2016-17 Networking Groups

ChamberLead	Peer-to-Peer Development Roundtable	Business Owners Roundtable
• Primary Objective: Business development and growth of prospective portfolio; qualified lead-sharing with specific requirements regarding amount of leads passed on to others • Secondary Objective: Professional development and relationship building • Meets twice per month on the second and fourth Wednesday from Noon to 1:00 p.m. • Four social events will be held with other networking groups each year • Application required with approval • Attendance required – Must attend 75% of the bi-monthly meetings and one-half of the social gatherings. • Non-Competitive; Industry Exclusive • Group members must provide a minimum of two qualified leads per month • Free to Chamber members in good standing ChamberLead is performance-based and designed for sales-oriented business professionals interested in growing their	• Primary Objective: Personal and professional development through focused educational topics and roundtable discussion with peers – promotion, marketing, public relations, sales process, advertising, art of persuasion, customer service, employee performance, etc. • Secondary Objective: Building relationships with business professionals; networking • Meets twice per month on the second and fourth Wednesday from 8:00 to 9:00 a.m. • Four social events will be held with other networking groups each year • Application required with approval • Attendance required - Must attend 75% of the bi-monthly meetings and one-half of the social gatherings. • Non-Competitive; Industry Exclusive unless approved by industry peer • Free to Chamber members in good standing Peer-to-Peer Development Roundtable provides the opportunity to network with your	• Primary Objective: Personal and professional development through focused educational topics and confidential roundtable discussions with area business owners or C-level management team members. • Secondary Objective: Building relationships with business professionals; networking • Meets once per month on the third Wednesday from 7:30 to 9:00 a.m. • Four social events will be held with other networking groups each year • Application required with approval • Attendance required - Must attend 75% of the monthly meetings and one-half of the social gatherings. • Non-Competitive; Industry Exclusive unless approved by industry peer • Free to Chamber members in good standing Business Owners Roundtable provides the opportunity to network with the best and brightest of your peers; stay abreast of new developments through learning and sharing at each meeting; problem-solve issues faced

bottom line through good quality referrals. This group accommodates only one member per industry and total size is limited to no more than 20 members.

ChamberLead provides the opportunity to network with the best and brightest of your peers; stay abreast of new developments through market and current event updates at each meeting; learn and share best practices for technical strategies and practice management topics; and problem-solve technical issues faced by group members in their practices in an open forum.

Volunteer Leadership

Chair - Volunteer who leads the meeting and keeps the conversation focused on the purpose and agenda; responsible for sending out group reminders of upcoming meetings and other relevant group notices, communicates with prospective group members, etc.

Vice Chair - Fills in when Chair is absent; responsible for recording, tracking, and reporting on business generated within the group and attendance.

Program Coordinator - Volunteer in charge of setting the order for when members will present, outside speakers, and setting up social events.

Volunteer leadership positions are held for one year and succession planning is encouraged whenever possible.

business peers; stay abreast of new developments through learning and sharing at each meeting; and achieve personal growth through educational topics relevant to your professional responsibilities.

This group accommodates only one member per industry and total size is limited to no more than 25 members.

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by group members in their business through an open and confidential forum.

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