

Monthly Market Summary - January 2018

Single Family Homes

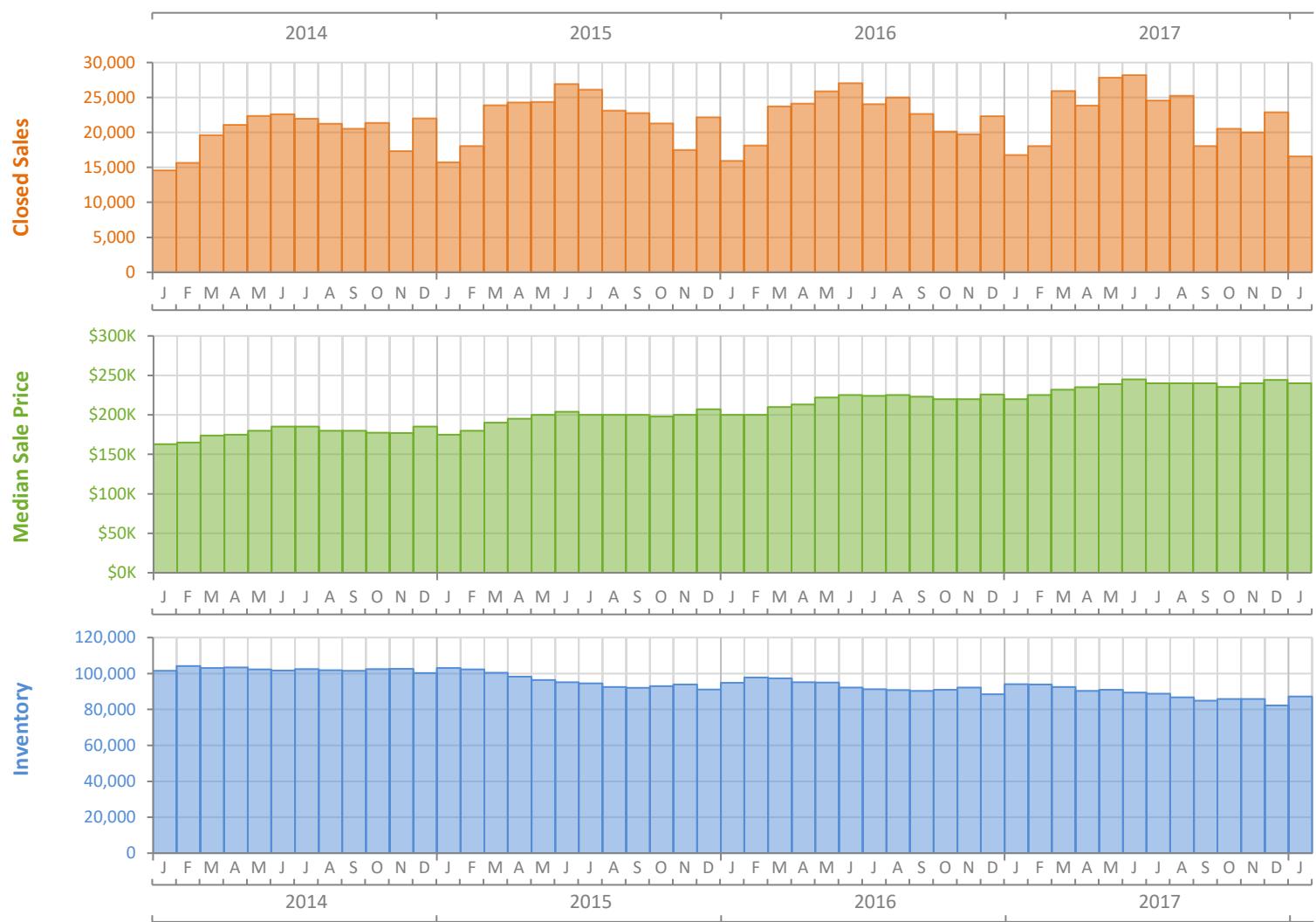
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	January 2018	January 2017	Percent Change Year-over-Year
Closed Sales	16,564	16,779	-1.3%
Paid in Cash	5,035	5,282	-4.7%
Median Sale Price	\$240,000	\$220,000	9.1%
Average Sale Price	\$334,350	\$297,654	12.3%
Dollar Volume	\$5.5 Billion	\$5.0 Billion	10.9%
Med. Pct. of Orig. List Price Received	96.0%	95.6%	0.4%
Median Time to Contract	45 Days	49 Days	-8.2%
Median Time to Sale	89 Days	97 Days	-8.2%
New Pending Sales	24,511	24,490	0.1%
New Listings	31,879	31,523	1.1%
Pending Inventory	34,572	36,049	-4.1%
Inventory (Active Listings)	87,196	94,071	-7.3%
Months Supply of Inventory	3.9	4.2	-7.1%



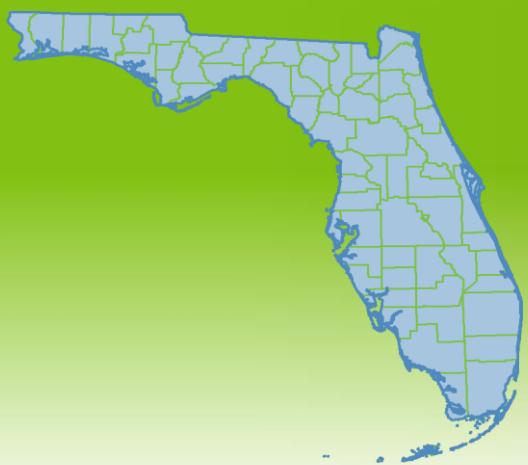
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		January 2018	January 2017	Percent Change Year-over-Year
Traditional	Closed Sales	15,599	15,067	3.5%
	Median Sale Price	\$245,000	\$226,500	8.2%
Foreclosure/REO	Closed Sales	770	1,351	-43.0%
	Median Sale Price	\$167,526	\$140,500	19.2%
Short Sale	Closed Sales	195	361	-46.0%
	Median Sale Price	\$155,000	\$173,600	-10.7%

