



**2018 NORTHWEST ARKANSAS
REALTOR® RECOGNITION AWARDS
APRIL 6 AT CRYSTAL BRIDGES
MUSEUM OF AMERICAN ART**

FIVE AWARD CATEGORIES

Individual Residential/Cross Property Sales
Team Residential/Cross Property Sales
Individual Commercial Sales & Leasing
Team Commercial Sales & Leasing
Residential Property Management

SEVEN LEVELS OF ACHIEVEMENT

Onyx = \$2,000,000 total volume and 12 transaction sides
Amethyst = \$3,000,000 total volume
Sapphire = \$4,000,000 total volume
Emerald = \$5,000,000 total volume
Diamond = \$7,000,000 total volume
Double Diamond = \$14,000,000 total volume
Triple Diamond = \$21,000,000 total volume

PROGRAM GUIDELINES

- The ranking report will be published on or before January 31st. Members will have until February 15th to view the report and use the published form to claim their award.
- Due to the wide variety of business models in use by our members, our leadership team has chosen to suspend the team rules indefinitely. All award recipients must use the published form to claim their award. The form allows you to indicate whether you are operating as a team or individual and must be signed by both you and your Principal Broker.
- The residential production for individuals and teams will be reported to the Northwest Arkansas Business Journal *exactly* as approved by the Awards committee and published in the ranking report.
- Transactions must be in the MLS to be counted.
- A minimum of twelve transaction sides are required to qualify for an award.

ABOUT THE EVENT

The committee has chosen to make some changes to this event for 2019. We're excited to share that our event will be held at Crystal Bridges Museum of American Art. We wanted to make the event more social and networking friendly so there will not be a formal dinner. Waitstaff will pass heavy hors d'oeuvres and there will be a cash bar. We will not call our recipients to walk across the stage but will display the awards so that recipients can pick them up at their convenience. There will be onscreen recognition of our attendee recipients. Dress for the event is business attire. Ticket prices have been reduced and free tickets eliminated. Tickets for award recipients, their guests and sponsors are \$25 each. Tickets for affiliate members who are not sponsors are \$60. Tickets to the event will go on sale on February 15th. Ticket sales will close on March 15th and no tickets will be sold at the door. Tickets are non-refundable and non-transferable. Award recipients who purchase a ticket to the event will receive a framed award certificate. Award recipients who do not wish to attend the event, can request a printed certificate by visiting

nwarealtors.org/nwarra.