

MAYFAIR IN SASKATCHEWAN

Frequently Asked Questions

► **What does Mayfair think of the SHA's decision?**

Being able to expand our partnership with the Ministry of Health and the Saskatchewan Health Authority to provide community-based MRI services within Saskatoon is a great opportunity. We've been offering diagnostic imaging exams in Regina since 2011. We are pleased to continue serving Regina patients with the extension of the contract there, and look forward to working with the Saskatoon health care community to support new neighbours and colleagues in Saskatoon.

► **What does this mean for Saskatoon residents, and patients in the surrounding areas?**

Mayfair Diagnostic's new location will offer MRI services in a more comfortable environment in a community setting. To receive an MRI at Mayfair, patients will need to consult with their doctor, who will review their symptoms, determine if an MRI is required and then refer patient to Mayfair. Mayfair's services will help improve access and reduce wait times for MRI patients in Saskatoon and surrounding communities.

Mayfair Diagnostics has extensive experience working in partnership with many health regions, hospitals, and community practitioners to provide the highest quality and timely diagnostic services to our patients.

► **When will you start offering these services?**

We plan to see our first patients Tuesday, August 4, 2020. We will be working closely with the SHA and the appropriate licencing bodies to ensure we meet their expectations and objectives.

► **Will you also offer private MRIs out of your Saskatoon location?**

Mayfair Diagnostics will be operating in Saskatoon in accordance within SHA guidelines to provide a set number of publicly-funded community-based MRI exams.

Our priority is to honour and operationalize the responsibilities of our partnership with the SHA and publicly-funded patients first. Mayfair intends to apply for both category 1 and 2 licensing to be able to provide both public and private MRI exams when the new clinic opens.

► **Why do patients pay for a private MRI exam?**

If a health care practitioner determines that an MRI is recommended for a patient, in our experience, there are a variety of reasons why patients may decide to pay for a scan. Sometimes patients would prefer not to wait as they may be injured outside of the workplace and need to quickly activate their treatment plan to enable them to get back to work.

In some instances, companies and private organizations provide annual executive health exams involving MRIs. In the past for Saskatchewan companies, these exams have had to be done in another province.

► **How have your services affected MRI wait times since you've been offering them?**

The presence of Mayfair Diagnostics Regina community-based MRI service has increased overall capacity to the region, but there are many factors that can affect wait times. We can't speak to specific wait times and would need to defer to the Ministry for that information.

► **Will you look to expand further into Saskatchewan?**

Mayfair Diagnostics focuses on ensuring that its existing services achieve consistently high standards before ever considering further expansion, and only where the local health community is in agreement that we can bring value and innovation to the delivery of those services.

► **As an Alberta-based company, why would you perform these services for the SHA?**

While we started our radiology practice in Calgary over 100 years ago, Mayfair is also a Saskatchewan company. Our 29 employees in our Regina clinic have been serving patients since 2011 and delivering MRI services in Regina since 2014. Our sub-specialty radiologists, our investments in technology, state-of-the-art equipment and expert clinical interpretations allow us to reduce or eliminate traditional barriers to access for medical imaging.

We have extensive experience working in partnership with health regions, hospitals, and community practitioners across Western Canada to provide the highest quality of diagnostic services to patients in rural and remote areas.

The SHA determined we are the best candidate to provide this service in Saskatoon and continue delivery of community MRI services for patients in Regina. We are honoured to partner with the SHA and Government and look forward to supporting them further as they require.

► **As an outsider, what does Mayfair know about health care in Saskatchewan?**

Mayfair has been providing radiology services in Saskatchewan since 2011 when we opened our Regina clinic. Over 40 of our radiologists are licensed to practice in Saskatchewan and the medical director and 29 clinic employees in Regina are all local. It's also our intention to employ local staff in Saskatoon, including the medical director. We have extensive experience working in partnership with health regions, hospitals, and community practitioners to provide the highest quality of diagnostic services to our patients. Plus, we have also been providing remote interpretation through our teleradiology services to some rural areas of Saskatchewan since 2016.

► **How many employees will be working at your Saskatoon clinic?**

We will employ approximately six employees, including technologists, reception and clinic support staff, and the medical director.

► **Are you providing other medical imaging services with your Saskatoon clinic?**

Our initial plan is to focus on MRI services, although we may consider a wider range of services in the longer term.

► **How many MRIs will you be performing in Saskatoon?**

The contract (as referenced in the RFP) calls for (annually) 4,500 MRI scans in Saskatoon and 5,500 MRI scans in Regina.

► **Doesn't having images read remotely, affect patient care? Wouldn't Saskatchewan patients get better care with a radiologist onsite for consultation?**

Technology developments in health care have radically improved the workflow, efficiency, and accuracy of imaging and reporting in recent years. Mayfair Diagnostics has invested heavily in technology which allows exam interpretations to be provided remotely to referring physicians in near-real time. We were also the first, and remain one of the only, practices in Canada to provide 24/7/365 coverage by a staff radiologist for the hospital and teleradiology sites we serve. This includes being available to referring physicians for consultations and to technologists for guidance and protocolling.

Plus, Mayfair Diagnostics' 62 radiologists (including 40+ who are licensed to practice in Saskatchewan) are all sub-specialty trained in key areas, such as neuroradiology, body, musculoskeletal, cardiac, and more. With exams like MRI becoming more sensitive and targeted, this ensures that interpretations are performed by the most highly qualified radiologists.

We have extensive experience working in partnership with health regions, hospitals, and community practitioners to ensure the highest quality of diagnostic services to our patients. Since 2007, our radiologists have been working with health regions and imaging departments in rural and remote locations in the Yukon, Northwest Territories, Alberta, and Saskatchewan to provide teleradiology services, improving access for patients in these areas.

OUR SERVICES

MRI, Ultrasound, X-ray

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DIAGNOSTICS

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