

BEYOND BORDERS:

TRINIDAD & TOBAGO → CANADA

TRADE. INVEST. CONNECT

Trade & Investment Mission Catalogue 2026

📍 Toronto, Ontario | 📅 27 August - 2 September 2026

THE VOICE OF BUSINESS
OPENING DOORS TO GLOBAL MARKETS



Beyond Borders: Trinidad & Tobago Canada

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Beyond Borders: Trinidad & Tobago Canada

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ABOUT THIS CATALOGUE



This is not simply a directory of delegates. It is a market-entry tool: a guide for Canadian buyers, distributors, retailers, investors and institutional partners to identify Trinidad and Tobago counterparts, understand what they offer, and move quickly from introduction to commercial conversation.

The catalogue is deliberately organised around the mission journey: national leadership and investment priorities first, the Trinbago Toronto Festival and business platform next, followed by company profiles grouped by sector. Each firm profile answers the questions that matter in-market: What does the company do? What distinguishes it? What can it deliver? And what relationship is it seeking in Canada?



MESSAGE FROM THE PRESIDENT

Building Partnerships Expanding Possibilities



Ms. Karen Yip Chuck
President

Trinidad and Tobago Chamber of Industry and Commerce

It is my pleasure to welcome you to Beyond Borders: Canada Trade and Investment Mission 2026.

This mission represents an important opportunity to strengthen the commercial relationship between Trinidad and Tobago and Canada, while creating direct pathways for our businesses to enter new markets, build partnerships, and pursue investment opportunities.

For the Trinidad and Tobago Chamber of Industry and Commerce, our focus is clear: we must continue to create opportunities that enable our businesses to compete beyond our borders. Expanding exports, attracting investment, and building stronger international business relationships are critical to the diversification and long-term resilience of our economy.

Over the coming days, our delegation will engage directly with buyers, distributors, investors, business organisations, and other key stakeholders across Toronto.

From the Trinidad and Tobago Pavilion at the Trinbago Toronto Festival to targeted B2B meetings and investment engagements, this mission has been structured to move beyond introductions towards meaningful commercial outcomes.

I encourage every delegate to approach this mission with purpose. Tell your story confidently, understand the opportunity before you, and use every conversation to build a relationship that can continue well beyond our time in Canada.

On behalf of the Board of Directors of the TT Chamber, I wish each of you a productive and successful mission.



MESSAGE FROM THE CEO

From Market Exposure to Market Access

Dr. Vashti G. Guyadeen

Chief Executive Officer

Trinidad and Tobago Chamber of Industry and Commerce



Beyond Borders is built on a simple conviction: Trinidad and Tobago businesses can compete internationally when they are prepared, positioned and connected to the right partners.

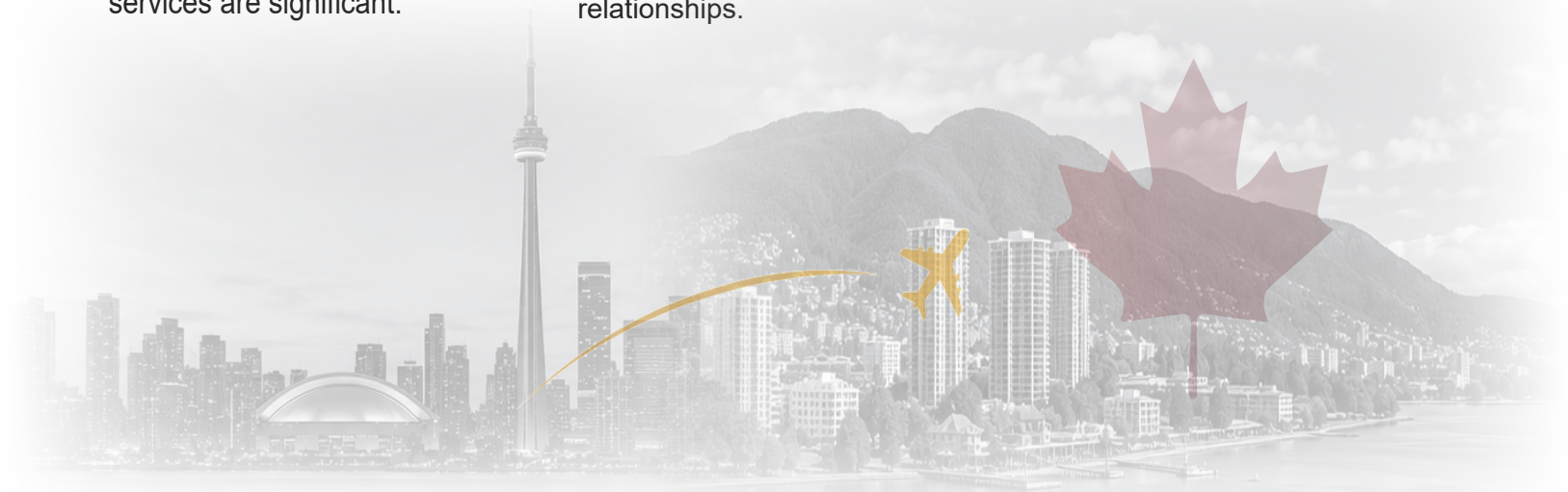
Canada is one of our oldest diplomatic and commercial partners, a G7 economy, a major source of investment and home to one of the largest Trinidad and Tobago diaspora communities in the world. It is also a market in which relationships already exist and where opportunities for growth in agriculture, manufacturing, professional services, technology, the creative industries, tourism and energy services are significant.

This is not a traditional trade mission. It is a market-entry strategy. Through the TT Chamber's Export Academy and our partners, delegates have been supported with market intelligence, export readiness, business coaching and practical guidance so that they arrive in Canada ready to compete, not simply to participate.

Our programme begins with visibility and consumer engagement at the Trinbago Toronto Festival and moves deliberately into business-to-business meetings, buyer and distributor conversations, investment engagement and institutional partnerships. The objective is to transform market exposure into market access, and market access into enduring commercial relationships.

Success will not be measured by the number of meetings we attend. It will be measured by the partnerships we build, the contracts we secure, the investments we attract and the opportunities we create for Trinidad and Tobago businesses.

We invite you to use this catalogue as a starting point for those conversations. Meet our companies. Explore our investment opportunities. Build with us beyond borders.



MISSION LEADERSHIP

A public-private platform for trade, investment and market access.



NATIONAL TRADE & INVESTMENT LEADERSHIP

Senator the Honourable Satyakama Maharaj

Minister of Trade, Investment and Tourism

Government of the Republic of Trinidad and Tobago



TT CHAMBER MISSION LEADERSHIP

Karen Yip Chuck, President

Dr. Vashti G. Guyadeen, Chief Executive Officer

Trinidad and Tobago Chamber of Industry and Commerce



TT CHAMBER MISSION PROJECT TEAM

Aisha Stewart, Lead Export Action Programme

Rhoda Bunbury, Committees Assistant and Project Coordinator

The mission brings together Government, the private sector, trade and investment institutions, agriculture, tourism and business support partners around a single objective: converting relationships into measurable trade and investment outcomes.



PROFILE: MINISTER OF TRADE, INVESTMENT AND TOURISM

Senator the Honourable Satyakama “Kama” Maharaj
Minister of Trade, Investment and Tourism | Republic of Trinidad and Tobago



Senator the Honourable Satyakama Maharaj was appointed Minister of Trade, Investment and Tourism in May 2025. He brings to public office the perspective of an entrepreneur, manufacturer and exporter, having founded Sacha Cosmetics in 1979 after beginning his career as a mathematics teacher.

His business career has been recognised nationally and regionally, including the Trinidad and Tobago Chamber of Commerce Champion of Business award in 2014, Caribbean Exporter of the

Year in 2014 and EY Caribbean Entrepreneur of the Year in 2016. He holds a degree in economics.

The Ministry’s diversification agenda places measurable emphasis on export growth, investment mobilisation and tourism development. Its stated targets include an additional US\$2 billion in non-energy exports by 2027 and US\$3 billion in new investment by May 2027, supported by a growing pipeline across manufacturing, tourism, agro-technology and other strategic sectors.

Main **FOCUS**

- Expand non-energy exports and international market access.
- Advance investor engagement and convert the national investment pipeline into committed projects.
- Strengthen the link between trade, investment and tourism as mutually reinforcing drivers of diversification.
- Position Trinidad and Tobago as a competitive, reliable and opportunity-rich partner for Canadian business.



TRINIDAD & TOBAGO–CANADA INVESTMENT FORUM

From Opportunity to Bankable Investment

FORUM LEAD: Senator Dr. the Honourable Kennedy Swaratsingh

Minister of Planning, Economic Affairs and Development and Minister in the Ministry of Finance
Republic of Trinidad and Tobago



The Investment Forum is the mission's dedicated platform for investors, financiers, developers and institutional partners. It is designed to move beyond broad promotion and into focused conversations around investable projects, financing structures, development partnerships and the practical conditions required to take opportunities from concept to execution.

Dr. Swaratsingh brings more than three decades of experience across public service, international development, strategic consulting and project financing. His consultancy work has included structuring and securing international development financing across the Caribbean, including engagements involving the Canadian Commercial Corporation, Export Development Canada, CAF and Republic Bank.

Forum **FOCUS**

- Investment-ready projects and national development priorities.
- Tourism and hospitality investment, including identified development sites and incentive frameworks.
- Infrastructure, construction and public-private partnership opportunities.
- Climate finance, renewable energy and sustainable development.
- Agribusiness, agro-technology and value-added production.
- Manufacturing, services, technology and export-oriented investment.
- Financing pathways and Canada–Trinidad and Tobago institutional partnerships.

6.25 -0.70 146,700
3.7 -0.54 402,000
2.18 -0.91 164,900
6.2 -12.43 13,524,900

TRINBAGO TORONTO FESTIVAL

Culture as a Gateway to Commerce

📅 28–30 August 2026 | 📍 Nathan Phillips Square | Toronto

The Trinbago Toronto Festival returns in 2026 for its fifth edition as Canada's largest Trinbagonian celebration. Inspired by the Trinidad and Tobago diaspora and its achievements across academia, cuisine, sport, film, music, business, innovation and the creative and performing arts, the Festival provides a powerful cultural platform in the heart of Toronto.

For the trade mission, the Festival is more than a cultural stop. It is a live market-testing environment. The Trinidad and Tobago Business Pavilion gives participating firms the opportunity to put products and brands directly in front of consumers, diaspora networks, prospective buyers and business partners before moving into structured commercial meetings during the mission week.

WHY IT **MATTERS FOR BUSINESS**

- Consumer testing and immediate market feedback.
- Brand visibility in one of Canada's most diverse urban markets.
- Direct engagement with the Trinidad and Tobago and wider Caribbean diaspora.
- Lead generation for retail, distribution and partnership conversations.
- A cultural context that strengthens provenance, authenticity and brand storytelling.



THE MISSION: A MARKET-ENTRY JOURNEY



01 PREPARE

Export readiness, market intelligence, business coaching and market-entry preparation.



02 SHOWCASE

Trinidad and Tobago Business Pavilion at the Trinbago Toronto Festival, Nathan Phillips Square.



03 CONNECT

Curated B2B meetings with buyers, distributors, retailers, investors and institutional partners.



04 INVEST

Dedicated Investment Forum and project-focused engagement.



05 CONVERT

Follow-through on leads, partnerships, distribution, contracts and investment opportunities.

The mission runs from 27 August to 2 September 2026. The Trinidad and Tobago Business Pavilion is staged at the Trinbago Toronto Festival from 28 to 30 August, while curated business-to-business and investment engagements run across the mission week.



DELEGATION **AT A GLANCE**

Company profiles are organised by sector so Canadian counterparts can move quickly to the firms most relevant to their commercial interests.



APPAREL & FASHION

- 1 Individual Aesthetic
- Levi Marcus



BEAUTY & PERSONAL CARE

- Langston Roach Industries Limited
- The Herbarium Ltd.



CREATIVE INDUSTRIES

- Caribbean Lifestyle Communications



FOOD, BEVERAGE & AGRICULTURE

- Charlo Farm Ltd.
- NAMDEVCO
- Savour De Isle
- Tonci Company Limited



GROCERY RETAIL & DISTRIBUTION

- Dollar Value Supermarkets



HOUSEHOLD APPLIANCES & ELECTRONIC GOODS

- GESSCO Group



INVESTMENT PROMOTION & PUBLIC SECTOR DEVELOPMENT

- Tobago House of Assembly



PROFESSIONAL TECHNOLOGY & FINANCIAL SERVICES

- Bill Gosling Outsourcing
- Quantum Integrated Compliance Solutions LLC
- Smart Mountain Inc.



RETAIL EDUCATION & PUBLISHING

- Nigel R. Khan Bookseller Limited



TOURISM & HOSPITALITY

- Cascadia Hotel and Conference Centre
- Nanan's Eco Tours
- Tourism Trinidad Limited
- Trinbago Souvenirs Company Ltd.



APPAREL AND FASHION

Caribbean apparel reaching North American retail is usually souvenir merchandise or carnival wear. The delegation brings a contemporary lifestyle brand with a coherent aesthetic, a working direct-to-consumer operation and direct relevance to the Greater Toronto Area diaspora market.





①ndividualAesthetic

At The 1ndividual Aesthetic, we are not just a brand; we are the embodiment of culture, creativity, and entrepreneurship.

Company Details

 **Sector:**
Fashion, Apparel & Lifestyle.

 **Headquarters:**
Port of Spain, Trinidad and Tobago.

 **Markets served:**
Worldwide.

 **Target Markets:**
Canada, England, USA.

 **Target Buyers:**
Distributors, retailers and investors.

 **Contact:**
Keegan Simon,
Tastemaker.

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 <https://1ndividual.com/>

 **Language:** English

1ndividual Aesthetic

Overview

1ndividual Aesthetic is a Trinidad and Tobago-based fashion and lifestyle brand founded and creatively directed by artist and designer Keegan Simon. The brand transforms Caribbean culture, identity and everyday experiences into contemporary wearable art, combining bold graphic design, storytelling and modern streetwear with a distinctly Trinidad and Tobago point of view. 1ndividual Aesthetic has developed a growing local, diaspora and international following, with its products reaching customers in more than 30 countries worldwide.

