



WENDELL CHARLES
INSURANCE

INSURANCE PRODUCER CAREER OVERVIEW

WHO WE ARE



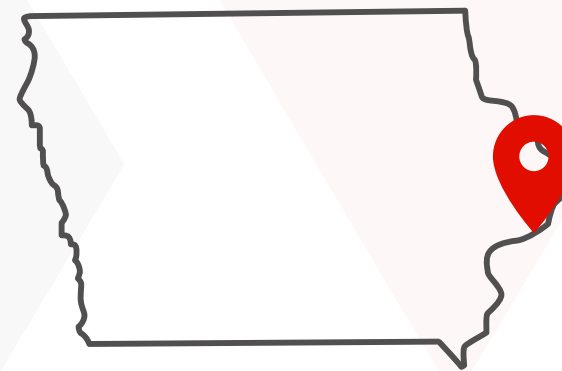
Kayla Shay
VP, Client Services



Jeff Silvernail
AVP, Insurance Specialist



Evan Kirkpatrick
Founder



Davenport, IA

OUR TEAM

Our team embodies a fast-paced, tech forward, client first culture, **built by producers, for producers.**
Be apart of a growing team without feeling like an employee!

CORE VALUES



The Wendell Charles Way

Attentiveness

We are organized and systemized.

Determination

We win when the client wins.

Generosity

We give back generously, and leave a positive impact.

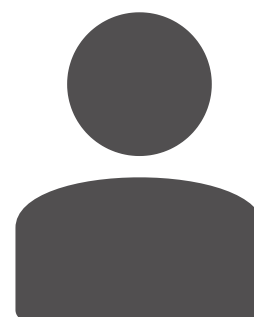
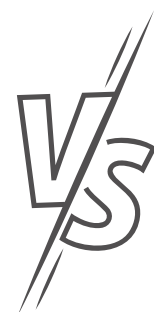
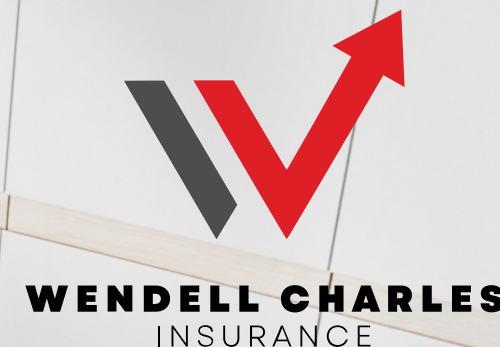
Loyalty

We persevere and overcome challenges together.

Precision

Our work is detailed and precise, but simple to understand.

US VS THE COMPETITION



Independent Brokerage

○ ○ ○ ○

Multiple Carriers

Free Market

Represents The Client

Captive Agent

○ ○ ○ ○

One Carrier

Closed Market

Represents Insurance Company



OUR APPROACH

As an independent insurance brokerage, we believe in a free market approach to your insurance needs. We identify appropriate coverage levels, quote multiple insurance carriers, and select from the best cost to value comparison.

STRATEGIC ALLIANCES

Access to:



#1 Insurance Agency Alliance in the U.S.

\$12.46 Billion of in-force premium placed in 2022



SUPPORT

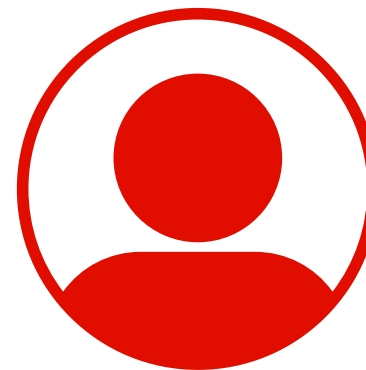


Marketing Support

- Daily Inbound Leads
- Existing Client Base
- Campaign Creation

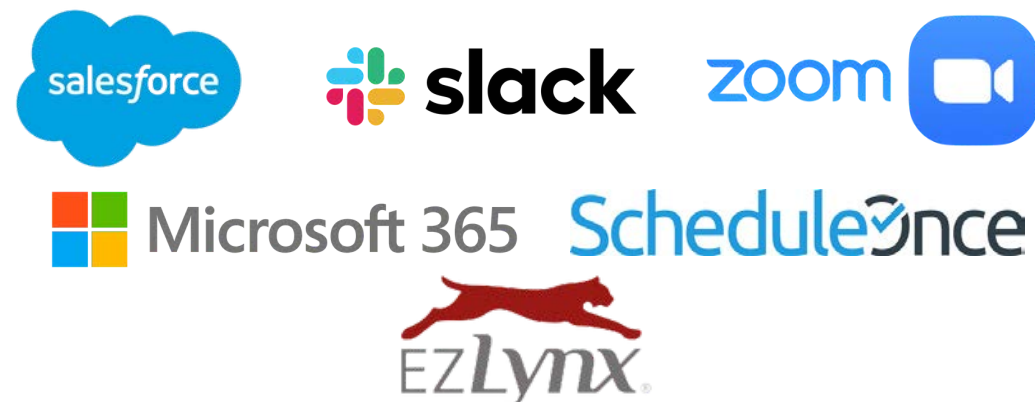
Sales Support

- Custom Goal Setting & Tracking
- In Meeting Support (If Desired)



YOU

Technology Support



Admin Support

- Case Management
- Policy & Quoting Assistance
- CRM Maintenance

Our firm provides producers with key resources that help you work toward success.

WHAT YOU GET

- ***Entry Level OTE \$50-100k***
- ***3-4 Month Compensation Draw***
- ***Corporate Benefits****
- ***Private Office Space***
- ***Opportunity for Advancement***
- ***Licensing Support***



*Depending on Affiliations



Look no further... change your life today!

INTERESTED IN JOINING?

Are you competitive, thoughtful, and committed to being successful?

Contact us today for an introductory career discussion.



Evan Kirkpatrick

Founder

evan@wendellcharles.com

(888) 701-7305 ext. 500

