

# MBAofNY Real Estate Lending & Investment Summit Agenda

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Date: May 22, 2025

Time: 11:30 AM – 6:00 PM

Location: MSCI, 7 World Trade Center, 49th Floor, 250 Greenwich Street, New York, NY 10007

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## **11:30 AM - 12:30 PM**

Registration & Networking Lunch

## **12:30 PM - 12:35 PM**

Opening Remarks

## **12:35 PM - 1:00 PM**

Keynote Address: Q1 2025 Property Market Update

Speaker: Jim Costello, Chief Economist, MSCI

Gain critical insights into economic trends influencing the commercial and residential real estate markets, including expert analysis, current data, and forward-looking forecasts.

## **1:00 PM - 1:50 PM**

Panel: Economic & Investment Outlook – Assessing Opportunities Amid Economic Shifts

Panelists:

- Sara Queen, Managing Director – Head of Real Estate Equity, MetLife Investment Management (MIM)
- Larissa Belova, Chief Investment Officer, Real Estate US at UBS Asset Management
- Fred Cooper, Senior Vice President – Strategic Partnerships, Toll Brothers
- Todd Goldberg, Managing Director, Head of U.S. Transactions, PGIM Real Estate

Join industry leaders as they delve into the evolving economic landscape, identifying promising investment avenues and strategies for managing risks and capitalizing on new opportunities.

### **1:50 PM - 2:05 PM**

Networking Break

### **2:05 PM - 2:55 PM**

Panel: Strategic Financing – Optimizing Your Capital Stack

Panelist

- Shane Sandridge, Senior Vice President, Bank of America
- John Randall, Partner, PCCP
- Jeffrey T. Genuino, Senior Vice President – US Bank

Discover how to effectively structure financial deals through various components of the capital stack, including senior debt, mezzanine financing, and equity placements. Expert panelists will share insights and real-world examples to maximize project outcomes.

### **2:55 PM - 3:45 PM**

Panel: Real Estate Reimagined – Development & Ownership Trends for 2025

Panelist:

- Chi Osu, Head of U.S Logistics Development, Mapletree US Management, LLC
- Alex Chalmers, Managing Director, Material Capital Partners
- Russell Tepper, President, Skylight Residential Group
- Adam I Gordon, Managing Partner, Wildflower Ltd.

Explore innovative strategies and practices shaping the future of real estate development and ownership. Topics include sustainability, technological integration, evolving tenant demands, and navigating regulatory landscapes.

### **3:45 PM - 4:00 PM**

Networking Break

### **4:00 PM - 5:00 PM**

Panel: Navigating Real Estate Challenges – Effective Workouts & Restructuring

Panelist:

- Brandon Rosenblum, Senior Managing Director, Head of Asset Management, Monticello AM

- Leah Solomon, Senior Vice President/Team Leader – Asset Management, LNR Partners

- Matthew Hirsh, Managing Director of Structured Capital Markets, Citymark Capital

Learn about practical approaches to managing distressed assets and successful strategies for restructuring. The discussion will include real-life case studies and actionable advice for turning financial difficulties into positive outcomes.

### **5:00 PM - 6:00 PM**

Cocktail & Networking Reception