Core Competencies

- Caribbean-Inspired Streetwear – Contemporary apparel rooted in Trinidad & Tobago's culture and identity.
- Brand Development – Creation of distinctive lifestyle products and collections under the 1ndividual Aesthetic brand.
- Creative Collaboration – Development of limited-edition products in partnership with cultural, entertainment and sporting brands.
- Cultural Storytelling – Translating elements of Trinidad & Tobago's heritage, places and lifestyle into commercially viable products.
- Product Design & Development – Apparel and accessory development across locally and globally manufactured products.
- E-Commerce – Direct-to-consumer sales through the company's online platform.
- Lifestyle Branding – Building products around a broader Caribbean lifestyle proposition rather than conventional souvenir merchandise.

Products and Services

Product Category	Current Offerings
Apparel	Graphic T-shirts, lifestyle T-shirts and limited-edition apparel
Headwear	Culturally inspired hats
Cultural Collections	One Happy Place collection inspired by Trinidad & Tobago's places, symbols and identity

What the Company Seeks in Canada

- Retail and Distribution Partnerships with Canadian fashion, lifestyle and specialty retailers.
- E-commerce Partnerships to extend the brand's international online reach.
- Strategic Collaborations with Canadian cultural, entertainment, sporting and lifestyle brands.
- Market Access within Canada's Caribbean and multicultural consumer segments.
- Brand Partnerships that can support the development of new Caribbean-inspired collections.

Investment & Partnership Opportunity

1ndividual Aesthetic presents an opportunity to participate in the development of a distinctive Caribbean lifestyle brand with international potential.

The company's differentiation lies in its ability to translate Trinidad & Tobago's cultural identity into contemporary streetwear and lifestyle products, while using collaborations to connect the brand with music, sport and popular culture.

For Canadian partners, potential opportunities include retail distribution, wholesale representation, e-commerce, co-branded collections, licensing and strategic investment to support international expansion.



Levi Marcus



Caribbean contemporary
lifestyle and streetwear

Live Lime Love. The Caribbean lifestyle brand governed by roots and culture.

Overview

Levi Marcus is a Trinidad and Tobago contemporary lifestyle and streetwear brand, founded and led by Levi Marcus Howell. Its positioning is Caribbean culture expressed through apparel: born and raised in Trinidad and Tobago, made in the West Indies, under the slogan Live Lime Love.

The current range centres on the Nation TT Collection, covering t-shirts, caps and hoodies, together with a Nation TT swimwear collection. Products retail directly to consumers through the brand's own e-commerce store at prices from USD 45 for a t-shirt or cap to USD 85 for a hoodie.

The brand is established in the Trinidad and Tobago cultural and media landscape, with press coverage since 2016 and a national billboard campaign in 2019.

About the Brand

The brand was founded on a straightforward observation: there was no apparel brand speaking specifically to Caribbean people in their own cultural language. Levi Marcus exists to do that, in the founder's words, designed by us, for us.

It began with dad caps carrying the founder's signature logo, and grew into t-shirts, hoodies, hand painted pieces and swimwear. The founder photographs the work himself, and the imagery is treated as part of the product rather than support for it.

The stated ambition is to make Levi Marcus an international symbol of the Caribbean and to pioneer Caribbean streetwear as a recognised category, a classic rather than a trend.

Founder

Levi Marcus Howell, Chief Executive Officer and Founder. Certificate in the Foundation Elements of Bespoke Tailoring, Savile Row Bespoke Academy, London, taught by Master Tailor Andrew Ramroop OBE, 2013. Bachelor of Science, Fashion Business Management, Fashion Institute of Technology, State University of New York, 2019. Honours: FIT 27 on 27th Honor, 2018. Press coverage includes Cup of Joe Caribbean, 2020, and MACO Magazine, 2018.

Value Proposition

The brand offers a Canadian retail or distribution partner an authentic Caribbean streetwear label with an existing following and a founder story that sells. The defensible points are:

- A defined cultural position rather than generic resort or souvenir apparel.
- Founder credentials that stand up internationally: bespoke tailoring training on Savile Row and a fashion business degree from a leading United States fashion school.
- A working direct-to-consumer e-commerce operation with international shipping and multi-currency checkout already in place.
- Established brand recognition and press history in Trinidad and Tobago.
- Direct relevance to the Caribbean diaspora market in Toronto.

Core Competencies

- Apparel and streetwear design.
- Brand building and cultural positioning.
- Direct-to-consumer e-commerce and international fulfilment.
- Campaign photography and content production, executed in house.
- Bespoke tailoring foundation.

Company Details



Sector:

Apparel and fashion.
Caribbean contemporary
lifestyle and streetwear.



Headquarters:

Trinidad and Tobago.



Markets served:

Direct-to-consumer
worldwide through the
company's own e-commerce
store, which offers
currency selection
across more than two
hundred markets and
ships internationally.



Target Markets:

Canada, with particular
relevance to the Caribbean
diaspora market in the
Greater Toronto Area.



Contact:

Levi Marcus Howell,
Chief Executive Officer
and Founder.



levimarcus.com



Language: English



Caribbean contemporary
lifestyle and streetwear

Live Lime Love. The Caribbean lifestyle brand governed by roots and culture.

Company Details

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Apparel and fashion.
Caribbean contemporary
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relevance to the Caribbean diaspora market in the
Greater Toronto Area.

**Contact:**

Levi Marcus Howell,
Chief Executive Officer
and Founder.



levimarcus.com



Language: English

Levi Marcus

Products and Services

Product	Price (USD)
Nation TT T-Shirt	\$45
Nation TT Cap	\$45
Nation TT Hoodie	\$85

Nation TT Swimwear Collection: A separate swimwear line presented as a distinct collection.

Competitive Advantage

Caribbean apparel reaching North American retail is usually either souvenir merchandise or carnival wear. Levi Marcus is neither. It is a contemporary lifestyle brand with a coherent aesthetic, which places it in a category Canadian independent retail actually buys.

The founder's training is a genuine differentiator in a market where most streetwear founders have no formal grounding, and it supports a premium position rather than a price led one.

The existing e-commerce operation also means the brand does not depend on a wholesale relationship to enter Canada.

What the Company Seeks in Canada

- Wholesale stockists in Canadian independent, streetwear and concept retail.
- Pop up and consignment placement, including during Caribbean cultural events in Toronto.
- Third party fulfilment or warehousing in Canada to reduce delivery times and shipping cost on direct sales.
- Collaboration and licensing with Canadian brands or cultural organisations.



BEAUTY AND PERSONAL CARE

Textured and natural hair care is a growth segment in Canadian retail, concentrated in the urban markets this mission targets and served substantially by imported product. Trinidad and Tobago brings a four-decade manufacturer with owned brands and category depth.



Langston Roach Industries Limited

Beauty and personal care range. Caribbean beauty, made in Trinidad and Tobago. Naturally derived hair and body care at scale.

This entry covers the beauty and personal care portfolio only. The company's household, janitorial and car care ranges are outside its scope.

Company Details



Sector:

Beauty and personal care manufacturing. Hair care, body care and grooming.



Headquarters:

106 Saddle Road, San Juan, Trinidad and Tobago, West Indies.



Established:

1985. Founded by Mr Langston Roach. Private, family owned.



Markets served:

Trinidad and Tobago, served directly. The wider Caribbean, served through distributors.



Target Markets:

Canada and North America, with particular relevance to the textured hair and natural hair care category and the Caribbean diaspora market.



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Language: English

Overview

Langston Roach Industries Limited is one of the Caribbean's leading consumer goods manufacturers, founded in 1985 and family owned. Its beauty and personal care division manufactures a portfolio of more than fifty hair and body care products across two owned brands, Nature's Collection and Soft & Silky.

The range spans shampoos and conditioners, styling gels, hair oils and growth treatments, hair creams and dressings, beard care, bar soap and body wash. Nature's Collection is built on naturally derived actives including argan, moringa, shea, batana, jojoba, hemp seed, castor, tea tree and pumpkin seed. Soft & Silky covers the everyday cleansing, styling and treatment range.

The company supplies over two thousand trade and commercial customers across Trinidad and Tobago, including all leading supermarkets, variety stores, cosmetic counters and other retail outlets, and serves the wider Caribbean through distributors.

About the Business

The company has manufactured in Trinidad and Tobago for four decades. What began as a household products business now includes a substantial beauty division built around two brands the company owns outright.

Nature's Collection sits in the naturally derived segment, using botanical oils and butters that have genuine regional and diaspora recognition. Batana, moringa, shea, coconut and castor are ingredients this market already trusts, and the range covers growth oils, revitalizers, styling gels, creams and beard care for men.

Soft & Silky is the broader everyday range: shampoo and conditioner across multiple fragrance and function variants, styling gels, hair food, scalp therapy, leave-in treatments, hair polish, bar soap and body wash.

The company describes innovation and research capability as central to its operation, with the product range extended continuously in response to changing consumer expectations.

Value Proposition

The company offers a Canadian distributor an established manufacturer with owned brands, category depth and four decades of production experience. The offer is distinguished by:

- Two owned brands, so a distributor negotiates directly with the brand owner rather than a licensee.
- Depth in the textured and natural hair category, which is under-served in mainstream Canadian retail and strongly represented in the Toronto market.
- Naturally derived actives with established diaspora recognition, including batana, moringa, shea and coconut.
- A full category offer across cleansing, conditioning, styling, treatment and grooming, allowing a distributor to build a section from one supplier.
- Established manufacturing scale, supplying over two thousand trade customers domestically and Caribbean markets through distributors.
- Existing export experience through regional distributor relationships.

Core Competencies

- Formulation and manufacture of hair care, body care and grooming products.
- Own brand development and brand management.
- Naturally derived and botanical actives formulation.
- Range extension and new product development.
- Distributor management across Caribbean markets.
- Retail and trade distribution at national scale.

Langston Roach Industries Limited

Products and Services

Nature's Collection. Twenty-three products across hair growth oils, revitalizers, styling gels, hair creams, shampoos, conditioners, moisturizers and beard care. Key actives include argan, moringa, shea, batana, coconut, olive, castor, jojoba with vitamin E, hemp seed, tea tree, pumpkin seed with rosemary, and eucalyptus with mint.

Soft & Silky. Thirty products across shampoo and conditioner variants, styling gels, hair dressings and creams, hair food, scalp therapy, leave-in treatments, sheen and braid sprays, hair polish, tonics, beeswax, bar soap, body wash and hand sanitiser.

Competitive Advantage

Most Caribbean beauty exporters are small formulators without manufacturing depth. Langston Roach Industries is a four-decade manufacturer with national distribution, owned brands and a portfolio wide enough to anchor a retail section rather than fill a single shelf slot.

The category fit is the second advantage. Textured hair care is a growth segment in Canada, concentrated in exactly the urban markets the mission is targeting, and served substantially by imported product. Nature's Collection is formulated around ingredients this consumer already seeks out, with Caribbean provenance that mainstream brands cannot claim.

Third, the company already exports. Distributor relationships across Caribbean markets mean the commercial disciplines of export supply, order cycles, documentation and consistent fulfilment are established rather than aspirational.

What the Company Seeks in Canada

- Exclusive or territory distributor representation in Canada.
- Beauty supply and specialty retail listings for Nature's Collection.
- Retail listings in beauty supply, ethnic and specialty grocery, and mainstream retail where the category is stocked.
- Private label and contract manufacture.

Product Range: Nature's Collection

Sub-range	Product	Format
Hair growth oils	Argan and Castor Hair Growth Oil	Oil
Hair growth oils	Batana Hair Oil	Oil
Hair growth oils	Hemp Seed and Olive Oil Hair Growth Oil	Oil
Hair growth oils	Jojoba and Vitamin E Hair Growth Oil	Oil
Hair growth oils	Pumpkin Seed and Rosemary Hair Growth Oil	Oil
Hair growth oils	Tea Tree Hair Growth Oil	Oil
Hair growth oils	Moringa Miracle Growth	Treatment
Hair growth oils	Shea Butter Miracle Growth	Treatment



Beauty and personal care range. Caribbean beauty, made in Trinidad and Tobago. Naturally derived hair and body care at scale.

This entry covers the beauty and personal care portfolio only. The company's household, janitorial and car care ranges are outside its scope.

Company Details

Sector: Beauty and personal care manufacturing. Hair care, body care and grooming.

Headquarters: 106 Saddle Road, San Juan, Trinidad and Tobago, West Indies.

Established: 1985. Founded by Mr Langston Roach. Private, family owned.

Markets served: Trinidad and Tobago, served directly. The wider Caribbean, served through distributors.

Target Markets: Canada and North America, with particular relevance to the textured hair and natural hair care category and the Caribbean diaspora market.

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Language: English

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Industries Ltd.



