

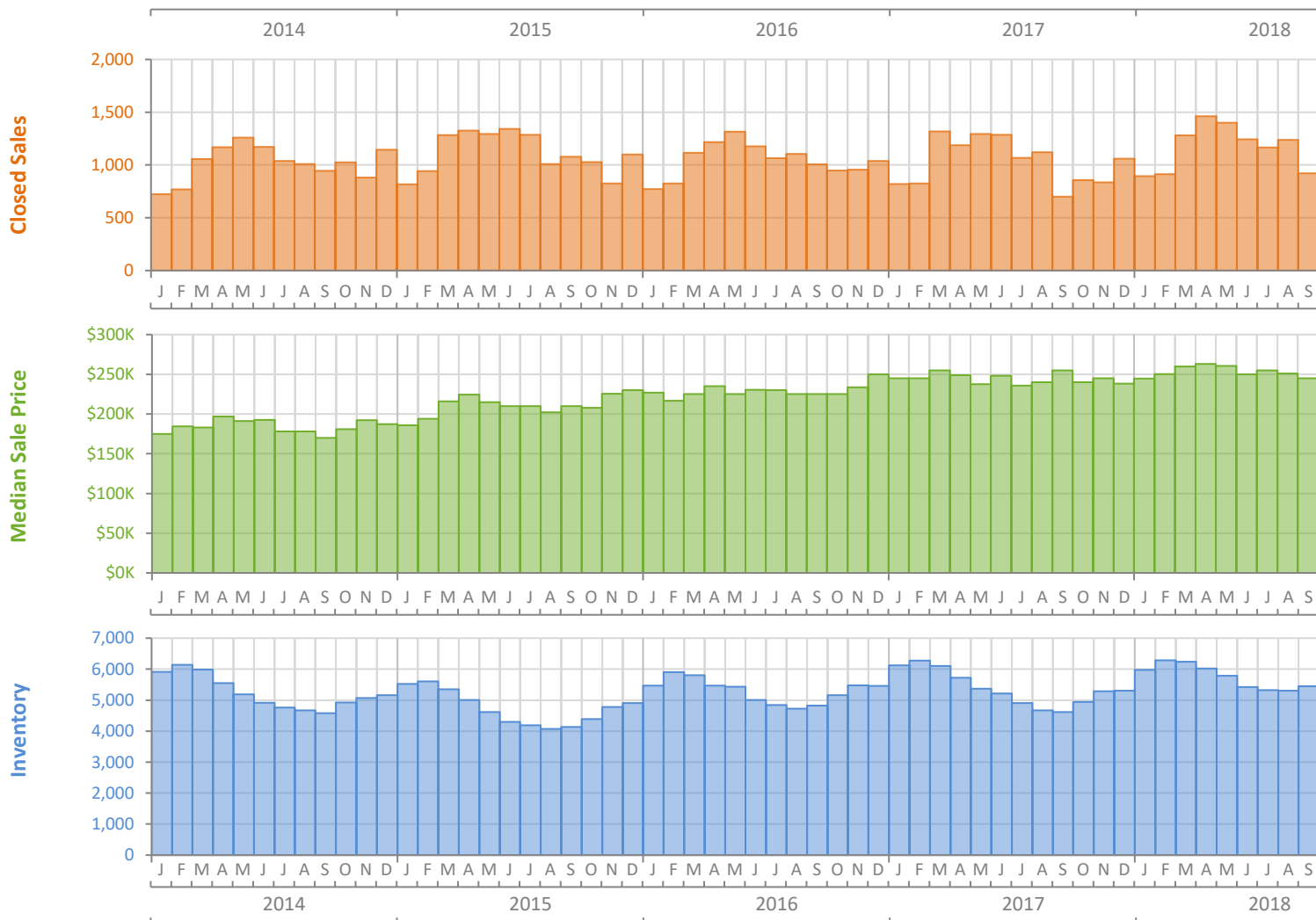
Monthly Market Summary - September 2018

Single Family Homes

Lee County



	September 2018	September 2017	Percent Change Year-over-Year
Closed Sales	922	699	31.9%
Paid in Cash	257	219	17.4%
Median Sale Price	\$245,000	\$255,000	-3.9%
Average Sale Price	\$313,102	\$324,378	-3.5%
Dollar Volume	\$288.7 Million	\$226.7 Million	27.3%
Med. Pct. of Orig. List Price Received	96.0%	95.6%	0.4%
Median Time to Contract	51 Days	71 Days	-28.2%
Median Time to Sale	95 Days	114 Days	-16.7%
New Pending Sales	968	595	62.7%
New Listings	1,276	715	78.5%
Pending Inventory	1,414	1,363	3.7%
Inventory (Active Listings)	5,448	4,616	18.0%
Months Supply of Inventory	4.9	4.4	11.4%



Monthly Distressed Market - September 2018

Single Family Homes

Lee County



		September 2018	September 2017	Percent Change Year-over-Year
Traditional	Closed Sales	885	684	29.4%
	Median Sale Price	\$245,000	\$255,500	-4.1%
Foreclosure/REO	Closed Sales	33	13	153.8%
	Median Sale Price	\$213,000	\$198,849	7.1%
Short Sale	Closed Sales	4	2	100.0%
	Median Sale Price	\$270,000	\$239,450	12.8%

