CM&AA Class
University of Maryland, Robert H. Smith School of Business, Washington, DC
April 23-27, 2018

	Name	Title	Company	Address	Type of Expert & Introduction
1	Butler, Michael	Partner	Footprint Capital	Galena, Ohio	Investment Banker/Broker Dealer - Former: CPA (audit and consulting), CFO, senior financial services executive, bank founder and director, broker/dealer president, venture capital partner.
2	Clarke, Peter	COO	The Baldwin & Clarke Companies	Bedford, New Hampshire	Investment Banker/Broker Dealer - I am a finance professional with 15 years of experience. A substantial portion of my career was spent as a financial analyst for a private equity fund that specialized in investing in community banks. I currently work for a boutique investment banking and financial services company in NH that focuses on the lower and middle market entrepreneurial companies.
3	Clevenger, Sara	Managing Director	Blue River Financial Group, Inc.	Monaca, Pennsylvania	M&A Intermediary - Joined Blue River in 2012. Focus on managing buy-side acquisition engagements for PE Funds, sponsored and unsponsored corporations across a number of industries. Significant focus in manufacturing, technology and software. Prior to joining Blue River spent most of my career in commercial real estate transactions for large US commercial developer in retail, office and mixed-use projects. Handled land acquisition financing and sale of finished assets.
4	Dovi, John	Partner	B2B CFO	Grasonville, Maryland	Management Consultant - 30 years of progressive finance and operations experience hold with fortune 1000 and middle market companies. have worked as a CFO the last 15 years of my career. Worked for a leveraged acquisitive private equity portfolio company where I managed a $150mm syndicated debt agreement and was invoiced with 2-4 acquisitions a year.
5	Dunlevy, Lillian	Senior Vice President	BB&T Capital Markets	Washington, DC	Financial Advisor - Brings extensive experience to her work with business owners, executives and other affluent individuals and families in Northern Virginia. A graduate of Virginia Commonwealth University, she often speaks at national conferences, retirement communities, financial fitness forums and faith-based seminars on a variety of financial topics.
6	Enquist, Oliver	Associate	Chinook Capital Advisors	Kirkland, Washington	Attorney - Tax Associate at RSM US LLP, Associate at Chinook Capital Advisors
7	Gardner, Will	Manager of Government Relations	Small Business Investor Alliance (SBIA)	Washington, DC	Private Equity Investor - Legislative Assistant, U.S. Rep. Paul Gosar (AZ-4), 2014-2016 Legislative Assistant, U.S. Sen. Tim Scott (R-SC), 2016-2017 Staff Director, U.S. Banking Subcommittee on Housing, Transportation, and Community Development, 2016-2017 Manager, Government Relations, Small Business Investor Alliance (SBIA), 2017-present.

8	Mailki, Christina	President	FinStrat, LLC	Oakton, Virginia	Management Consultant - Chris works as a Strategic Adviser to clients and project teams to realize efficient, effective and profitable engagements. She collaborates with clients and advisers to develop, implement and manage strategic planning initiatives in support of the transaction. Chris has over 25 years of accounting, finance and operations background split between public accounting and private accounting. Throughout her career, she has served on the senior management team of companies with up to $300M in revenue across various industries (although heavily focused in technology and government contracting). Chris currently is a CPA and holds a BS in accounting and finance as well as an MBA.
9	Miller, Andrew	Attorney	MPL Law	York, Pennsylvania	Attorney - I am a business and real estate attorney from a small law firm based in Southcentral Pennsylvania. My practice is mainly focused on buyer and borrower side transactions. I also act as outside counsel for many small to mid-sized companies. I represent companies from a wide range of industries including tech, hotel and hospitality services, manufacturing, construction and transportation. I am also a licensed title insurance agent and represent clients in a variety of real estate and land use matters. I enjoy working with many different types of entrepreneurs and businesses. The work is always interesting, sometimes stressful, and with some clients many times entertaining.
10	Patel, Hitesh	Managing Partner	Transworld Business Advisors	Camp Hill, Pennsylvania	M&A Intermediary - Pharmacist by profession, started practicing Pharmacy in 2001 in US, migrated from India in 2001. Worked with Independent Pharmacies, Chain Pharmacies and Hospital Pharmacies for over 20 Years. Became interested in Investments and Business Analysis after hanging out with Investment Bankers and Business Analyst. Prepared for Series 65 Exam and cleared the PA state exam, dropped the idea of becoming a financial advisor. Came across opportunity to become Business Intermediary and M&A Advisor and continuing to learn everyday. Would love to carry on this profession until my retirement.
11	Salvitti, Matthew	Executive Director	JP Morgan Chase & Co.	Philadelphia, Pennsylvania	Financial Advisor - I started my career working for Bear Stearns in NYC in the Prime Finance business - providing financing to hedge funds and alternative asset managers. After my group was picked in the 2008 acquisition by J.P. Morgan, I moved to Boston to cover hedge funds in New England and Canada. In 2013 I made the transition to J.P. Morgan's Private Banking business, and have spent the past five years working with family offices, business owners, corporate executives and other "institutional private clients" of our wealth management business.

12	Schumacher, Michael	Managing Director	Headwaters MB	St. Louis, Missouri	Investment Banker/Broker Dealer - 20 year investment banking career closing over $10Bn in transactions and M&A banker to industrial middle market companies.
13	Sharp, Scott	Director	Blue River Financial Group, Inc.	Flushing, Michigan	M&A Intermediary - I was a business owner for 22 years. Simultaneously I did peer review and consulting in the industry. As a lower middle market business consultant for 10 years. Have been working with blue River financial group for the last four years. My professional objective is to be a trusted advisor to my clients.
14	Shaughnessy, Daniel	Senior Wealth Director	BNY Mellon Wealth Management	Garden City, New York	Financial Advisor-Daniel C. Shaughnessy is a Senior Wealth Advisor with BNY Mellon Private Wealth Management. Daniel works with Business Owners, high net worth individuals, families and non-profit organizations to develop comprehensive wealth management plans that integrate their investment management and planning strategies. Daniel has been selected for Advisory Board membership on BNY Mellon's National M&A and Business Owner Practice Group. He is a Certified Exit Planning Advisor, as well as a member of the Exit Planning Institute and Alliance for M&A Advisors.
15	Sparling, Sarah	Director	Blue River Financial Group, Inc.	Bloomfield Hills, Michigan	M&A Intermediary-After over a decade of building a career as a Financial Advisor, I made a leap to the M&A world. For the past few years, I have been helping Blue River Financial Group, as a Director, in their efforts to grow our firm and brand in the lower middle market.
16	Winn, Phil	VP, Franchise Loan Specialist	Radius Bank	Blue Bell, Pennsylvania	Lender - I have been financing M&A transactions for over 15 years.
17	Wizmur, Matt	Attorney	Spadea, Lanard & Lignana	Philadelphia, Pennsylvania	Attorney -I practice transactional law side with a focus in asset purchase agreements, leases, franchise disclosure documents (FDD's), and entity formations.