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Language: English

Product Range: Nature's Collection

Sub-range	Product	Format
Creams and dressings	Batana Oil Hair Cream	Cream
Creams and dressings	Batana Oil Hair Grease	Grease
Creams and dressings	Moringa Hair Cream	Cream
Creams and dressings	Oil Moisturizer	Moisturiser
Creams and dressings	Argan Oil Herbal Revitalizer	Treatment
Styling gels	Argan Oil Styling Gel	Gel
Styling gels	Coconut Styling Gel	Gel
Styling gels	Moringa Styling Gel	Gel
Styling gels	Olive Oil Styling Gel	Gel
Cleansing	Shea Coconut Shampoo	Shampoo
Cleansing	Shea Coconut Conditioner	Conditioner
Cleansing	Shea Moringa Shampoo	Shampoo
Cleansing	Shea Moringa Conditioner	Conditioner
Men's grooming	Eucalyptus and Mint Beard Oil	Beard oil
Men's grooming	Leading Man Beard Oil	Beard oil

Product Range: Soft & Silky

Sub-range	Product	Format
Shampoo and conditioner	Anti Breakage Shampoo and Conditioner	Shampoo and conditioner
Shampoo and conditioner	Colour Safe Revitalizing Shampoo and Conditioner	Shampoo and conditioner
Shampoo and conditioner	Volumize and Shine Shampoo and Conditioner	Shampoo and conditioner
Shampoo and conditioner	Shampoo and Conditioner, Mango Passion	Shampoo and conditioner
Shampoo and conditioner	Shampoo and Conditioner, Moisture Rich	Shampoo and conditioner
Shampoo and conditioner	Shampoo and Conditioner, Peach Splash	Shampoo and conditioner
Shampoo and conditioner	Shampoo and Conditioner, Strawberry Fusion	Shampoo and conditioner
Shampoo and conditioner	Shampoo and Conditioner, Zesty Grapefruit	Shampoo and conditioner
Shampoo and conditioner	Conditioning Neutralizing Shampoo	Shampoo
Shampoo and conditioner	Dandruff Shampoo	Shampoo
Styling gels	Argan Oil Styling Gel	Gel
Styling gels	Black Styling Gel	Gel
Styling gels	Clear Styling Gel	Gel
Styling gels	Gel Curl Activator and Moisturizer	Gel

Langston Roach Industries Limited

Product Range: Soft & Silky

Sub-range	Product	Format
Creams and dressings	Intensive Moisturizing Hair Cream	Cream
Creams and dressings	Conditioning Hair Cream with Carrot Oil	Cream
Creams and dressings	Deluxe Hair Dressing with Olive Oil	Dressing
Creams and dressings	Revitalizing Hair Food	Hair food
Creams and dressings	Hair Oil Moisturizer	Moisturiser
Creams and dressings	100% Pure Beeswax with Vitamin E	Beeswax
Treatments	3-in-1 Hair Tonic	Tonic
Treatments	Hair and Scalp Therapy	Treatment
Treatments	Leave in Hair Treatment	Leave-in spray
Treatments	Nourishing Bergamot	Treatment
Treatments	Tea Tree Oil	Oil
Finishing	Hair Polisher	Serum
Finishing	Braid and Weave Sheen Spray	Spray
Body care	Moisturizing Bar Soap	Bar soap
Body care	Moisturizing Body Wash	Body wash
Body care	Anti-Bacterial Hand Sanitizer	Sanitiser



Beauty and personal care range. Caribbean beauty, made in Trinidad and Tobago. Naturally derived hair and body care at scale.

This entry covers the beauty and personal care portfolio only. The company's household, janitorial and car care ranges are outside its scope.

Company Details



Sector:

Beauty and personal care manufacturing. Hair care, body care and grooming.



Headquarters:

106 Saddle Road, San Juan, Trinidad and Tobago, West Indies.



Established:

1985. Founded by Mr. Langston Roach. Private, family owned.



Markets served:

Trinidad and Tobago, served directly. The wider Caribbean, served through distributors.



Target Markets:

Canada and North America, with particular relevance to the textured hair and natural hair care category and the Caribbean diaspora market.



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Fax +1 868 675 3654.



admin@lritnt.com



lritnt.com



Langston Roach Industries Ltd.



@LangstonRoach.



@langstonroachind.



Language: English



Manufacturing | Beauty,
Personal Care & Wellness

Company Details

**Sector:**

Beauty and personal care manufacturing. Hair care, body care and grooming.

**Headquarters:**

2 Gittens St. Tacarigua,
Trinidad & Tobago.

**Markets served:**

Trinidad and Tobago,
Canada.

**Target Markets:**

Canada.

**Target Buyers:**

Beauty and wellness
retailers, Wholesale
distributors

**Contact:**

Cheryl Bowles,
Biochemist, Founder
and Managing Director



+1 613 252 8846



CherylBowles@cher-
merecaribbean.com



Language: English

The Herbarium Ltd.

Overview

The Herbarium Ltd. (THL) is a Trinidad and Tobago manufacturer of Cher-Mère, a Caribbean beauty and wellness brand offering more than 60 skincare, haircare, body care and wellness products.

Founded and led by biochemist and cosmetic formulator Cheryl Bowles, Cher-Mère combines science with Caribbean botanicals to create clean beauty and wellness products developed with particular attention to the needs of melanated skin, while appealing to a diverse international clientele.

THL is strongly committed to sustainable manufacturing, operating with an 80% zero-waste policy, utilizing solar energy and incorporating recyclable, minimalist packaging wherever possible.

Cher-Mère products are retailed throughout Trinidad and Tobago and used in the company's three Cher-Mère Day Spas. The brand also has an established presence in Canada through Cher-Mère Canada and its spa in Kingston, Ontario.

Core Competencies

- Manufacturing of beauty and wellness products.
- Caribbean botanical-based product development.
- Melanated skin-focused product development
- Retail & distribution
- Spa & wellness operations
- Sustainable manufacturing practices.

Competitive Advantage

- Science + Caribbean botanicals: Combines biochemistry and cosmetic formulation with Caribbean-inspired ingredients and product development.
- Melanated skin focus: Products are developed with particular attention to the needs of melanated skin.
- Established product portfolio: More than 60 beauty and wellness products across multiple categories.
- Sustainability: An 80% zero-waste manufacturing policy, solar energy use and recyclable, minimalist packaging.
- Existing Canadian foothold: Cher-Mère already has a presence in Canada through its Canadian operation and Kingston spa.
- Integrated brand experience: The company's manufacturing, retail and spa operations provide multiple avenues for customer engagement.

Products and Services

- Skincare products.
- Haircare products.
- Body care products.
- Beauty and wellness products.
- Spa services through three Cher-Mère Day Spas in Trinidad and Tobago.
- Spa operations in Canada through Cher-Mère Canada in Kingston, Ontario.



The Herbarium Ltd.

What the Company Seeks in Canada

- Expand the Canadian distribution and retail presence of the Cher-Mère brand.
- Develop relationships with wholesale distributors and retail partners.
- Identify strategic partners within Canada's beauty, wellness and personal care sectors.
- Build relationships with retailers seeking distinctive Caribbean beauty and wellness brands.
- Explore opportunities for broader market penetration beyond the company's existing Kingston presence.
- Develop strategic collaborations that support the international growth of Cher-Mère.
- Position Trinidad and Tobago-manufactured beauty and wellness products within Canada's growing multicultural and international consumer market.

Investment & Partnership Opportunity

The Herbarium Ltd. is seeking strategic partnerships in Canada to support the expansion of the Cher-Mère brand through wholesale distribution, retail partnerships and collaborative opportunities within the beauty and wellness sector. The company is also open to partnerships that can facilitate international market development and strengthen Cher-Mère's position as a Caribbean beauty and wellness brand.

Cher-Mère

Manufacturing | Beauty,
Personal Care & Wellness

Company Details



Sector:

Beauty and personal care manufacturing. Hair care, body care and grooming.



Headquarters:

2 Gittens St. Tacarigua,
Trinidad & Tobago.



Markets served:

Trinidad and Tobago,
Canada.



Target Markets:

Canada.



Target Buyers:

Beauty and wellness
retailers and wholesale
distributors.



Contact:

Cheryl Bowles,
Biochemist, Founder
and Managing Director



+1 613 252 8846



CherylBowles@cher-
merecaribbean.com



Language: English



CREATIVE INDUSTRIES

Trinidad and Tobago's creative industries bring together film, music, broadcasting, fashion, design, advertising, digital media and the performing arts, offering Canadian partners distinctive Caribbean content, talent and cultural experiences. Opportunities include co-production, content distribution, licensing, investment, media partnerships and access to Caribbean and diaspora markets.





Caribbean Lifestyle Communications

Overview

Caribbean Lifestyle Communications (CLC) is a locally owned Trinidad & Tobago media and entertainment company operating across radio broadcasting, film and video production, and event production and management.

The company is the parent of three national radio brands, Music Radio 97.1 FM, Radio 90.5 FM and Heartbeat Radio 104.1 FM, complemented by content production and event capabilities. CLC's management team brings more than 80 years of combined experience in the media industry.

The company develops and delivers entertainment, information and advertising content while working with businesses to develop integrated marketing and media plans. Its marketing executives are trained and certified by the U.S.-based Radio Advertising Bureau, and the company maintains relationships with advertising agencies throughout the region.

Core Competencies

- Radio Broadcasting – National radio broadcasting across three distinct stations and audience segments.
- Media & Advertising – Development and execution of radio and integrated media campaigns for businesses and brands.
- Content Development – Creation and management of entertainment, informational and promotional content.
- Event Production & Management – Planning, production and management of entertainment and corporate events.
- Integrated Marketing – Development of tailored marketing and media strategies aligned with client objectives.
- Digital Media – Extension of radio brands through station websites, social media and dedicated mobile applications.

Products and Services

Product Category	Current Offerings
Radio Broadcasting	Music Radio 97.1 FM; Radio 90.5 FM; Heartbeat Radio 104.1 FM
Radio Advertising	Commercial spots, promotional packages and customised advertising campaigns
Marketing & Media Planning	Campaign development, media strategy and advertising placement
Content Production	Radio, promotional and branded content
SME Marketing Solutions	Tailored campaign packages for small and medium-sized businesses with integrated strategies for radio and digital to extend reach and engagement.



We pride ourselves on providing the highest quality content & service to our audiences & clients.

Company Details

Sector:
Media & Broadcasting & Production

Headquarters:
4 Herbert Street, St. Clair, Port of Spain, Trinidad & Tobago

Markets served:
Primary: Trinidad and Tobago.
Regional and International based on content requirements.

Target Markets:
Canada.

Target Buyers:
Advertising & media agencies, Multicultural Brands.

Contact:
Kiran Maharaj, Managing Director

Joshua Maharaj
Business Development

+1 868 622 4124

joshua@clcommunications.com

kiran@clcommunications.com

Language: English



Caribbean Lifestyle Communications



We pride ourselves on providing the highest quality content & service to our audiences & clients.

Company Details

**Sector:**

Media & Broadcasting & Production

**Headquarters:**

4 Herbert Street, St. Clair, Port of Spain, Trinidad & Tobago

**Markets served:**

Primary: Trinidad and Tobago.
Regional and International based on content requirements.

**Target Markets:**

Canada.

**Target Buyers:**

Advertising & media agencies, Multicultural Brands.

**Contact:**

Kiran Maharaj, Managing Director

Joshua Maharaj
Business Development



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kiran@clcommunications.com



Language: English

What the Company Seeks in Canada

- Media Partnerships with Canadian broadcasters, content producers and media organisations.
- Content & Production Partnerships for film, video and branded content development.
- Advertising & Marketing Partnerships with agencies and brands seeking access to Caribbean audiences.
- Digital Media Opportunities to expand Caribbean content and audience engagement across Canadian platforms.
- Diaspora Market Opportunities targeting Canada's Caribbean and multicultural consumer segments.

Investment & Partnership Opportunity

Caribbean Lifestyle Communications offers Canadian partners access to an established Caribbean media platform with national radio assets, content-production capabilities and event infrastructure.

The company's diversified media model creates opportunities for strategic collaboration across broadcasting, content production, advertising, entertainment, digital media and events. Its established relationships with advertisers and agencies across the region provide a platform for partners seeking to connect with Caribbean audiences.

Potential partnership and investment opportunities include co-production, content licensing, media partnerships, advertising representation, digital content development, event collaborations and strategic investment in the expansion of Caribbean media and entertainment assets.

Experience includes international film production (including documentaries), film distribution and editing. The company has also worked as a producer or co-producer on several theatrically released feature films, as well as major live events with audiences of over 25,000 attendees.

Contact Ms. Kiran Maharaj, Managing Director, to arrange a virtual meeting and presentation.



FOOD, BEVERAGE AND AGRICULTURE

Trinidad and Tobago's food and beverage manufacturers bring authentic Caribbean provenance to the Canadian market, supported by a national agricultural marketing institution that certifies and aggregates the supply base behind them. The companies in this section serve retail grocery, specialty and ethnic food retail, wholesale distribution, hospitality and gifting channels.





Dehydrated Caribbean herbs, peppers and seasoning blends

Family Owned. Locally Grown. Quality. Convenience. Pure Caribbean Flavour.

Company Details



Sector:

Food and Beverage |
Dehydrated Herbs,
Peppers &
Seasoning Blends



Headquarters:

Trinidad and Tobago.



Established:

2020, founded by Gale Charles.



Markets served:

Trinidad and Tobago,
Retail & Direct Delivery
USA, Amazon
Storefront



Target markets:

Specialty groceries
Diaspora market
Mainstream retail spice
& seasoning aisles



Founder:

Gale Charles



+1 868 763 0992 and
+1 868 766 3666



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Charlofarm.org; charlo-
farm.org/ wholesale



Charlo Farm.

Charlo Farm Ltd.

Overview

Charlo Farm Ltd. is a Trinidad and Tobago producer of premium dehydrated seasonings, founded in 2020 by Gale Charles. The company grows and processes Caribbean herbs and peppers into shelf stable flakes and blends, sold under the positioning Family Owned, Locally Grown.

The range covers Chadon Beni Flakes, Pimento Flakes, a Signature Seasoning Blend and a recently launched Vegetable Bouillon Powder. The core products carry no additives, preservatives, fillers or added salt, and are described as non-GMO and locally grown.

The company retails nationally in Trinidad and Tobago, including Food Hall, JTA Supermarkets and the duty free lounge at Piarco International Airport, and already sells internationally through an official Amazon storefront in the United States.

About the Business

The company traces its origin to a principle inherited from Litton Charles, that the land is a legacy. In 2020 the founder turned a few acres of Caribbean soil into a family business built on a single idea: capture Caribbean herbs and peppers at peak freshness and make that flavour available in a form that keeps.

The two flagship ingredients are specific to the region and not easily substituted. Chadon beni, or culantro, is a staple of Caribbean cooking with a sharper and more pungent character than cilantro. The Trinidadian pimento is a pepper carrying the aroma of a habanero or scotch bonnet with little to no heat. Neither is widely available fresh outside the Caribbean, which is precisely what makes the dehydrated form commercially interesting.

The company states five values: purity first, honouring the land, uncompromising quality, family integrity, and innovation in tradition, the last referring to the use of modern dehydration technology to capture traditional Caribbean flavour.

Value Proposition

Charlo Farm offers a Canadian buyer an authentic Caribbean seasoning range that is already built for export. The offer is distinguished by:

- Regionally distinctive ingredients, chadon beni and Trinidadian pimento, that are difficult to source fresh in Canada.
- Dehydrated format: shelf stable, ambient, light and compact, with strong freight economics relative to value.
- A clean label position on the core range, with no additives, preservatives, fillers or added salt.
- Vertical integration from the company's own acreage through to processing and packing.
- Existing international sales experience through the United States Amazon storefront.
- National retail listings in Trinidad and Tobago, including a duty free airport presence.

