MBCEA
Metal Building Contractors & Erectors Association
ONTARIO CANADA CHAPTER

November 2026 News Update

2026 Professional Development Scholarship Recipients

Scholarship awards were presented during our November 5th Q3/Q4 Meeting in London, Ontario. Each recipient was awarded a $1,500.00 scholarship to support continuing education or career advancement in the industry. Congratulations to this year's recipients:

- **Madison Paquette** — CMB Erectors
- **Jeff Wright** — DaGoat Construction Group
- **Swen van den Heuvel** — ComSteel Building Solutions
- **Dawson Inglis** — BB Gunn Contracting Limited

Q3/Q4 Meeting Recap

Our November 5, 2026 Q3/Q4 meeting in London, Ontario was a success, with 60 attendees. Our keynote speaker, Jeff Janes from EOS, was a hit with the group. Jeff taught us about the Entrepreneurial Operating System (EOS) and how it can improve your business.

Thank you to everyone who attended, and congratulations again to our scholarship recipients.

What Is EOS?

The Entrepreneurial Operating System (EOS) is a set of simple, practical tools that helps business owners and leadership teams get everyone moving in the same direction. Developed by Gino Wickman and outlined in his book *Traction*, EOS is used by thousands of small and mid-sized companies, and it is a natural fit for contractors and erectors.

EOS helps businesses get better by strengthening six key components:

- **Vision** — Getting the leadership team aligned on where the company is going and how it will get there.
- **People** — Having the right people in the right seats, with clear roles and accountability.
- **Data** — Tracking a handful of key numbers on a weekly Scorecard so problems are spotted before they grow.
- **Issues** — Identifying, discussing and solving problems instead of letting them linger.
- **Process** — Documenting the core ways the company does business so work is done consistently every time.
- **Traction** — Setting 90-day priorities ("Rocks") and holding focused weekly meetings to drive accountability and execution.

For companies in our industry, this can mean fewer surprises on the job site, clearer roles between the office and the field, and a leadership team focused on growing the business instead of putting out fires. Members interested in learning more can visit eosworldwide.com.

Pursuing Red Seal Recognition for Metal Building Systems Erectors

Chapter President Dan Sweeney delivered remarks on the presentation he gave at the CISC 2026 conference in Vancouver on getting Metal Building Systems Erectors recognized as a Red Seal trade in Canada.

The Red Seal Program sets common interprovincial standards for skilled trades. A Red Seal endorsement allows qualified tradespeople to work in any province or territory without having to recertify, and it gives a trade a nationally recognized standard for training and competence. Red Seal recognition would help attract new people to our industry, strengthen apprenticeship training, and recognize the skill our erectors bring to every project.

Upcoming Events

- **2027 Golf Tournament** — Keep your eye out for information on our 2027 golf tournament. Details will be shared soon.
- **Plant Tours — February 2027** — We are working with a local metal building systems manufacturer and a local insulated metal panel (IMP) manufacturer to host plant tours in February 2027. More details to follow.

Get Involved with the MBCEA Ontario Chapter

The strength of our chapter comes from its members. Whether you are an erector, general contractor, manufacturer or supplier in the metal building systems industry, there are many ways to get involved:

- **Become a member** — Join a network of Ontario companies working together to raise the standards of our trade and connect with the MBCEA National association.
- **Attend chapter meetings** — Our meetings bring members together for industry updates, guest speakers, scholarship presentations and networking. Bring a colleague and meet others in the industry.
- **Support the next generation** — Encourage employees at your company to apply for chapter professional development scholarships.
- **Share your story** — Send us information on your company and projects so we can highlight them on our LinkedIn page.
- **Help shape our industry** — Lend your voice and experience to chapter initiatives, including the push for Red Seal recognition for Metal Building Systems Erectors.

To learn more about membership or how you can get involved, reach out to Chapter President Dan Sweeney or follow us on LinkedIn.

Get Featured on LinkedIn

MBCEA Ontario members are encouraged to submit information on their companies so they can be highlighted on our LinkedIn page.

Welcome to new members

Stolk Construction Ltd

Deanna Magee

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Sincerely,

Daniel Sweeney – President MBCEA Ontario Chapter.
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