LOUDOUN MUTUAL

2021 Sales Promotion Week 2 Results

Annual Meeting October 6th & 7th

Agent No.	Agency Name	Week 2	Total	Bonus	App Bonus
1	*Hilb Group of VA, LLC*	0	0		
2	*Armentrout Insurance Agency, LTD*	4	4	$ 20	$ 80
3	*Partlow Insurance Agency, Inc.*	2	4	$ 20	$ 80
4	*Freeman & Sherburne, Inc.*	0	0		
5	*Blue Ridge Insurance Agency*	0	4	$ 20	$ 80
7	*Carr & Hyde Insurance*	1	12	$ 20	$ 240
8	*Element Risk Management*	4	16	$ 30	$ 480
9	*Bankers Insurance, LLC-Staunton*	13	15	$ 30	$ 450
11	*Bankers Insurance, LLC-Fredericksburg*	7	8	$ 20	$ 160
13	*Stone Property Insurance LLC*	0	1	$ 20	$ 20
14	*Virginia Insurance Partners, Inc.*	0	0		
19	*W.A. Watson & Sons Insurance Agency*	7	13	$ 20	$ 260
21	*Insurance Center of Winchester, Inc.*	2	2	$ 20	$ 40
22	*HRI Associates*	0	0		
25	*Armfield, Harrison & Thomas, Inc.*	0	0		
37	*The Bost Company, Inc.*	4	6	$ 20	$ 120
40	*Ballard Insurance Agency of Galax, Inc.*	0	2	$ 20	$ 40
41	*Wisecarver Insurance*	2	2	$ 20	$ 40
48	*Castle Rock Insurance Agency, INC - Pearisburg*	2	5	$ 20	$ 100
49	*Castle Rock Insurance Agency, INC - Christiansburg*	0	2	$ 20	$ 40
51	*Olde Towne Insurance Agency - Colonial Beach*	0	1	$ 20	$ 20
53	*Preferred Insurance Services, Inc.*	0	0		
57	*Bankers Insurance, LLC - Fredericksburg LCI*	0	4	$ 20	$ 80
62	*J. Douglas Moler Insurance Agency*	0	2	$ 20	$ 40
67	*Richards Group, Inc.*	6	6	$ 20	$ 120
76	*Olde Towne Insurance Agency - King George*	0	2	$ 20	$ 40
77	*Dalton & Associates*	6	6	$ 20	$ 120
79	*McCall Insurance Agency, Inc.*	3	7	$ 20	$ 140
83	*Conner Insurance Agency, a Division of Towe Insurance Service, INC*	0	0		
84	*Thomas Insurance Agency*	2	2	$ 20	$ 40
86	*M. Edward Wilson Insurance Agency*	3	5	$ 20	$ 100
88	*Nuckols Insurance Agency*	1	2	$ 20	$ 40
90	*Brown's Insurance Agency, Inc.*	0	0		
91	*John Alderson Agency, Inc.*	4	11	$ 20	$ 220
94	*Indaco Risk Advisors*	0	1	$ 20	$ 20
97	*Scott & Wilson, Inc.*	1	1	$ 20	$ 20
98	*Wyatt Insurance Agency, Inc.*	2	3	$ 20	$ 60
99	*Scott & Bond, Inc.*	2	2	$ 20	$ 40
101	*Hammond Insurance Services*	5	23	$ 30	$ 690
102	*Baughman & Associates, LLC*	0	0		
103	*Hill Insurance Agency*	0	0		
106	*Smith Insurance Service, Inc.*	0	0		
108	*LD&B Insurance & Financial Services - Harrisonburg*	1	1	$ 20	$ 20
109	*LD&B Insurance & Financial Services - Mt. Jackson*	0	0		
110	*LD&B Insurance & Financial Services - Bridgewater*	2	2	$ 20	$ 40
112	*Wightman Insurance Agency*	0	0		
113	*Bankers Insurance, LLC-Lexington*	3	5	$ 20	$ 100
114	*Hammer Insurance Agency*	0	0		
117	*Bankers Insurance, LLC-Portsmouth*	0	0		
118	*Bankers Insurance, LLC-Wytheville*	0	1	$ 20	$ 20
120	*Bankers Insurance, LLC-Fairfax*	1	2	$ 20	$ 40
121	*Mason Insurance Agency, Inc.*	6	15	$ 30	$ 450
122	*Bankers Insurance, LLC-Sutherland*	2	2	$ 20	$ 40
124	*Sellers Insurance Agency, INC*	0	0		
125	*Bankers Insurance, LLC-Danville*	6	12	$ 20	$ 240
128	*Campbell Insurance*	6	11	$ 20	$ 220
129	*Bankers Insurance, LLC-Charlottesville*	0	0		
131	*Warner Insurance Agency, LLC*	0	0		