Core Competencies

- Cultivation of Caribbean herbs and peppers.
- Dehydration and processing of herbs, peppers and seasoning blends.
- Retail ready packaging and branding.
- Direct-to-consumer e-commerce, domestically and through a United States marketplace.
- National retail distribution.

Charlo Farm Ltd.

Products and Services

Product Portfolio	Format	Value Proposition	Function/Use
Chadon Beni Flakes	100 g	Dehydrated local culantro, capturing the flavour and convenience of fresh chadon beni in a shelf-stable format.	Seasoning, marinades, stews, curries, dry rubs
Pimento Flakes	175 g	Dehydrated Trinidadian pimento pepper providing authentic local flavour in a convenient format.	Seasoning, marinades, cooking, dry rubs
Signature Seasoning Blend	100 g	Proprietary blend of local herbs and seasonings.	Meat & vegetable seasoning, marinades, cooking, baking
Vegetable Bouillon Powder		New product extending the range into convenient vegetable-based cooking solutions.	Cooking, seasoning, soups, stews

Competitive Advantage

Most Caribbean food exporters compete in categories where an established alternative already sits on the Canadian shelf. Charlo Farm largely does not. Dried chadon beni and Trinidadian pimento have no straightforward mainstream substitute, and a Caribbean cook in Toronto currently has limited options for either.

The dehydrated format is the second advantage and should not be underestimated. The product is ambient, light, compact and long dated, which removes the cold chain, transit and shelf life problems that constrain almost every other food producer in this delegation.

Third, the company has already sold internationally through a United States marketplace, so the disciplines of export packaging, listing and fulfilment are established rather than theoretical.

What the Company Seeks in Canada

- Distributor or importer representation in Canada.
- Retail listings in Caribbean, specialty and mainstream grocery.
- Food service and restaurant supply, where a no added salt clean label seasoning has particular appeal.
- Marketplace expansion into Amazon Canada, mirroring the existing United States storefront.
- Private label and contract production.



Dehydrated Caribbean herbs, peppers and seasoning blends

Family Owned. Locally Grown. Quality. Convenience. Pure Caribbean Flavour.

Company Details

 **Sector:**
Food and Beverage | Dehydrated Herbs, Peppers & Seasoning Blends

 **Headquarters:**
Trinidad and Tobago.

 **Established:**
2020, founded by Gale Charles.

 **Markets served:**
Trinidad and Tobago, Retail & Direct Delivery USA, Amazon Storefront

 **Target markets:**
Specialty groceries
Diaspora market
Mainstream retail spice & seasoning aisles

 **Founder:**
Gale Charles

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 charlofarm@gmail.com

 Charlofarm.org; charlo-farm.org/ wholesale

  Charlo Farm.



NAMDEVCO. Institutional delegate

Leading Trinidad and Tobago in agricultural marketing and agribusiness solutions.

Company Details



Sector:

Agricultural marketing and agribusiness development. Statutory body.



Legal Status:

Statutory body created by Act of Parliament No. 16 of 1991. Mandate revised in 2005 to include value-added product development and the marketing of those products.



Headquarters:

NAMDEVCO, S.S. Erin Road, Debe, Trinidad and Tobago.



Established:

1991



Markets served:

Trinidad and Tobago. National fresh produce is exported regionally and to the United States, Canada and the European Union, principally the United Kingdom.



Standards

administered:

GAPTT, the national standard for Good Agricultural Practices, and the Farm Certification and Monitoring Programme.



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contact@namdevco.com



namdevco.com



NAMDEVCO

The National Agricultural Marketing and Development Corporation

Overview

NAMDEVCO is the statutory body responsible for the agricultural marketing function in Trinidad and Tobago, created by Act of Parliament in 1991. Its mandate is to create, facilitate and maintain an environment conducive to the efficient marketing of agricultural produce and food products, through marketing services and the stimulation of business investment in the agro-industrial sector.

The Corporation provides technical support across production, post-harvest handling, value-added processing, cold chain management, storage and marketing systems. It operates wholesale and farmers' markets, a packing house at Piarco, an online marketplace, a national agricultural market information system, and the national Good Agricultural Practices standard.

For the Canada mission, NAMDEVCO attends as an institution rather than as an exporter. Its value to Canadian counterparts is access to certified supply and the systems that stand behind it.

About the Corporation

The Corporation sits between farmers and markets. On the supply side it certifies and monitors farms, grades and packs produce, and supports value-added processing. On the demand side it operates market infrastructure, publishes price and volume information, and links producers to buyers regionally and internationally.

The 2005 revision to its mandate extended its remit from primary produce into value-added product development and marketing, which broadens the range of Trinidad and Tobago product it can bring to an export conversation.

Value to Canadian Counterparts

A Canadian importer or distributor of Caribbean produce needs three things that a single farm cannot provide: consistent volume, verified food safety, and a counterpart who can aggregate supply. NAMDEVCO addresses all three:

- Access to farmers on the Farm Certification and Monitoring Programme, rather than to individual unverified growers.
- The national Good Agricultural Practices standard, GAPTT, as a food safety and traceability framework.
- Packing, grading and sorting for export at the Piarco Packing House.
- Aggregation across multiple producers, addressing the volume problem that defeats individual smallholders.
- Market information, including price and volume analytics.
- Linkages to freight forwarders, airlines, brokerage and supporting agencies.

Core Functions

- Develop and expand markets, marketing opportunities and agribusiness investment.
- Develop and manage a comprehensive agricultural market information system.
- Develop and expand production and investment in value-added and primary food products.
- Develop and maintain market infrastructure and systems in line with global standards.
- Develop and manage a quality assurance system for safe and wholesome food.
- Establish, manage and promote investment in agriculture through commercial ventures or a subsidiary company.

The National Agricultural Marketing and Development Corporation

Services

Export services and wider support:

- Advice on the steps and documentation required to export, and on the entry requirements of the destination market.
- Linkages to fresh produce buyers in regional and international markets.
- Access to trade statistics, including landed prices at terminal markets.
- Linkages to freight forwarders, airlines, brokerage and supporting agencies.
- Sourcing of produce from farmers on the Farm Certification and Monitoring Programme.
- Packing, grading and sorting for export at the Piarco Packing House.
- Business development and product development support.
- Good Agricultural Practices certification through GAPTT.
- Wholesale markets, farmers' markets and an online marketplace connecting farmers to local and international buyers.

Distinctive Position

Most delegates on this mission arrive representing a single business. NAMDEVCO arrives representing the supply base. For a Canadian buyer, that is a different and in some respects more useful conversation, because the constraint on Caribbean produce entering Canadian retail is rarely interest and almost always consistency of volume and verified food safety.

The Corporation is also the natural counterpart for Canadian institutions: provincial agriculture ministries, produce marketing associations and food safety bodies.

What the Organisation Seeks in Canada

- Buyer linkage. Introduce Canadian importers and distributors of Caribbean and ethnic produce to certified Trinidad and Tobago supply, with NAMDEVCO acting as aggregator and quality guarantor.
- Institutional engagement with Canadian produce marketing and horticultural associations, provincial agriculture bodies and food safety agencies.
- Standards recognition. Establish how GAPTT is regarded by Canadian buyers and regulators.
- Agribusiness investment into the Trinidad and Tobago agro-industrial sector.
- Positioning of Trinidad and Tobago value-added food products.



NAMDEVCO. Institutional delegate

Leading Trinidad and Tobago in agricultural marketing and agribusiness solutions.

Company Details



Sector:

Agricultural marketing and agribusiness development. Statutory body.



Legal Status:

Statutory body created by Act of Parliament No. 16 of 1991. Mandate revised in 2005 to include value-added product development and the marketing of those products.



Headquarters:

NAMDEVCO, S.S. Erin Road, Debe, Trinidad and Tobago.



Established:

1991



Markets served:

Trinidad and Tobago. National fresh produce is exported regionally and to the United States, Canada and the European Union, principally the United Kingdom.



Standards administered:

GAPTT, the national standard for Good Agricultural Practices, and the Farm Certification and Monitoring Programme.



+1 868 647 3218



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namdevco.com

f **o** NAMDEVCO



Beverage manufacture and distribution

Tobago-made beverages, spice and coffee.

Company Details

Sector:
Food & Beverage Manufacturing & Distribution | Spices & Coffee Distribution

Headquarters:
Craig Hall Trace #2, Moriah, Tobago, Trinidad and Tobago, West Indies.

Markets served:
Trinidad and Tobago.

Target Markets:
- Canada
- Grenada,
- Jamaica
- United States Virgin Islands

Target Buyers:
Distributors, retailers and investors.

Contact:
Keston Pope, General Manager

+1 868 660 0586.
Mobile +1 868 488 4452.

savourdeisle@outlook.com

Languages: English

Savour De Isle

Overview

Savour De Isle is a Tobago-based food and beverage company focused on the manufacture and distribution of locally produced beverages and the distribution of specialty food products.

The company's capabilities span dairy and non-dairy beverage production, alcoholic beverage blends, and the distribution of spices and coffee. Its portfolio provides an opportunity to commercialise Tobago-origin products across regional and international markets.

For international expansion, the company is prioritising its cream liqueur and spice lines, with Canada identified as a key target market.

Core Competencies

- Beverage manufacture, including dairy, non-dairy and alcoholic blends.
- Cream liqueur production.
- Distribution of spice and coffee.

Products and Services

Priority lines for the mission. Cream liqueur and spices.

Wider range. Dairy beverages, non-dairy beverages, alcoholic blends, and coffee, distributed.

Portfolio Area	Expansion Opportunity
Alcoholic Beverages <i>Cream liqueur and alcoholic blends</i>	International distribution and market entry
Dairy Beverages	Regional/international retail and distribution
Non-Dairy Beverages	Retail and food-service opportunities
Spices	Retail listings and specialty food distribution
Coffee	Investment, retail and distribution opportunities

Priority Products for Canada

Product	Market Opportunity	Preferred Route to Market
Cream Liqueur	Premium Caribbean beverage positioning; potential for diaspora and specialty-market appeal	Canadian distributor / registered agent / provincial liquor-board channels
Spices	Caribbean and specialty food retail; diaspora and culinary markets	Importers, distributors, specialty retailers and supermarkets

Savour De Isle

What the Company Seeks in Canada

- Distribution Partnerships - Canadian distributors with the capability to introduce and scale the company's cream liqueur and specialty food products.
- Registered Agent / Market Representation - Partners able to support regulatory requirements and facilitate access to Canada's provincial liquor-board system for the cream liqueur line.
- Retail Opportunities - Listings with Canadian retailers, particularly Caribbean, specialty food and multicultural retail channels, for the spice portfolio.
- Investment to support production capacity, product development, market expansion, distribution and international growth.

Investment & Partnership Opportunity

Savour De Isle presents an opportunity to participate in the internationalisation of a Tobago-based food and beverage business.

The company's growth opportunity lies in leveraging its Tobago/Caribbean origin, expanding distribution beyond Trinidad and Tobago, and building commercial partnerships in markets with established demand for Caribbean food and beverage products.



Beverage manufacture and distribution

Tobago-made beverages, spice and coffee.

Company Details



Sector:

Food & Beverage Manufacturing & Distribution | Spices & Coffee Distribution



Headquarters:

Craig Hall Trace #2, Moriah, Tobago, Trinidad and Tobago, West Indies.



Markets served:

Trinidad and Tobago.



Target Markets:

- Canada
- Grenada,
- Jamaica
- United States Virgin Islands



Target Buyers:

Distributors, retailers and investors.



Contact:

Keston Pope, General Manager



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Mobile +1 868 488 4452.



savourdeisle@outlook.com



Languages: English



Specialty chocolate and coffee

Premium hand crafted products which celebrate the island's heritage.

Company Details

Sector:
Specialty chocolate manufacture and coffee roasting.

Headquarters:
9 Road Off Arnos Vale Road, Plymouth, Tobago, Trinidad and Tobago.

Markets served:
Trinidad and Tobago. Grenada, on an intermittent basis.

Target Markets:
Canada, through the mission. Europe.

Target Buyers:
Retailers, together with last mile distribution support.

Contact:
Carlina Jules-Taylor, Chief Executive Director.

+1 868 331 9180

toncilimited@gmail.com

Languages: English

Tonci Company Limited

Overview

Tonci Company Limited is a specialty chocolate maker and coffee roaster based in Plymouth, Tobago. Its focus is premium hand crafted products that celebrate the island's heritage.

The lines selected for the Canada mission are single origin chocolate bars and coffee.

The company already exports to Grenada on an intermittent basis and has had intermittent activity in Europe, which places it ahead of most of the delegation on export experience.

Value Proposition

- Single origin chocolate, a recognised premium category with a clear provenance story.
- Chocolate and coffee produced by the same maker, allowing a paired offer to specialty retail.
- Hand crafted production positioned on Tobago heritage.
- Existing export experience through Grenada and intermittent European activity.

Core Competencies

- Specialty chocolate manufacture, including single origin bars.
- Coffee roasting.
- Premium product development and hand crafted production.
- Export supply, on the evidence of existing regional trade.

Products and Services

Priority Export Lines: Single-origin chocolate bars and specialty coffee.

Commercial specifications: Bean/cacao origin, cacao percentage, roast profile, pack sizes, shelf life, case configurations, barcodes and wholesale pricing are available through the company's product catalogue and price list upon request.

Competitive Advantage

Single origin chocolate is one of the few Caribbean food categories where a small producer can compete on quality rather than price. Canadian specialty retail, independent grocers and coffee shops actively seek origin stories, and Tobago is a differentiated origin.

The pairing of chocolate and coffee from one maker also suits gifting and specialty retail formats, which is a route into Canadian retail that does not require large volume.

What the Company Seeks in Canada

- Specialty and independent retail listings.
- Last mile distribution and fulfilment support in the Canadian market.
- Cafe, hospitality and gifting channel supply.
- Contract or private label production.



GROCERY RETAIL & DISTRIBUTION

Trinidad and Tobago's grocery retailers offer Canadian exporters a direct route into the local market, supported by established distribution networks and strong consumer reach. Opportunities include product listings, private-label supply, in-store promotions and partnerships across food, beverage, household and personal-care categories.





\$ Value

Your Pocket Friendly Supermarket

Trinidad & Tobago's Pocket Friendly Supermarket — everything you need, under one roof.

