

Jack Alotto, MA, CFRE

Jack is a graduate of Glassboro State College (now Rowan University) and he holds a Master's degree from the State University of New York at Oswego, both degrees are in Psychology. Throughout his career, Jack has served in a variety of fundraising positions in hospital, social service and the arts as executive director, development director, major gift and legacy giving manager, and foundation and corporate relations manager.

Jack has taught a variety of fundraising classes at the Center for Volunteer and Nonprofit Leadership. Jack had previously served as a member of the board and taught and managed the Association of Fundraising Professionals (AFP) Golden Gate Chapter's Certified Fundraising Executive (CFRE) Review class and he has taught the CFRE Review Class for AFP Labrador, Newfoundland, Canada. Jack is a California CFRE Ambassador. Jack currently runs a CFRE Study Group.

At the Sanford Institute of Philanthropy (SIP) at JFK University, Jack's primary role was that of Instructor in the Fundraising Academy and in the newly launched Cause Selling Series. He has served on panels in Ethics in Fundraising, Cause Selling, and Donor Loyalty/ Donor Centered Fundraising; he has moderated panels on Strategies for Building a Strong Major Gifts Program, Trends and Strategies for Nonprofit Fundraising, and Stewarding Gifts and Cultivating Donors. In addition, Jack has taught Fundraising Basics, Cause Selling and Major Gift modules at the SIP Fundraising Academy since 2018.

In 2019, JFK University closed, and Jack joined as Trainer the Fundraising Academy at National University.

He is committed and passionate to philanthropy and works diligently to advance diversity, equity, and inclusion in the sector.