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134	*The Winchester Group, Inc.*	2	2	$ 20	$ 40
136	*Woodward Insurance Agency*	0	0		
137	*Bankers Insurance, LLC-Glen Allen*	0	0		
138	*Ashley Insurance Services LLC, dba Moxley Insurance Agency*	0	0		
139	*The Halls of Insurance Agency, Inc.*	0	6	$ 20	$ 120
142	*Billy Frost and Associates, Inc.*	0	0		
143	*Hazelwood Insurance Agency*	0	0		
145	*Blue Ridge Insurance Services, Inc.*	5	5	$ 20	$ 100
148	*LD&B Insurance & Financial Services - Broadway*	1	3	$ 20	$ 60
150	*Staley Insurance Agency, Inc.*	4	10	$ 20	$ 200
151	*Botts Wootten Jackson Insurance Group*	0	0		
152	*Loudoun Insurance Group, LLC*	0	2	$ 20	$ 40
158	*Campbell Insurance Agency / St. John's*	0	0		
159	*M.L. Sutphin Insurance Agency, Inc.*	0	2	$ 20	$ 40
160	*Richmond VA Insurance Agency, Inc.*	0	0		
161	*HSH d/b/a Freedom First Insurance Agency*	0	3	$ 20	$ 60
164	*Long and Foster Insurance Agency, Inc.*	1	4	$ 20	$ 80
165	*Thompson Insurance Services*	0	0		
166	*LD&B Insurance & Financial Services - Woodstock*	2	2	$ 20	$ 40
168	*Canopy Insurance, LLC*	1	1	$ 20	$ 20
169	*Simms Insurance Agency, Inc.*	0	0		
170	*Burton and Company - Collinsville*	0	0		
172	*Tammy Sower Insurance*	0	0		
174	*Muterspaugh Insurance Agency, Inc.*	2	3	$ 20	$ 60
175	*Wyatt Insurance Agency*	0	4	$ 20	$ 80
176	*Tingler Insurance Agency*	3	5	$ 20	$ 100
177	*Brogan Insurance Agency, Inc.*	0	2	$ 20	$ 40
178	*Judkins Insurance Agency, LLC*	0	0		
179	*Coleman Davis Insurance Agency*	2	7	$ 20	$ 140
180	*Risk Protection of VA*	2	3	$ 20	$ 60
181	*Insurance Consultants of Lynchburg, Inc.*	0	6	$ 20	$ 120
182	*Virginia Insurance Partners, Inc.-Stuarts Draft*	0	0		
183	*Burton and Company - Martinsville*	0	2	$ 20	$ 40
184	*Burton and Company - Rocky Mount*	0	0		
185	*Burton and Company - Hillsville*	0	1	$ 20	$ 20
186	*Coaches Insurance Agency*	0	0		
189	*Lockman & Associates, Inc*	1	3	$ 20	$ 60
191	*Thompson Insurance Agency, Inc.*	0	3	$ 20	$ 60
196	*Barts Insurance Agency, Inc.*	0	6	$ 20	$ 120
197	*Bankers Insurance, LLC-Princeton dba BI Insurance Agency*	0	0		
198	*Lundie Financial & Insurance Services*	0	1	$ 20	$ 20
201	*Simple Blessings, Inc.*	0	0		
202	*Ford Agency, Inc.*	0	0		
205	*Dominion Risk Advisors, LLC*	0	0		
206	*Watson & Durrer Insurance Agency*	0	2	$ 20	$ 40
207	*Clarkson & Wallace*	2	5	$ 20	$ 100
208	*Tritt Insurance Agency & Financial Services, Inc.*	2	4	$ 20	$ 80
210	*Towe Insurance Serv, Inc.*	7	9	$ 20	$ 180
211	*Huffman Insurance Agency, Inc.*	0	4	$ 20	$ 80
212	*GHT Insurance Agency, Inc.*	0	0		
214	*B.H. Baird Insurance*	0	0		
215	*C Group Insurance*	0	0		
217	*Prince-Wood Insurance, LLC*	0	1	$ 20	$ 20
218	*B.H. Baird Insurance*	0	0		
220	*Emrey & Amonette, A Division of Campbell Insurance*	0	0		
221	*Barnes Insurance Group*	0	2	$ 20	$ 40
222	*Felty Insurance Agency, LLC*	0	3	$ 20	$ 60
223	*Guthrie Insurance Agency, Inc.*	0	4	$ 20	$ 80