Company Details


Sector:

Grocery Retail & Distribution


Headquarters:

10 Caparo Valley Brasso Rd, Montrose, Chaguanas, Trinidad & Tobago


Markets served:

Trinidad and Tobago.


Target Markets:

Canada.


Target Partners:

Canadian food, beverage & consumer goods exporters, brand owners and distributors


Contact:

Joshua Maharaj,
Manager



+1 868 347-1357



dollarvalueinfo@gmail.com



www.dollarvaluett.com



Language: English

Dollar Value Supermarkets

Overview

Dollar Value Supermarkets is a locally owned Trinidad and Tobago grocery retail business operating two full-service supermarkets in major suburban catchments: Montrose, Chaguanas in central Trinidad and Gasparillo in the south.

The business trades as Trinidad and Tobago's pocket friendly supermarket, built on a value-led everyday pricing model that brings fresh produce, meat, poultry and seafood, pantry staples, beverages, household goods and personal care lines together under one roof. Store teams work continuously with suppliers to secure the best available prices and promotional offers for a price-sensitive shopper base.

The company sources goods from local distributors and local farmers. Alongside its in-store trade it offers home delivery, curbside and in-store pickup, telephone and advance ordering, and corporate services including specialty baskets and employee store voucher programmes.

Core Competencies

- Value Grocery Retail – Everyday low-price supermarket operations across two densely populated suburban Trinidad locations.
- Fresh & Local Sourcing – Direct purchasing of produce, seafood and livestock from Trinidadian farmers and fishermen.
- Category Management – Assortment, pricing and promotional planning across food, household and personal care categories.
- Corporate & Institutional Supply – Advance ordering, bulk supply, specialty baskets and employee store voucher programmes.
- Omnichannel Fulfilment – Home delivery, curbside pickup, in-store pickup and telephone or advance order service.
- Supplier Partnership – Joint promotions, in-store activation and shelf support for brands entering the local market.

Product Category	Current Offerings
Fresh Produce	Locally sourced fruit, vegetables and ground provisions
Meat, Poultry & Seafood	Fresh and frozen meats, poultry and locally landed fish and seafood
Grocery & Pantry Staples	Rice, flour, oils, canned and dry goods, beverages, snacks and frozen foods
Household & Personal Care	Cleaning products, paper goods, baby care, health and beauty lines
Corporate & Customer Services	Advance ordering, delivery, curbside and in-store pickup, specialty baskets and employee store vouchers

Dollar Value Supermarkets

What the Company Seeks in Canada

- Supplier Relationships with Canadian food, beverage and consumer-goods manufacturers seeking Caribbean retail placement.
- Route-to-Market Partnerships for Canadian brands entering Trinidad and Tobago through listings, shelf space and in-store activation.
- Private Label & Value Ranges, including own-brand and economy lines suited to a price-conscious shopper base.
- Retail Technology & Operations Knowledge in point-of-sale, e-commerce, inventory management and energy-efficient store systems.

Investment & Partnership Opportunity

Dollar Value Supermarkets offers Canadian exporters and brand owners a direct retail route into the Trinidad and Tobago grocery market through an independently owned chain with established shopper traffic in two high-density suburban catchments.

The company's value-led positioning suits Canadian suppliers of competitively priced staples, frozen and shelf-stable foods, beverages, snacks and household lines. Its local sourcing relationships and fresh categories also create scope for reciprocal trade in Caribbean produce and specialty items destined for Canadian ethnic and specialty grocery channels.

Potential partnership and investment opportunities include exclusive distribution and listing agreements, private label supply, consolidated container programmes, in-store brand activation, cold-chain and retail technology upgrades, and capital partnership for expansion of the store network and new retail formats.



\$ Value
Your Pocket Friendly Supermarket

Trinidad & Tobago's Pocket Friendly Supermarket — everything you need, under one roof.

Company Details



Sector:

Grocery Retail & Distribution



Headquarters:

10 Caparo Valley Brasso Rd, Montrose, Chaguanas, Trinidad & Tobago



Markets served:

Trinidad and Tobago.



Target Markets:

Canada.



Target Partners:

Canadian food, beverage & consumer goods exporters, brand owners and distributors



Contact:

Joshua Maharaj,
Manager



+1 868 347-1357



dollarvalueinfo@gmail.com



www.dollarvaluett.com



Language: English



HOUSEHOLD APPLIANCES & ELECTRONIC GOODS

Trinidad and Tobago's appliance and electronic-goods distributors provide Canadian companies with access to markets across the Caribbean, Guyana and Central America. Opportunities include distribution partnerships, brand representation, investment and the supply of appliances, lighting, electrical controls and energy-efficient solutions.



GESSCO Group

Overview

GESSCO Group is a regional distribution leader headquartered in Port of Spain, Trinidad & Tobago, with international offices in Palmetto Bay, Florida, and Panama City, Panama, supporting its growing presence across the Caribbean, Guyana and Central America.

The Group serves as an authorised distributor for GE Appliances, GE Current lighting solutions, Midea Appliances and Intermatic controls, providing established global brands with regional market access, distribution and commercial development capabilities.

Our mission is to strengthen and expand GE's and Midea's market presence throughout the region by supporting existing distribution channels, developing new commercial opportunities, and maintaining consistent double-digit growth. GESSCO operates a single-source distribution model, providing turnkey solutions for retailers, developers, contractors, and project managers.

Core Competencies

- Regional Distribution – Territory-wide distribution across the Caribbean, Guyana and Central America.
- Authorised Brand Representation – Distribution and agency relationships with established international brands.
- Market Development – Development of new commercial opportunities and expansion of brand presence across regional markets.
- Strategic Account Management – Management of relationships with retailers, developers, contractors and project managers.

Products and Services

Product Category	Details
GE Appliances	Refrigerators, stoves, washers, dryers, microwaves and freezers
Midea Appliances	Refrigerators, stoves, washers, dryers, microwaves and freezers; mid-range and white-line appliances
GE Current / Current Lighting	LED fixtures and commercial lighting solutions
Intermatic	Timers and photocells

GESSCO Distributors Limited is the flagship entity within the Group, classified under household appliances and electrical/electronic goods merchant wholesaling. The company maintains full territory coverage and strategic account management throughout the Caribbean and Central America.



We are a single source company that distributes GE Appliances, Current and Intermatic products.

Company Details



Sector:

Household Appliances & Electrical/Electronic Goods Distribution.



Headquarters:

47 Ana St, Port of Spain, Trinidad and Tobago.



Markets served:

Caribbean, Guyana, Central America.



Target Markets:

Canada.



Target Buyers:

Distributors, investors.



Contact:

Barry Chin Fatt, Esq. MAAT – President & CEO.



+1 868 217 5884 Ext. 1000



info@gesscogroup.com



Languages: English



We are a single source company that distributes GE Appliances, Current and Intermatic products.

Company Details

**Sector:**

Household Appliances & Electrical/Electronic Goods Distribution.

**Headquarters:**

47 Ana St, Port of Spain, Trinidad and Tobago.

**Markets served:**

Caribbean, Guyana, Central America.

**Target Markets:**

Canada.

**Target Buyers:**

Distributors, investors.

**Contact:**

Barry Chin Fatt, Esq. MAAT
– President & CEO.



+1 868 217 5884 Ext. 1000



info@gesscogroup.com



Languages: English

GESSCO Group

What the Company Seeks in Canada

- Distribution Partnerships with Canadian manufacturers seeking established regional market access.
- Brand Representation for complementary appliance, lighting and electrical product lines.
- Strategic Partnerships with companies seeking a regional distribution and market development platform.
- Commercial Opportunities with Canadian businesses serving the construction, property development, hospitality and retail sectors.

Investment & Partnership Opportunity

GESSCO is seeking to establish relationships with Canadian manufacturers, brand owners, distributors and strategic partners interested in accessing and expanding within Caribbean and Central American markets.



INVESTMENT PROMOTION AND PUBLIC SECTOR DEVELOPMENT

Tobago brings its governing authority to the mission. A single body holds responsibility for planning, land use, infrastructure and economic development across the island, which shortens the approval path for an investor and allows policy, facilitation and procurement to be discussed in one meeting.





Tobago House of Assembly

Overview

The Tobago House of Assembly is the primary governing body for Tobago, established in 1768 and operating under the Tobago House of Assembly Act. Its responsibilities span governance and planning, infrastructure and utilities, economic development and revenue, natural resources and environmental management, social services, and culture and heritage.

For the Canada mission, the Assembly attends as an investment promotion and economic development authority. Its proposition to Canadian counterparts runs through Invest Tobago, which markets the island to foreign investors across three priority sectors, and through the Assembly's procurement platform, which is open to qualified contractors.

The Thirteenth Assembly took office in 2026 for a four year term, so Canadian counterparts are engaging with a new administration at the start of its mandate.

About Tobago

Tobago presents itself to investors on a distinct set of attributes: safe communities, beaches, rainforest and cultural depth, combined with a strategic position below the hurricane belt. That last point matters commercially, since it changes the insurance and seasonal-ity profile relative to most of the Caribbean.

Invest Tobago sets out six reasons to invest: low business costs, location, investment climate, access to global markets, people and culture, and government incentives to investors.

Tobago also benefits from the national framework: the Trinidad and Tobago investment incentive regime, no foreign exchange controls, and the country's position as a regional business hub.

Value to Canadian Counterparts

The Assembly offers Canadian counterparts three distinct routes, depending on who is in the room:

- For investors and developers: identified opportunities in tourism and hospitality, renewable energy, and infrastructure and real estate, including the Scarborough Redevelopment Project offered on a public private partnership basis.
- For contractors, engineers and suppliers: a live procurement pipeline accessible through the Assembly's e-Tender platform, with a published annual schedule of planned procurement activities.
- For institutions: a governing body with direct authority over land use, planning and economic development in Tobago, able to engage on policy and facilitation rather than referring elsewhere.

THA. Investment promotion and economic development. Institutional delegate

Empowering Tobago through leadership, innovation and sustainable development.

Company Details



Investment Arm:
Invest Tobago,
investtobago.com



Related Bodies:
Business Development Unit
(bdutobago.com). Visit Tobago
(visittobago.gov.tt). Assembly
Legislature
(tobagolegislature.org).



Sector:
Government and public admin-
istration. Investment promotion
and economic development.



Legal Status:
Established 1768. The oldest
political institution in Trinidad
and Tobago. Operates under
the Tobago House of Assembly
Act as the primary governing
body for Tobago, holding
legislative responsibility for
Tobago's affairs within the
national framework of Trinidad
and Tobago.



Headquarters:
Scarborough, Tobago. Invest
Tobago is located at the
Hochoy Charles Administrative
Complex, Calder Hall, Scarbor-
ough.

Company Details (continued)



Current Term:

The Thirteenth Assembly was
inaugurated for the 2026 to
2030 term following the Tobago
House of Assembly elections of
12 January 2026.



Remit:
Tobago.



Target Markets:

Canada, through the mission.
Priority is foreign direct
investment into Tobago's
identified sectors, together with
contractor and supplier engage-
ment through the Assembly's
procurement platform.



Investment enquiries:

Invest Tobago, Hochoy Charles
Administrative Complex, Calder
Hall, Scarborough, Tobago.
Telephone +1 868 639 3421.
Email OCSFDI@gov.tt



Procurement:

tha.etenderworld.tt



tha.gov.tt for the Assembly.
investtobago.com for
investment promotion.
visittobago.gov.tt for destination
marketing.



The Tobago House of Assembly.



Languages: English



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Investment Arm:
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Sector:
Government and public administration. Investment promotion and economic development.



Legal Status:
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Headquarters:
Scarborough, Tobago. Invest Tobago is located at the Hochoy Charles Administrative Complex, Calder Hall, Scarborough.

Tobago House of Assembly

Functions of the Assembly

- Governance, administration and planning: financial management, regulatory oversight, land use and administration.
- Infrastructure, assets and utilities: physical assets, public works, connectivity and essential services.
- Economic development and revenue: commerce, industry, agriculture and fisheries, and taxation functions.
- Natural resources and environmental management: land and marine parks, forests, conservation and biosecurity.
- Social services and human development.
- Culture, heritage and community.

Distinctive Position

Tobago is small, which is usually presented as a limitation. For an investor it can be an advantage: a single governing body holds authority over planning, land use, infrastructure and economic development, so the approval path is shorter than in most jurisdictions.

Position below the hurricane belt, an environmental proposition that has not been developed out, and a Canadian diaspora with existing family and travel connections to Tobago together give the island a specific case to make in Toronto rather than a generic Caribbean one.

What the Organisation Seeks in Canada

- Investment promotion. Present the priority sectors and the Scarborough Redevelopment Project to Canadian investors, developers and hotel operators.
- Procurement engagement. Introduce Canadian engineering, construction and infrastructure firms to the Assembly's procurement pipeline and e-Tender platform, including the airport road works Expression of Interest.
- Destination positioning. Support Tobago's marketing to the Canadian travel trade and diaspora, coordinated with Visit Tobago.
- Diaspora engagement on investment, return migration and business links in the Greater Toronto Area.
- Institutional links with Canadian municipal, provincial and development institutions on small island governance, sustainable development and infrastructure delivery.

Company Details (continued)



Current Term:
The Thirteenth Assembly was inaugurated for the 2026 to 2030 term following the Tobago House of Assembly elections of 12 January 2026.



Remit:
Tobago.



Target Markets:
Canada, through the mission. Priority is foreign direct investment into Tobago's identified sectors, together with contractor and supplier engagement through the Assembly's procurement platform.



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visittobago.gov.tt for destination marketing.



The Tobago House of Assembly.



Languages: English



Tobago House of Assembly

Priority Sectors and Opportunities

Sector or Project	Proposition
Tourism and Hospitality	Tobago is seeking investors to develop destinations built around the island's beaches, culture and ecotourism.
Renewable Energy, Conservation and Restoration	Solar, wind and ocean power, positioned alongside the island's environmental profile.
Infrastructure and Real Estate Development	Sustainable real estate and infrastructure with green building design, energy efficiency, renewable integration and eco-friendly transport.
Scarborough Redevelopment Project	A programme to redevelop the capital into a modern urban centre, with the Assembly seeking private sector investment through public private partnership arrangements. An investment deck and project download are published by Invest Tobago.
Public Infrastructure Procurement	The Division of Public Infrastructure and Transportation has invited Expressions of Interest from qualified contractors for road paving and rehabilitation at ANR Robinson International Airport under a design, build and finance modality. Qualified Canadian firms would need to be registered in Trinidad and Tobago to participate.

