


# LGBT BUSINESS ENTERPRISES IN CALIFORNIA'S INSURANCE INDUSTRY




## THE CALIFORNIA INSURANCE MARKET

California's growing \$400 billion insurance market is the largest market in the United States and the 3rd largest in the world. The 2024 Economic Impact Report provides a snapshot of the economic impact that California's insurance industry's procurement has made by contracting with the state's diverse businesses that are owned by historically underrepresented communities. California is home to the largest LGBTQ+ community in the United States with 2.8 million people.



**\$400+**  
**BILLION**

Annual Premiums Collected by Insurance Companies in California



**\$3.1**  
**BILLION**

Total Diverse Spend in California's Insurance Industry

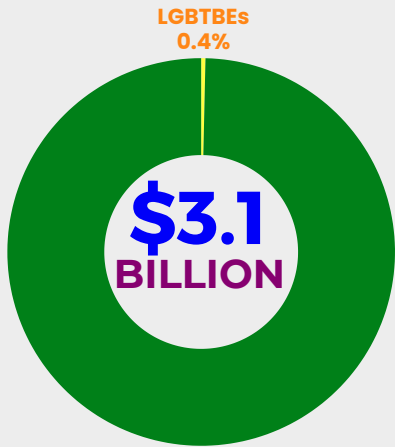


**\$6.7**  
**BILLION**

Total Economic Impact to California

Source: 2022 California Insurance Diversity Survey

## ECONOMIC IMPACT OF LGBT BUSINESS ENTERPRISES IN CALIFORNIA



LGBTBEs  
0.4%

All Other DBEs  
99.6%

LGBTBEs accounted for 0.4 percent of the \$3.1 billion total diverse spend in California.

**\$11**

**MILLION**

The amount insurance companies spent with LGBTBEs in California.

**\$23**

**MILLION**

The revenues earned by suppliers & businesses in the companies' supply chain & their communities.

**41**

The jobs supported through purchases with LGBTBEs.

**\$3.4**

**MILLION**

The income earned (wages, salaries, and benefits) in the supported jobs.



Expanding equity & access for diverse suppliers and aspiring board leaders in California's insurance industry

### CONNECT WITH US

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