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224	*The Wyatt Agency II*	0	0		
225	*Insurance Center of Dublin, Inc.*	5	8	$ 20	$ 160
226	*Carter and Company*	0	0		
227	*Element Risk Management*	3	4	$ 20	$ 80
228	*Bankers Insurance, LLC-Bedford*	0	0		
229	*Bankers Insurance, LLC-Bowling Green*	0	0		
232	*Bankers Insurance, LLC - Exmore*	0	0		
233	*Specialized Insurance Services, Inc. - Charlottesville*	0	0		
235	*Trustpoint Insurance LLC*	0	0		
236	*Wilson, Timmons and Wallerstein, Inc.*	0	0		
237	*Hilb Group of VA, LLC dba CSE Agency - Abingdon*	0	1	$ 20	$ 20
241	*The Meredith Alvis Agency Insurers Inc.*	0	0		
242	*LD&B Insurance & Financial Services - Staunton*	1	1	$ 20	$ 20
243	*LD&B Insurance & Financial Services - Luray*	0	0		
244	*J. Green Insurance, LLC*	1	1	$ 20	$ 20
245	*Northpoint Insurance Advisors*	0	2	$ 20	$ 40
247	*Loudoun Insurance Group, LLC*	0	0		
248	*Sellers Insurance Agency, INC*	0	0		
250	*Element Risk Management, LLC*	6	17	$ 30	$ 510
251	*Colson and Dickie Insurance Services*	0	0		
252	*C Group Insurance*	0	0		
253	*Craddock Insurance Services Inc.*	0	0		
502	*Rodney A. Cole Insurance Agency, Inc.*	2	10	$ 20	$ 200
503	*Lane Financial Services, LLC*	1	1	$ 20	$ 20
505	*Benefit Solutions Insurance Agency, Inc.*	0	1	$ 20	$ 20
506	*Lee Insurance Center, Inc.*	1	9	$ 20	$ 180
507	*Bill Teegen Insurance Agency*	4	5	$ 20	$ 100
509	*The Roberts Ins. Group, LLC*	0	1	$ 20	$ 20
510	*Town & Country Insurance Agency*	0	0		
512	*Usher Insurance*	1	1	$ 20	$ 20
516	*American Insurances Agency*	0	0		
524	*Dowdle Insurance*	3	10	$ 20	$ 200
525	*David Via DBA Via Agency*	2	2	$ 20	$ 40
526	*Ramon W. Andrews Insurance Agency*	0	0		
529	*Smith Insurance Agency*	0	0		
530	*GFH Insurance Agency, INC dba New Kent Insurance*	0	0		
532	*Bailey Insurance Group*	1	3	$ 20	$ 60
533	*Atkinson Insurance Agency, LLC*	4	6	$ 20	$ 120
534	*Halifax Insurance Agency, Inc.*	2	2	$ 20	$ 40
		184	**430**		**$ 9,460**