THA. Investment promotion and economic development. Institutional delegate

Empowering Tobago through leadership, innovation and sustainable development.

Company Details



Investment Arm:

Invest Tobago,
investtobago.com



Related Bodies:

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Sector:

Government and public administration. Investment promotion and economic development.



Legal Status:

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Headquarters:

Scarborough, Tobago. Invest Tobago is located at the Hochoy Charles Administrative Complex, Calder Hall, Scarborough.

Company Details (continued)



Current Term:

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Target Markets:

Canada, through the mission. Priority is foreign direct investment into Tobago's identified sectors, together with contractor and supplier engagement through the Assembly's procurement platform.



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Procurement:

tha.etenderworld.tt



tha.gov.tt for the Assembly. investtobago.com for investment promotion. visittobago.gov.tt for destination marketing.



The Tobago House of Assembly.



Languages: English



Tobago House of Assembly

Investment Framework

Item	Position
Development permission	Application for permission to develop land is made through the national town and country planning process, alongside the Assembly's own planning authority.
Incentives	The Compendium of Investment Incentives for the non-energy sector and the Ministry of Finance summary of major investment incentives are both published through Invest Tobago. Tourism projects may also access the Tourism Development Act 2000 regime.
Procurement access	The Assembly operates an e-Tender platform and publishes an annual schedule of planned procurement activities. Registration on the platform is the practical entry point for Canadian suppliers and contractors.
Foreign exchange	Trinidad and Tobago operates without foreign exchange controls.

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The Tobago House of Assembly.



Languages: English



PROFESSIONAL, TECHNOLOGY AND FINANCIAL SERVICES

Trinidad and Tobago's services exporters bring internationally benchmarked capability into the Canadian market: governance, risk and compliance delivered through proprietary technology, and climate finance structuring built for Small Island Developing States and designed to replicate across capital constrained economies.





Bill Gosling Outsourcing

Overview

Bill Gosling Outsourcing is a global business process outsourcing (BPO) and customer experience provider, with more than 70 years of experience in outsourcing, accounts receivable management and customer service. Established in 1955, the company operates across Canada, the United States, United Kingdom, Costa Rica, the Philippines, Trinidad & Tobago and India.

The company combines human expertise, technology and data-driven solutions to help organisations improve customer engagement, optimise business processes, manage receivables and deliver measurable operational outcomes. Its Trinidad & Tobago operation forms part of this wider global delivery network.

Core Competencies

- Business Process Outsourcing (BPO) – Scalable outsourced business and customer-facing operations.
- Customer Experience Management – Multichannel customer engagement across voice, chat, email, SMS and back-office functions.
- Accounts Receivable Management – First- and third-party collections, recoveries and B2B receivables management.
- Sales & Customer Acquisition – Sales support and customer acquisition solutions.
- Data & Analytics – Data management, analytics, reporting and business intelligence.
- Process Optimisation – Business process engineering, analytics and operational improvement.
- Technology-Enabled CX – Digital communication, CRM, IVR, SMS, email and live-chat solutions through GooseTek.
- Quality & Workforce Management – Quality assurance, workforce planning and performance optimisation.

Products and Services

Service Area	Key Solutions
Customer Service	Voice, chat, email, SMS, dispute resolution and back-office support
Accounts Receivable Management	First- and third-party collections, recoveries and B2B collections
Sales & Acquisition	Customer acquisition, sales support and customer success
Data Excellence	Data management, e-commerce and product/catalogue support
Professional Services	Business process engineering, analytics, market research and business intelligence
Quality Services	Quality assessments, automated quality assurance and business insights
Technology Solutions	CRM, IVR, IVC, SMS, email and live chat through GooseTek
NEQQO	Automated quality evaluation, speech analytics and business insights
Learning & Content Development	Training, curriculum development and e-learning
Workforce Management	Workforce planning, scheduling and employee lifecycle solutions

Delivering Tailored, Tech-Enabled BPO Solutions that Empower your Business Growth and Elevate Customer Satisfaction.

Company Details

 **Sector:**
Business Process Outsourcing (BPO) & Customer Experience.

 **Global Headquarters:**
Barrie, Ontario, Canada.

 **Markets served:**
Canada, USA, UK, Costa Rica, Philippines, Trinidad & Tobago.

 **Target Markets:**
Canada.

 **Contact**
Chevon Brathwaite, Director - Operations

 +1 868 384 9891

 chevon.brathwaite@bill-gosling.com

 **Language:** English



Delivering Tailored, Tech-Enabled BPO Solutions that Empower your Business Growth and Elevate Customer Satisfaction.

Company Details



Sector:
Business Process Outsourcing (BPO) & Customer Experience.



Global Headquarters:
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Canada, USA, UK, Costa Rica, Philippines, Trinidad & Tobago.



Target Markets:
Canada.



Contact
Chevon Brathwaite, Director - Operations



+1 868 384 9891



chevon.brathwaite@bill-gosling.com



Language: English

Bill Gosling Outsourcing

What the Company Seeks in Canada

- Canadian corporate clients requiring outsourced customer experience, collections, sales, data or back-office services.
- Strategic BPO partnerships with organisations seeking scalable and flexible delivery capacity.
- Business development opportunities across financial services, retail, e-commerce, technology and other sectors.
- Nearshore/offshore delivery opportunities leveraging Trinidad & Tobago as part of Bill Gosling's global delivery network.

Investment & Partnership Opportunity

Bill Gosling Outsourcing presents an opportunity for Canadian organisations to engage with an established global BPO platform with an existing Trinidad & Tobago delivery capability.

The company's hybrid delivery model combines onshore, nearshore and offshore capacity with technology-enabled customer engagement, allowing clients to scale operations while maintaining service quality and measurable performance outcomes. The company specifically highlights its global workforce flexibility, financial-services expertise and outcome-focused operating model.

For the Canada mission, potential areas for engagement include strategic client acquisition, BPO partnerships, nearshore service delivery, customer experience outsourcing, collections management, technology-enabled communications and business-process optimisation.

Quantum Integrated Compliance Solutions LLC

Overview

Quantum Integrated Compliance Solutions LLC (QICS) delivers integrated compliance management to organisations operating under international regulatory and assurance frameworks. The company combines advisory capability with its own technology platform, ChecQR, to give clients a single approach to governance, risk, compliance, business continuity, cybersecurity and operational resilience.

QICS operates on a Compliance-as-a-Service model. Rather than selling discrete consulting engagements, it functions as a long-term compliance partner, providing ongoing expertise without requiring the client to build a large internal team.

The company serves clients across the Americas and the Caribbean and is now entering the Canadian market.

About the Business

Compliance obligations have multiplied faster than most organisations can staff for them. ISO management systems, PCI DSS, NIST CSF and SSAE 18 each carry their own evidence, audit and reporting burden, and in most companies that work is fragmented across departments, spreadsheets and paper inspection forms.

QICS was built to consolidate that burden. The advisory practice covers information security, cybersecurity governance, risk management, business continuity, ISO management systems and internal audit, delivered either as a managed service or as a virtual compliance office. The technology practice delivers ChecQR, a configurable SaaS platform that digitises inspections, audits, asset management, compliance workflows and business continuity processes.

Both practices are built on internationally recognised frameworks, which allows the company to serve regulated clients in multiple jurisdictions from a Caribbean and Americas base.

Value Proposition

QICS gives regulated organisations continuous compliance capability at a lower cost than building it in house. The offer is distinguished by:

- An integrated approach that treats governance, risk, compliance, continuity and cybersecurity as one discipline rather than separate workstreams.
- A service model that provides ongoing compliance expertise on demand, removing the need for large permanent compliance teams.
- Proprietary technology in ChecQR, so advisory recommendations are delivered through a working platform rather than a report.
- AI-enabled data capture and reporting that reduces manual inspection and audit effort.
- Delivery aligned to ISO, NIST, PCI DSS and SOC/SSAE standards across multiple jurisdictions.

Core Competencies

- Information security and cybersecurity governance.
- Risk management and internal audit.
- Business continuity and operational resilience.
- ISO management systems design, implementation and maintenance.
- Virtual compliance office and managed compliance services.
- Compliance workflow digitisation and inspection automation.
- AI-assisted inspection, data capture and reporting.



QICS. Governance, risk and compliance

Integrated compliance management, delivered as a service. Regional strength with global standards.

Company Details



Sector:

Governance, risk and compliance (GRC). Compliance-as-a-Service and compliance technology (SaaS).



Headquarters:

6303 Blue Lagoon Drive, Suite 400, Miami, Florida 33126, United States.



Markets served:

The Americas and the Caribbean.



Target Markets:

Canada, with priority given to organisations operating under ISO, PCI DSS, NIST CSF and SSAE 18 requirements.



Priority Industries:

Insurance, utilities, energy, transportation and logistics, manufacturing, mining, food and beverage, retail, hospitality and aviation.



Frameworks:

Services are delivered in alignment with ISO management systems, NIST CSF, PCI DSS and SOC/SSAE 18.



Contact

Mukesh Sookhoo



Language: English



QICS. Governance, risk and compliance

Integrated compliance management, delivered as a service. Regional strength with global standards.

Company Details



Sector:

Governance, risk and compliance (GRC). Compliance-as-a-Service and compliance technology (SaaS).



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6303 Blue Lagoon Drive, Suite 400, Miami, Florida 33126, United States.



Markets served:

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Frameworks:

Services are delivered in alignment with ISO management systems, NIST CSF, PCI DSS and SOC/SSAE 18.



Contact

Mukesh Sookhoo



Language: English

Quantum Integrated Compliance Solutions LLC

ChecQR Platform

- A configurable SaaS platform supporting:
- Operational compliance and digital forms.
- Safety inspections and asset management.
- ESG and sustainability inspections.
- Business continuity and risk management workflows.
- Workflow automation, with AI-assisted inspections and reporting.

Compliance-as-a-Service

- Information security and cybersecurity governance.
- Risk management and business continuity.
- ISO management systems.
- Internal audit.
- Virtual compliance office.
- Managed compliance services.

Competitive Advantage

The compliance market divides between consultancies that advise and software vendors that supply tools. QICS does both, which means the framework a client adopts and the system that runs it are designed together.

The Compliance-as-a-Service model also changes the commercial relationship. Clients buy continuous capability rather than a project with a defined end date, which suits organisations facing recurring audit cycles and evolving regulatory requirements but without the scale to justify a permanent compliance function.

ChecQR adds a further advantage in field-heavy industries. Inspections, asset checks and safety audits that would otherwise sit on paper are digitised, with AI assistance applied to capture and reporting, producing audit-ready evidence as a by-product of routine operations.

What the Company Seeks in Canada

- Pilot deployments of ChecQR with Canadian enterprise customers.
- Long-term managed compliance relationships with organisations operating under ISO, PCI DSS, NIST CSF and SSAE 18.
- Channel, reseller and referral arrangements with Canadian firms serving regulated industries.
- Meetings across insurance, utilities, energy, transportation and logistics, manufacturing, mining, food and beverage, retail, hospitality and aviation.

Smart Mountain Inc.

Overview

Smart Mountain Inc. is a Trinidad and Tobago based climate finance venture. It diagnoses and resolves the coordination failures that prevent climate capital from reaching valid climate projects across Caribbean Small Island Developing States.

Operating through Navin Seeterram and Associates Ltd., Smart Mountain delivers an AI-native, methodology driven advisory model that converts fragmented, sub-scale climate and green competitiveness projects into financeable pipelines. The company anchors capital deployment risk and transaction structuring for energy transition projects through a three partner innovation cluster now being piloted at La Brea, Trinidad.

Smart Mountain is at pre-seed, proof of concept stage. Its primary validation pathway is a Compete Caribbean+ grant, co-funded by Global Affairs Canada and the Inter-American Development Bank.

About the Venture

Climate capital and climate projects exist in the Caribbean. What is missing is the connective structure between them. Verified project pipelines and deployable capital sit on opposite sides of a coordination failure, and small island economies rarely reach the scale that conventional finance requires.

Smart Mountain was built to close that gap. The company works at the point where project origination, feasibility assessment and capital structuring meet, aggregating sub-scale projects into investable propositions and designing the capital stack that allows catalytic, concessional and commercial money to sit alongside one another.

The economics of the region are part of the opportunity. Feasibility work costs less to complete in SIDS than in larger markets, while the impact per dollar of catalytic capital deployed is proportionately greater. The methodology is designed to replicate across other capital constrained emerging market and developing economies facing the same disconnect.

Value Proposition

Smart Mountain converts fragmented climate project activity into financeable pipeline. The work is distinguished by:

- A structured diagnostic that identifies the specific coordination failure blocking a given pipeline, rather than treating capital scarcity as the default explanation.
- An AI-native delivery model that lowers the cost of feasibility and origination work in small markets.
- Transaction structuring capability that designs the capital stack, including catalytic and first loss layers, rather than presenting projects and waiting for capital to arrange itself.
- A live pilot at La Brea, Trinidad, delivered through a three partner innovation cluster.
- A methodology built for replication in other SIDS and emerging market geographies from the outset.



Climate finance, operating through Navin Seeterram and Associates Ltd.

Smart Mountain resolves the coordination failures that keep climate capital from reaching valid climate projects across Caribbean Small Island Developing States.

Company Details



Sector:

Climate finance. Blended finance advisory, project structuring and transaction origination.



Headquarters:

Trinidad and Tobago.



Markets served:

Trinidad and Tobago. Caribbean Small Island Developing States (SIDS).



Target Markets:

Canada: institutional, development finance and philanthropic climate capital. Wider Caribbean SIDS. Capital constrained emerging market and developing economies at the scale up phase.



Contact

Navin Seeterram, Founder and Chief Executive Officer.



Stage:

Pre-seed, proof of concept. Primary validation pathway is a Compete Caribbean+ grant, co-funded by Global Affairs Canada and the Inter-American Development Bank.



Language: English



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Smart Mountain resolves the coordination failures that keep climate capital from reaching valid climate projects across Caribbean Small Island Developing States.

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Stage:

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Language: English

Smart Mountain Inc.

