

Join us

“Participating in the Generation Next program has helped introduce me to connections throughout the industry and expand my network of vendor partners and clients.”

— Ryan Murphy, Supply Chain Manager, Vehicle Supply Chain, ARI



New-ish to the work truck industry? NTEA's Generation Next offers support in developing skills and building peer relationships. Involvement is free to employees of NTEA member companies who have less than 10 years of industry service. Members represent all spectrums of the industry, from small and large companies; distributors, manufacturers and industry-related suppliers; and job titles from technician to sales rep, manager to president.

Why?

- Grow professionally
- Gain new business contacts industry-wide
- Boost industry knowledge
- Sharpen leadership skills
- Receive complimentary subscription to *Generation Next Edition* (monthly newsletter)
- Get connected (Generation Next's LinkedIn group)

Get involved.

- Voice your opinion on what you want from your membership
- Contribute an article for *Generation Next Edition* or LinkedIn
- Experience unique training opportunities
- Network with peers at NTEA events
- Join Generation Next Board of Governors

Visit ntea.com/generationnext to learn more. If you have any questions, contact Derek Eng, NTEA director of information technology, at 248-479-8909 or derek@ntea.com.



MEMBERSHIP APPLICATION



Employees of NTEA member companies with less than 10 years of experience in the work truck industry are eligible to join Generation Next at no additional charge. Complete this form to join or update current membership information. Return by fax to 248-489-8590 or mail to NTEA, 37400 Hills Tech Drive, Farmington Hills, MI 48331.

Name _____

Title _____

Company _____

Address _____

City _____ State _____ ZIP _____

Phone _____ Fax _____

Email _____

Birthdate _____

REFERRALS WELCOME

I would like to refer a colleague to join Generation Next. Please contact the following individual who may be eligible.

Name _____

Email _____

Company _____

With membership, you will automatically receive a subscription to *NTEA News* (monthly publication) and *Generation Next Edition* (newsletter).

Opt-out

In addition, you will receive NTEA electronic publications.

Opt-out

37400 Hills Tech Drive, Farmington Hills, MI 48331
800-441-6832 ■ ntea.com/generationnext



GENERATION NEXT

Areas of expertise

Please select your strongest areas of expertise (limit four). This information will be included in the online *Generation Next Directory*.

- | | |
|--|--|
| <input type="checkbox"/> Accounting | <input type="checkbox"/> Manufacturing/Production: Latching Systems |
| <input type="checkbox"/> Advertising | <input type="checkbox"/> Manufacturing/Production: Lube Systems (Installation) |
| <input type="checkbox"/> Alternative Fuels | <input type="checkbox"/> Manufacturing/Production: Process Controls |
| <input type="checkbox"/> Customer Service: General | <input type="checkbox"/> Manufacturing/Production: Productivity |
| <input type="checkbox"/> Customer Service: Technical Support | <input type="checkbox"/> Manufacturing/Production: Tanks (Installation) |
| <input type="checkbox"/> Driveaway Service | <input type="checkbox"/> Marketing: General |
| <input type="checkbox"/> Education & Training | <input type="checkbox"/> Marketing: International |
| <input type="checkbox"/> Engineering: Design | <input type="checkbox"/> Marketing: Meetings/Trade Shows |
| <input type="checkbox"/> Engineering: General | <input type="checkbox"/> Pools |
| <input type="checkbox"/> Engineering: Mechanical | <input type="checkbox"/> Public Relations |
| <input type="checkbox"/> Engineering: Product Development | <input type="checkbox"/> Purchasing: Equipment & Parts Locating |
| <input type="checkbox"/> Finance: Business Planning | <input type="checkbox"/> Purchasing: General |
| <input type="checkbox"/> Finance: Business Valuation | <input type="checkbox"/> Quality Control |
| <input type="checkbox"/> Finance: General | <input type="checkbox"/> Regulations Compliance |
| <input type="checkbox"/> Fleet Management | <input type="checkbox"/> Safety |
| <input type="checkbox"/> Hazardous Materials Control | <input type="checkbox"/> Sales: Forecasting |
| <input type="checkbox"/> Human Resources: General | <input type="checkbox"/> Sales: General |
| <input type="checkbox"/> Human Resources: Teamwork | <input type="checkbox"/> Sales: Inside |
| <input type="checkbox"/> Human Resources: Union Negotiation | <input type="checkbox"/> Sales: Management |
| <input type="checkbox"/> Light-truck Accessories (Aftermarket) | <input type="checkbox"/> Sales: Parts |
| <input type="checkbox"/> Management & Administration: Family Business | <input type="checkbox"/> Sales: Quotes & Bids |
| <input type="checkbox"/> Management & Administration: General | <input type="checkbox"/> Technology: Computer Software |
| <input type="checkbox"/> Manufacturing/Production: General | <input type="checkbox"/> Technology: General |
| <input type="checkbox"/> Manufacturing/Production: Hydraulics | <input type="checkbox"/> Technology: Information Systems |
| <input type="checkbox"/> Manufacturing/Production: Installation Technology | <input type="checkbox"/> Technology: Internet |
| <input type="checkbox"/> Manufacturing/Production: Inventory Control | <input type="checkbox"/> Other (please specify) _____ |