



# Top Producer 2023

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**Production period from January 1, 2023 to December 31st, 2023. Applications are due to NAOR Office by 5:00 p.m. on **JANUARY 8, 2024.****

**Applications may be emailed to [Top.Producer@nampaboard.com](mailto:Top.Producer@nampaboard.com) ,printed, mailed or handed in directly to the NAOR office. The MLS listing and/or Purchase and Sale Agreement will be the sources to document this information.**

**In order to receive volume credit, an agent may be required to produce the Purchase and Sale Agreement if the property is not in the MLS.**

**An agent receives volume credit, minimum Three and Half Million (\$3,500,000), based on IMLS closed sales report as follows:**

**Listing Agent – full sales price of the home**

**Sales Agent – full sales price of the home**

**Dual Agent – double the full sales price of the home**

**Co-listing –  $\frac{1}{2}$  the full sales price of the home**

**Co-sales –  $\frac{1}{2}$  the full sales price of the home**

**Teams – Volume will be determined by the number of team members credited with the sale and/or listing on IMLS.**

**Build Job or Pre-Sold Home – If the home is listed in the MLS the volume will be attributed according to how the MLS identifies the listing agent and sales agent. If the home is not listed in the MLS, it will be attributed according to the Purchase and Sale Agreement. In order for one agent to receive double volume credit as the listing agent and sales agent, it must be backed up by the MLS and/or the written Purchase and Sales Agreement.**

**Broker or Office Manager Must verify and sign off on all applications.**

*(See Production Report Example on Page 3)*

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**This page must be complete or your application will not be accepted!**

Name: \_\_\_\_\_ Office: \_\_\_\_\_  
Email: \_\_\_\_\_ Phone: \_\_\_\_\_

**Listings sold (Write in or attach print out- IF NOT IN MLS, ATTACH SALES AGMT)**

**TOTAL**

**Sales (Write in or attach print out- IF NOT IN MLS, ATTACH SALES AGMT)**

**TOTAL** \_\_\_\_\_

**GRAND TOTAL (Sales Plus Listings Sold):**

**Broker/Office Manager Signature** \_\_\_\_\_

**Agent Signature:** \_\_\_\_\_

**Deadline for application is JANUARY 8, 2024.**

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**Name: \_\_\_\_\_ Office: \_\_\_\_\_**

**Email: \_\_\_\_\_ Phone: \_\_\_\_\_**

**Listings sold (Write in or attach print out- IF NOT IN MLS, ATTACH SALES AGMT)**

MLS #	Address	Date Closed	Total Sales Price	How Many Agents Shared Listing?	Your Share of Sales Volume
98278874	11789 W. Hawthorne	5/1/20XX	\$ 85,000	1	\$ 85,000
98278875	345 W.16th	5/1/20XX	\$ 123,000	1	\$ 123,000
98278876	456 Norton	5/1/20XX	\$ 89,000	1	\$ 89,000
98278877	789 Shiloh	5/1/20XX	\$ 145,670	1	\$ 145,670
98278878	8908 Dart	5/1/20XX	\$ 262,000	1	\$ 262,000
98278879	1253 Sycamore	5/1/20XX	\$ 203,000	1	\$ 203,000
98278880	1843 Twist	5/1/20XX	\$ 142,000	1	\$ 142,000
98278881	679 11th	5/1/20XX	\$ 165,000	1	\$ 165,000
				<b>Total</b>	\$ 1,214,670

**Sales (Write in or attach print out- IF NOT IN MLS, ATTACH SALES AGMT)**

MLS #	Address	Date Closed	Total Sales Price	How Many Agents Shared Listing?	Your Share of Sales Volume
98278601	11789 W. Hall	5/1/20XX	\$ 123,000	1	\$ 123,000
98278602	345 W.13th	5/1/20XX	\$ 345,000	1	\$ 345,000
98278603	456 Norton	5/1/20XX	\$ 198,700	1	\$ 198,700
98278604	789 Snyder	5/1/20XX	\$ 187,900	1	\$ 187,900
98278605	8908 Dish	5/1/20XX	\$ 280,000	1	\$ 280,000
98278606	1253 Silas	5/1/20XX	\$ 267,000	1	\$ 267,000
98278607	1843 Tork	5/1/20XX	\$ 153,500	1	\$ 153,500
98278608	679 17th	5/1/20XX	\$ 175,900	1	\$ 175,900
				<b>Total</b>	\$ 1,731,000

**GRAND TOTAL (Sales Plus Listings Sold) : \$2,945,700**

**Broker/Office Manager Signature \_\_\_\_\_**

**Agent Signature: \_\_\_\_\_**