Core Competencies

- Coordination failure diagnostics for climate and green competitiveness pipelines.
- Climate project origination, aggregation and feasibility assessment.
- Blended finance structuring and capital stack design, including catalytic and first loss layers.
- Transaction structuring for energy transition projects.
- AI-native advisory delivery and methodology development.
- Technical support for climate policy development and project execution.
- Innovation cluster design and partner coordination.

Services

- Coordination failure diagnostic assessments.
- Pipeline aggregation and feasibility assessment for sub-scale climate projects.
- Capital stack and blended finance structure design.
- Transaction structuring for energy transition assets.
- Technical support for climate policy development and national adaptation planning.
- Project execution support for regional climate programmes.
- Innovation cluster formation and management, currently piloted at La Brea, Trinidad.

Competitive Advantage

Most advisory firms working in Caribbean climate finance either originate projects or structure capital. Smart Mountain does both, and treats the gap between them as the problem to be solved.

Three factors set the company apart. First, the diagnostic method identifies why capital is not moving in a given case, which produces a targeted structuring response rather than a generic call for more funding. Second, the AI-native model makes it commercially viable to do origination and feasibility work at the small ticket sizes SIDS projects generate. Third, the La Brea pilot gives counterparts a documented, observable case rather than a concept.

For Canadian counterparts, engagement at this stage means helping to shape a replicable proof of concept from the design stage, ahead of a scale up phase intended to extend well beyond the Caribbean.

What the Company Seeks in Canada

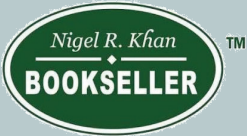
- Design funding and market acceleration support for an early stage blended finance mechanism.
- First loss and blended debt structuring expertise applied to the cluster capital stack.
- Technical delivery partnerships on regional climate policy and project execution.
- Convening and platform access into impact investing networks.
- Catalytic and pre-seed capital at proof of concept stage, and senior tranche co-investment once the catalytic layer is de-risked.



RETAIL, EDUCATION AND PUBLISHING

A national retail network with warehousing, distribution and an institutional supply relationship with the education system offers international publishers and educational suppliers a route to market across Trinidad and Tobago.





Retail bookselling and educational publishing supply

The Future of Bookselling.

Company Details



Sector:

Retail bookselling and educational publishing supply. Wholesale distribution of books and reading programmes.



Headquarters:

Corporate office and warehouse: Tarouba Bypass, 3 North East Drive, Tarouba Road, Marabella, Trinidad, West Indies.



Markets served:

Trinidad and Tobago. Retail network of nine outlets plus a warehouse outlet.



+1 868 658 6019 and +1 868 658 6927. Fax +1 868 658 3066.



nrkbs.assist@yahoo.com



nigelrkhan.com



Nigel R Khan Bookseller.



@nigelrkhanbookseller.



Language: English

Nigel R. Khan Bookseller Limited

Overview

Nigel R. Khan Bookseller Limited is a Trinidad and Tobago bookselling and educational supply business, operating a national retail network of nine outlets across Trinidad and Tobago together with a warehouse outlet in Marabella.

Beyond retail, the company states that it is the exclusive supplier of guided reading programmes to the Ministry of Education in Trinidad and Tobago, and that it holds a partnership with Scholastic and the Ministry supporting book mobiles serving primary and secondary schools.

The company positions itself on technology led bookselling and hosts literary events, including book signings and discussions, across its retail locations.

About the Business

The business operates on two legs. The first is retail: a national chain positioned as the country's leading bookshop, with locations in the principal shopping centres in both north and south Trinidad and a presence in Tobago.

The second is institutional supply. Educational reading programmes supplied into the school system represent a contract scale business distinct from retail trading, and it is this side of the company that carries the more transferable capability.

The company describes its approach as leading on technology and on how new technology changes the publishing industry and the experience of reading.

Value Proposition

- An established national retail network across Trinidad and Tobago, giving route to market for publishers and suppliers seeking Caribbean distribution.
- Experience supplying educational reading programmes at ministry contract scale.
- An existing commercial relationship with a major international educational publisher.
- Warehousing and national distribution capability.
- Direct consumer reach and literary event programming.

Core Competencies

- Retail bookselling and multi-site store operations.
- Educational publishing supply and reading programme delivery.
- Import, warehousing and national distribution.
- Publisher and supplier relationship management.
- Literary event programming.

Products and Services

Retail. Books and related retail lines through nine outlets and a warehouse outlet. Delivery and in-store collection are offered.

Educational supply. Guided reading programmes supplied to the Ministry of Education, and book mobile services to primary and secondary schools delivered in partnership with Scholastic and the Ministry.



The Future of Bookselling

Nigel R. Khan Bookseller Limited

Competitive Advantage

The company presents itself as the leading bookseller in Trinidad and Tobago, with the widest retail footprint in the category and an institutional supply relationship that competitors do not hold.

For an international counterpart, the value is access. A publisher or educational supplier seeking Caribbean market entry needs a partner with retail distribution, warehousing and an existing relationship with the education system. The company holds all three.

What the Company Seeks in Canada

- Distribution or representation agreements with Canadian publishers seeking Caribbean market access.
- Sourcing and supply arrangements for educational and trade titles.
- Distribution of Caribbean and Trinidad and Tobago authored titles into the Canadian market and diaspora retail.
- Educational technology and digital reading platform partnerships.

Retail Network

Location
Long Circular Mall, St James
Grand Bazaar
Trincity Mall
Price Plaza, Chaguanas
Gulf City
C3 Centre, San Fernando
Mid Centre Mall
RRM Plaza, High Street, San Fernando
Queen Street, Port of Spain
Warehouse Outlet, Marabella

Retail bookselling and educational publishing supply

The Future of Bookselling.

Company Details



Sector:

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Headquarters:

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Language: English



TOURISM AND HOSPITALITY

Trinidad competes on culture, Carnival, music, biodiversity and business travel rather than sun and sand, and sits at the southern extreme of the hurricane belt. Toronto holds one of the largest Caribbean diaspora populations outside the region. The delegation brings both the national destination marketing and investment facilitation body and an independent hotel and conference property.





Cascadia Hotel and Conference Centre

Overview

Cascadia Hotel and Conference Centre is an independent hotel in St Ann's, Trinidad, in operation for over twenty years. It combines guest accommodation with five conference rooms, an on-site restaurant and bar, a gym, a pool and a nature trail.

All rooms carry a balcony, smart television, air conditioning and daily breakfast. Accommodation is offered as standard and superior rooms, with corner rooms sleeping up to four guests.

The location is central: close to downtown Port of Spain, shopping, attractions and nightlife, while set back from the commercial district in a residential valley setting.

About the Property

The hotel occupies a particular position in the Trinidad market: independent rather than branded, large enough to carry conference business, and located in St Ann's within easy reach of Port of Spain without sitting in it.

The five conference rooms, named for Trinidadian birds, give the property a meetings and events capability alongside rooms. Combined with the restaurant, bar, pool and grounds, that supports corporate meetings, social functions and weddings as much as overnight accommodation.

The pool operates as a separate visitor attraction with day passes and private rentals, including wedding and event hire.

Value Proposition

For a Canadian tour operator, corporate travel buyer or group organiser, the hotel offers:

- An independent property able to negotiate directly, without the rate parity constraints of a branded chain.
- Combined accommodation and conference capability on one site, suitable for group programmes.
- Central location with access to Port of Spain business, retail and cultural districts.
- Breakfast included in the room rate, which simplifies group costing.
- Restaurant, bar, pool, gym and nature trail on site.
- Over two decades of operating history.

Core Competencies

- Hotel accommodation and guest services.
- Conference and meeting room provision across five spaces.
- Events and weddings, including poolside functions.
- Food and beverage through an on-site restaurant and bar.

Products and Services

Accommodation. Standard rooms, superior rooms, and corner rooms sleeping up to four guests. All rooms include a balcony, smart television, air conditioning and daily breakfast.

Conference and events. Five conference rooms: Chicki Chong, Sabrewing, Jacamar, Semp and Picoplat. Poolside events and weddings.

Facilities. Restaurant and bar, gym, pool and nature trail. Pool day passes and private pool rentals.

Industries served. Corporate and business travel, conferences and events, weddings and social functions, leisure and diaspora travel.



Independent hotel, conference and events property

A staple of excellence for over twenty years.

Company Details



Sector:

Tourism and hospitality. Hotel accommodation, conference and events.



Headquarters:

67 Ariapita Road, St Ann's, Trinidad and Tobago.



Established:

Over twenty years in operation.



Markets served:

Trinidad and Tobago. Business, social and leisure guests, together with conference and events business.



Target Markets:

Canada, through the mission. Relevant to Canadian tour operators and travel agencies, diaspora group travel, corporate travel buyers, and meetings and events organisers.



+1 868 235 4554



marketing@cascadia-hotel.com



cascadiahotel.com, with an online booking form.



Cascadia Hotel.



Language: English



CASCADIA

Independent hotel, conference and events property

A staple of excellence for over twenty years.

Company Details



Sector:
Tourism and hospitality.
Hotel accommodation,
conference and events.



Headquarters:
67 Ariapita Road, St
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Established:
Over twenty years in
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Markets served:
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Target Markets:
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Canadian tour opera-
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buyers, and meetings
and events organisers.



+1 868 235 4554



marketing@cascadia-
hotel.com



cascadiahotel.com,
with an online booking
form.



Cascadia Hotel.



Language: English

Cascadia Hotel and Conference Centre

Competitive Advantage

Trinidad is a business and events destination more than a beach one, and the hotel is configured accordingly. A property that can house a group and host its meetings on the same site is a straightforward proposition for a corporate or association buyer.

Independence is the second advantage. Direct negotiation on allocations, rates and terms is quicker with an independent property than with a branded chain operating to central revenue management.

What the Company Seeks in Canada

- Contracted room allocations with Canadian tour operators and travel agencies serving Trinidad.
- Corporate rate agreements with Canadian companies operating in Trinidad, particularly in the energy and services sectors.
- Group and diaspora travel programmes, with Carnival as the anchor season.
- Meetings, incentives, conferences and events business from Canadian organisers.
- Distribution partnerships with Canadian online and offline travel intermediaries.

Nanan's Eco Tours

Overview

Nanan's Eco Tours is a Trinidad & Tobago-based eco-tourism and experiential travel company with deep roots in the Caroni Swamp and more than 90 years of family involvement in the area's tourism and conservation story.

The company traces its origins to Simon Oudit Nanan and his son Winston Nanan, who began taking visitors into the Caroni Swamp in the 1930s. Their efforts to promote protection of the Scarlet Ibis and the wider wetland ecosystem contributed to the development of the Caroni Bird Sanctuary, which today remains one of Trinidad & Tobago's signature nature-tourism attractions.

Today, Nanan's Eco Tours offers a portfolio of nature, wildlife, birding, adventure, dining and cultural experiences, centred around the Caroni Swamp while also extending into wider Trinidad & Tobago experiences.

Core Competencies

- Group & Private Experiences – Flexible packages for visitors, schools, corporate groups and private parties.
- Adventure Tourism – Kayaking, fishing and other nature-based activities.
- Experiential Dining – Sunset dinner and specialty dining experiences delivered on board.
- Tour & Itinerary Development – Customised experiences and multi-day birding itineraries for international visitors.
- Environmental & Cultural Interpretation – Connecting visitors with Trinidad & Tobago's biodiversity, heritage and conservation story.

Products and Services

Product Category	Current Offerings
Signature Eco-Tour	Caroni Bird Sanctuary boat tour, including sunset viewing of the Scarlet Ibis and observation of wildlife such as caimans, boas, herons and egrets.
Birdwatching	Specialised birding tours and bird-focused experiences for visitors and serious birders.
Kayaking	Guided kayaking through the Caroni Swamp with equipment, instructors, support boat and safety provisions.
Dinner Tours	Sunset boat dining experiences featuring three-course meals and beverages.
Fishing Tours	Guided fishing experiences at Blue River and the Gulf.
Private & Group Tours	Private boat experiences and customised group packages.
Special Events	Bespoke experiences for photography, documentaries and special-interest groups.
Cultural & Heritage Experiences	Customised Trinidad & Tobago birding itineraries incorporating accommodation, day trips, transportation coordination and guided experiences.



NANAN'S
ECO TOURS

Caroni Bird Sanctuary —
Dine and Tour into the
Sunset.

Company Details

 **Sector:**
Eco-Tourism, Adventure
& Experiential Travel

 **Headquarters:**
Valsayn, Trinidad &
Tobago.

 **Markets served:**
Trinidad and Tobago.

 **Target Markets:**
Canada.

 **Target Buyers:**
Tour operators, travel
agencies, destination
management
companies

 **Contact:**
Lester Nanan, Chief
Executive Officer

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868 681-1671

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caronibirdsanctuary-
tours@gmail.com

 **Languages:** English



NANAN'S ECO TOURS

Caroni Bird Sanctuary —
Dine and Tour into the
Sunset.

Company Details

**Sector:**

Eco-Tourism, Adventure
& Experiential Travel

**Headquarters:**

Valsayn, Trinidad &
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**Markets served:**

Trinidad and Tobago.

**Target Markets:**

Canada.

**Target Buyers:**

Tour operators, travel
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868 681-1671



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caronibirdsanctuary-
tours@gmail.com



Languages: English

Nanan's Eco Tours

What the Company Seeks in Canada

- Canadian Tour Operators & Travel Agencies specialising in eco-tourism, birding, adventure and experiential travel.
- Destination Management Companies (DMCs) interested in incorporating Nanan's experiences into Trinidad & Tobago itineraries.
- Travel Advisors & Wholesalers seeking authentic, bookable Caribbean experiences.
- Educational & Research Institutions interested in wetland ecology, biodiversity, birding and environmental education.
- Media & Content Partnerships focused on wildlife, conservation, nature and Caribbean travel.

Investment & Partnership Opportunity

Nanan's Eco Tours offers Canadian partners access to a distinctive, heritage-based eco-tourism proposition centred on one of Trinidad & Tobago's most important wetland environments and its iconic national bird, the Scarlet Ibis.

The business has the potential to expand beyond the traditional day-tour model by developing higher-value birding packages, multi-day itineraries, private experiences, educational tourism, research visits and specialised nature-travel programmes for international visitors.

