</i>	2	5	\$ 20	\$ 100
259	<i>Mutual Insurance Partners, LLC</i>	0	1	\$ 20	\$ 20
260	<i>Moncure Insurance Agency</i>	1	1	\$ 20	\$ 20
261	<i>Tucker-Franklin Insurance</i>	1	1	\$ 20	\$ 20
505	<i>Benefit Solutions Insurance Agency, Inc.</i>	0	5	\$ 20	\$ 100
507	<i>Bill Teegen Insurance Agency</i>	1	22	\$ 30	\$ 660
509	<i>The Roberts Ins. Group, LLC</i>	4	12	\$ 20	\$ 240
510	<i>Town &amp; Country Insurance Agency</i>	2	5	\$ 20	\$ 100
512	<i>Usher Insurance</i>	6	35	\$ 40	\$ 1,400
524	<i>Dowdle Insurance</i>	1	12	\$ 20	\$ 240
526	<i>GFH Insurance Agency dba Ramon W. Andrews Insurance Agency</i>	0	0		
529	<i>Smith Insurance &amp; Financial Services</i>	0	0		
530	<i>GFH Insurance Agency, INC dba New Kent Insurance</i>	0	17	\$ 30	\$ 510
532	<i>Bailey Insurance Group</i>	0	0		
533	<i>Atkinson Insurance Agency, LLC</i>	3	3	\$ 20	\$ 60
534	<i>Halifax Insurance Agency, Inc.</i>	0	5	\$ 20	\$ 100
		<b>178</b>	<b>1,558</b>		<b>\$ 49,050</b>