

Monday, November 30, 2020

PPE Bulk Purchasing Opportunity

We have heard periodic but persistent reports from the Network that personal protective equipment (PPE) can be hard to source reliably – particularly gloves and disinfectant wipes. In addition, we have had multiple requests during the pandemic to provide alternative PPE suppliers. Therefore, NEQCA has partnered with the online marketplace **PPE Exchange** to expand access to verified PPE Vendors.

PPE Exchange provides an “Amazon-like” PPE shopping experience, including direct shipment (and tracking) of PPE to your practice. In addition, there is no obligation for providers to purchase PPE.

Benefits include:

First and foremost, **PPE Exchange is completely free to use** - None of their 1800+ Hospitals, Dentists, Veterinarians, Restaurants, Corporations or Small Businesses pays to be a buyer on PPE Exchange! Their goal is to bring Verified PPE to our Network.

Additional Benefits of sourcing supplies on **PPE Exchange** include:

- Process for aggregate or bulk ordering for smaller volume providers that typically don't meet the required minimums;*
- Ability to price shop across numerous suppliers;
- Support technology built on blockchain allows tracking of a transaction from placement of order to delivery;
- Access to a **vetted list** of more than 200 regional and national suppliers;
- Ability to source from Massachusetts-based suppliers; and
- A “request a quote” feature to compare current pricing with pricing from PPE Exchange’s large network of suppliers.

**Please note that Practices would still pay individually for their portion of a “group” order.*

To access and explore **PPE Exchange**, [click here](#), then click on "Authenticate" and select “Sign-Up” at the bottom of the login page to create a username and password. Next, complete a short form and you will have access to the website.

For any questions about **PPE Exchange**, please contact Matthew Madara, Team Lead – Practice Performance at mmadara@neqca.org