The company's established knowledge of the Caroni Swamp, long-standing family heritage and expanding portfolio of nature-based experiences provide a platform for partnerships with Canadian tourism operators and specialist travel businesses seeking differentiated Caribbean experiences. Its current offering already accommodates group tours, private experiences, birding-focused programmes and customised itineraries.

Tourism Trinidad Limited

Overview

Tourism Trinidad Limited is the destination development and marketing company charged with repositioning the tourism sector in Trinidad. Its mission is to harness and shape the authentic and distinctive Trinidad tourism product through research based marketing, leveraging technology and innovation.

Its mandate spans five areas: strategic marketing of destination Trinidad internationally and domestically, destination development including quality standards and tourism infrastructure, investment facilitation, growing the sector's contribution to national GDP, and industry innovation through digital platforms.

For the Canada mission, the Company attends as a destination marketing organisation and investment facilitator. Its proposition to Canadian counterparts is twofold: Trinidad as a destination for Canadian travellers and travel trade, and Trinidad as a location for tourism investment under a statutory incentive regime.

About the Company

Trinidad is not a conventional beach destination and does not market itself as one. Its tourism proposition rests on culture, Carnival, music, biodiversity and business travel, in a country that is the commercial and entertainment centre of the southern Caribbean and sits at the southern extreme of the hurricane belt.

The Company works on both sides of the tourism equation. On the demand side it markets the destination, supports events and manages the Visit Trinidad brand. On the supply side it sets quality standards, administers upgrade incentives for accommodation, and facilitates investment into new tourism projects.

Recent activity includes hosting the Fourth Annual Caribbean Music Awards at the National Academy for the Performing Arts on 19 September 2026, the first time the Awards are staged in the Caribbean after three editions in Brooklyn, New York, presented with the Ministry of Trade, Investment and Tourism and Global Trinidad and Tobago.

Value to Canadian Counterparts

The Company offers Canadian counterparts three distinct things, depending on who is in the room:

- For travel trade and tour operators: destination access, product knowledge, familiarisation support and a marketing partner for Trinidad itineraries.
- For investors and hotel operators: a portfolio of identified tourism development sites, several with planning approvals in place, backed by statutory tax and duty incentives under the Tourism Development Act 2000.
- For event and MICE organisers: demonstrated capacity to host international events, and a destination positioned as a regional business and conference hub.

Mandate

- Strategic marketing: leading the international and domestic promotion of destination Trinidad.
- Destination development: setting quality standards and improving tourism sites and infrastructure.
- Investment facilitation: attracting and supporting tourism related business and investment.
- Economic impact: growing the sector's contribution to national GDP through education and public private partnerships.
- Industry innovation: leveraging technology and digital platforms to enhance the visitor experience and brand visibility.



TOURISM
trinidad

Destination development, marketing and investment facilitation. Institutional delegate

Tourism Trinidad is responsible for developing and marketing destination Trinidad.

Company Details



Consumer Brand:

Visit Trinidad, visittrinidad.tt



Sector:

Destination development and marketing. Tourism investment facilitation.



Legal Status:

Special purpose state enterprise, incorporated 29 June 2017, under the purview of the Ministry of Trade, Investment and Tourism.



Headquarters:

Level 18, Tower D, International Waterfront Centre, 1A Wrightson Road, Port of Spain, Trinidad and Tobago.



Established:

29 June 2017.



Remit:

Trinidad.



Target Markets:

Canada, with particular relevance to the Caribbean diaspora in the Greater Toronto Area, the Canadian travel trade, and Canadian tourism investors.



Chief Executive:

Ian Downes, Chief Executive Officer (Interim) and Manager, Corporate Services.



Investment Contact:

Cornell Buckradee, Manager of Investment and Business Development. Investment enquiries: investments@visittrinidad.co.tt



+1 868 612 7412



tourismtrinidad.tt for corporate and investment. visittrinidad.tt for the consumer destination brand.

Tourism Trinidad and Visit Trinidad.

Visit Trinidad.



TOURISM
trinidad

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tourismtrinidad.tt for corporate and investment. visittrinidad.tt for the consumer destination brand.

Tourism Trinidad Limited

Products and Services

Investment Facilitation. Administered through the Investment and Business Development Department, covering the fiscal incentive regime under the Tourism Development Act 2000 and Cabinet approved non-legislative incentives.

Destination Marketing. International and domestic promotion under the Visit Trinidad brand, across digital, social and trade channels.

Industry Support. Accommodation upgrade incentives, quality standards, stakeholder registration and industry communications.

Distinctive Position

Trinidad competes on a different basis from most Caribbean destinations. Culture, Carnival, music and biodiversity give it a product that does not depend on sun and sand, and its position at the southern edge of the hurricane belt gives it a season profile that differs from the rest of the region.

Carnival 2026 recorded 54,441 visitors, an increase of thirteen per cent, with hotel occupancy at eighty three per cent and an average daily rate of 502 dollars. Those figures are the strongest single argument the delegation can put to Toronto travel trade, and Toronto holds one of the largest Caribbean diaspora populations outside the region.

What the Organisation Seeks in Canada

- Investment promotion. Present the tourism development portfolio and the Tourism Development Act incentive regime to Canadian investors, hotel operators and development capital.
- Travel trade. Engage Canadian tour operators, travel agencies and diaspora travel specialists on Trinidad itineraries, Carnival packages and familiarisation visits.
- Air access. Discuss route capacity, seasonality and cooperative marketing with airlines serving or considering the Toronto to Port of Spain corridor.
- Events and MICE. Position Trinidad for Canadian meetings, incentives, conferences and events business.
- Diaspora marketing. Convert the Greater Toronto Area Caribbean diaspora into a measurable source market, with Carnival as the anchor.

Tourism Trinidad and Visit Trinidad.

Visit Trinidad.

Tourism Trinidad Limited

Tourism Investment Portfolio (continued)

Project	Location	Concept and Status
Cape Development, Lagon Doux Resort Hotel	Mayaro, south east coast	Branded resort hotel at four star level, 150 to 300 rooms with expansion potential, luxury residential and golf course. 510 acre site with 1.1 km of beach. Outline permission granted for two 300 room hotels, an 18 hole golf course and 300 residential villas; final approval granted for 129 housing and town house lots on the beachfront.
Ben Deloraine Nature Reserve	Point Radix, Mayaro	Boutique hotel, 150 to 300 rooms. 300 acres of private virgin forest plus 50 acres of cultivated forest and fruit trees, with private beach and nature trails. Six cottages exist on the estate. Seeking joint venture partners with equity and financing, and a hotel operator with international or regional brand and boutique, leisure and eco experience.
Beach Resort Hotel, New Mayaro Project	Manzanilla Mayaro Road	Resort hotel at two and a half to three and a half star level, 60 to 80 rooms with land for expansion, beach club, restaurant and beach bar. 50 acre site with a 5 to 7 acre hotel parcel bordering the beach. Land for expansion negotiable.
Eco-Lodge on the Ortoire River	New Mayaro Project	Eco lodge at two to three star level, plantation style, 20 to 30 rooms plus detached cottages, restaurant and viewing deck, nature trails, river boat rides and bird watching.
Edan K Properties, Gulf View Hotel Site	Southern Trinidad	Internationally branded business hotel at three star level, 60 to 100 rooms with conference space, executive meeting rooms, restaurant, bar and fitness centre. Approximately 1.8 acres in a prime commercial area. Outline approvals exist for commercial development. Developer seeking investors interested in leasing or joint venture partnership.
Edan K Properties, South Trunk Road Hotel Site	La Romaine, south west Trinidad	Internationally branded hotel at two and a half to three star level, 70 to 80 rooms with extended stay wing, conference space, restaurant, bar, business centre, fitness centre and pool. Approximately three acres with views of the Gulf of Paria, within a new build business park. Serves the southern energy belt.

TOURISM trinidad

Destination development, marketing and investment facilitation. Institutional delegate

Tourism Trinidad is responsible for developing and marketing destination Trinidad.

Company Details



Consumer Brand:

Visit Trinidad, visittrinidad.tt



Sector:

Destination development and marketing. Tourism investment facilitation.



Legal Status:

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Target Markets:

Canada, with particular relevance to the Caribbean diaspora in the Greater Toronto Area, the Canadian travel trade, and Canadian tourism investors.



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Tourism Trinidad and Visit Trinidad.
 Visit Trinidad.



TOURISM
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Tourism Trinidad and Visit Trinidad.

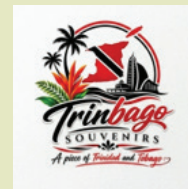


Visit Trinidad.

Tourism Trinidad Limited

Incentive Regime

Incentive	Provision
Tax exemption	Under the Tourism Development Act 2000, a tax exemption not exceeding seven years on gains or profits from an approved tourism project.
Capital allowances	Accelerated depreciation on depreciable equipment used in an approved project, and a capital allowance on approved capital expenditure for new projects or expansions.
Loss carry over	Carry over from a tax exemption period of any loss arising from the operation or renting of an approved project.
Dividends	Dividends paid out of exempt gains or profits are exempt from tax where the recipient is a non-resident shareholder who is a national, or a non-resident shareholder not liable to tax on that dividend in their country of residence.
Customs and excise	Duty free importation, or purchase with drawback of customs or excise duty, of building materials and articles of tourism equipment for approved projects.
Vehicles	Licence to import vehicles at ten percent customs duty and twelve and a half per cent value-added tax, with exemption from motor vehicles tax for vehicles used in an approved project.
Accommodation upgrade	The Tourism Accommodation Upgrade Project provides partial reimbursement grants to properties of 1 to 150 guestrooms in operation four years or more. Small properties of 1 to 5 rooms receive 40 per cent of works cost per room, capped at 25,000 dollars per room in Trinidad and 30,000 in Tobago, to a limit of 150,000 dollars. Properties of 6 to 150 rooms receive 50 per cent, to a limit of 1,500,000 dollars.
Project categories	Tourism accommodation projects, tourism ancillary facilities, tourism infrastructure and tourism transport services.



Trinbago Souvenirs Company Ltd.

Overview

Trinbago Souvenirs Company Ltd. is a Trinidad and Tobago-based retailer specialising in authentic Trinidad-themed accessories, souvenirs and gift items. The company curates products that showcase elements of Trinidad and Tobago's culture and identity, with a focus on providing distinctive pieces that allow customers to carry and share the Trinidad and Tobago story.

Value Proposition

Trinbago Souvenirs seeks to spread the Trinidad and Tobago story through carefully curated pieces, while building relationships with retailers that share its vision of promoting authentic Trinidad and Tobago products.

Core Competencies

- Curating Trinidad and Tobago-themed souvenir and gift items
- Authentic Trinidad-themed accessories
- Jewellery and crafted pieces
- Cultural and destination-focused merchandise
- Retail supply of Trinidad-themed products

Products and Services

- The company's current product offering includes:
- Pin collections
- Silver-crafted jewellery
- Trinidad crocodile charms
- Trinidad-themed charms
- Keychains
- Other Trinidad and Tobago-themed souvenir and gift items

What the Company Seeks in Canada

- Establish relationships with Canadian retailers interested in authentic Trinidad and Tobago-themed products.
- Introduce its curated range of souvenirs, jewellery and accessories to the Canadian market.
- Position its products as distinctive cultural and heritage merchandise for Canadian consumers, visitors and the Trinidad and Tobago diaspora.
- Identify retail partners that share the company's vision of promoting the Trinidad and Tobago story through authentic products.
- Expand the availability and visibility of Trinidad and Tobago-themed products within the Canadian retail market.

Investment & Partnership Opportunity

Trinbago Souvenirs Company Ltd. is seeking retail and distribution partnerships in Canada to expand the availability of its Trinidad and Tobago-themed product range. Potential opportunities include partnerships with souvenir retailers, Caribbean-focused stores, specialty gift shops, tourism-related outlets and other businesses seeking authentic cultural merchandise.

The company is particularly interested in long-term retail relationships, distribution arrangements and opportunities to supply curated product collections to Canadian retailers. Partnerships may encompass the company's existing range of pin collections, silver-crafted jewellery, Trinidad crocodile charms, Trinidad-themed charms and keychains, with potential for further product development based on market demand.

Your destination for authentic Trinidad and Tobago souvenirs!

Company Details



Sector:

Retail | Souvenirs, Gifts, Jewellery & Cultural Products



Headquarters:

Valpark Shopping Plaza, Trinidad and Tobago.



Markets served:

Trinidad and Tobago.



Target Markets:

Canada.



Target Buyers:

International Retail & Diaspora Markets



Contact:

Simone Lee Wen



+1 868 746 7667



trinbagosouvenirs@g-mail.com



Languages: English

TRINBAGO DAY



Trinbago Festival



Headquarters:
Nathan Phillips
Square, 100 Queen
Street West, Toronto,
Ontario

Overview

The Trinbago Toronto Festival returns to Toronto in 2026 for its fifth edition, bringing the culture, creativity, enterprise and spirit of Trinidad and Tobago to one of Canada's most diverse and internationally connected cities.

Rooted in the strength and achievements of the Trinidad and Tobago diaspora, the Festival celebrates the country's contribution across culture, cuisine, music, sport, film, business, innovation and the creative industries.

More than a cultural celebration, the Festival provides a high-visibility platform through which Trinidad and Tobago businesses, brands and organisations can engage directly with consumers, diaspora communities, prospective customers, buyers and commercial partners in the Canadian market.

A Platform for Trinidad and Tobago

The Festival creates a unique environment where culture and commerce intersect. The presence of Trinidad and Tobago brands provides an opportunity to showcase the country's products and services, strengthen brand recognition within the Canadian market and generate conversations that can extend beyond the Festival itself.

For participating businesses, the Festival offers opportunities for:

- Brand visibility within the Greater Toronto Area;
- Direct consumer engagement and market feedback;
- Diaspora engagement and community connection;
- Product and brand showcasing;
- Lead generation for retail, distribution and partnership opportunities; and
- Market exposure within one of Canada's largest and most diverse urban markets.

The Festival's cultural setting also provides participating brands with an opportunity to communicate the authenticity, heritage and provenance behind Trinidad and Tobago products, particularly those rooted in the country's distinctive food, beverage and cultural traditions.

Participating Companies and Brands



famous for flavour since 1824





THE VOICE OF BUSINESS • OPENING DOORS TO GLOBAL MARKETS

