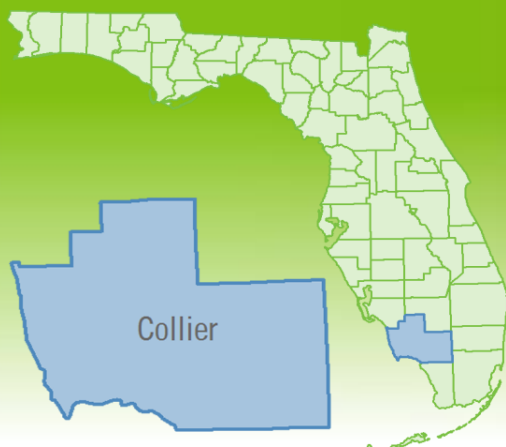


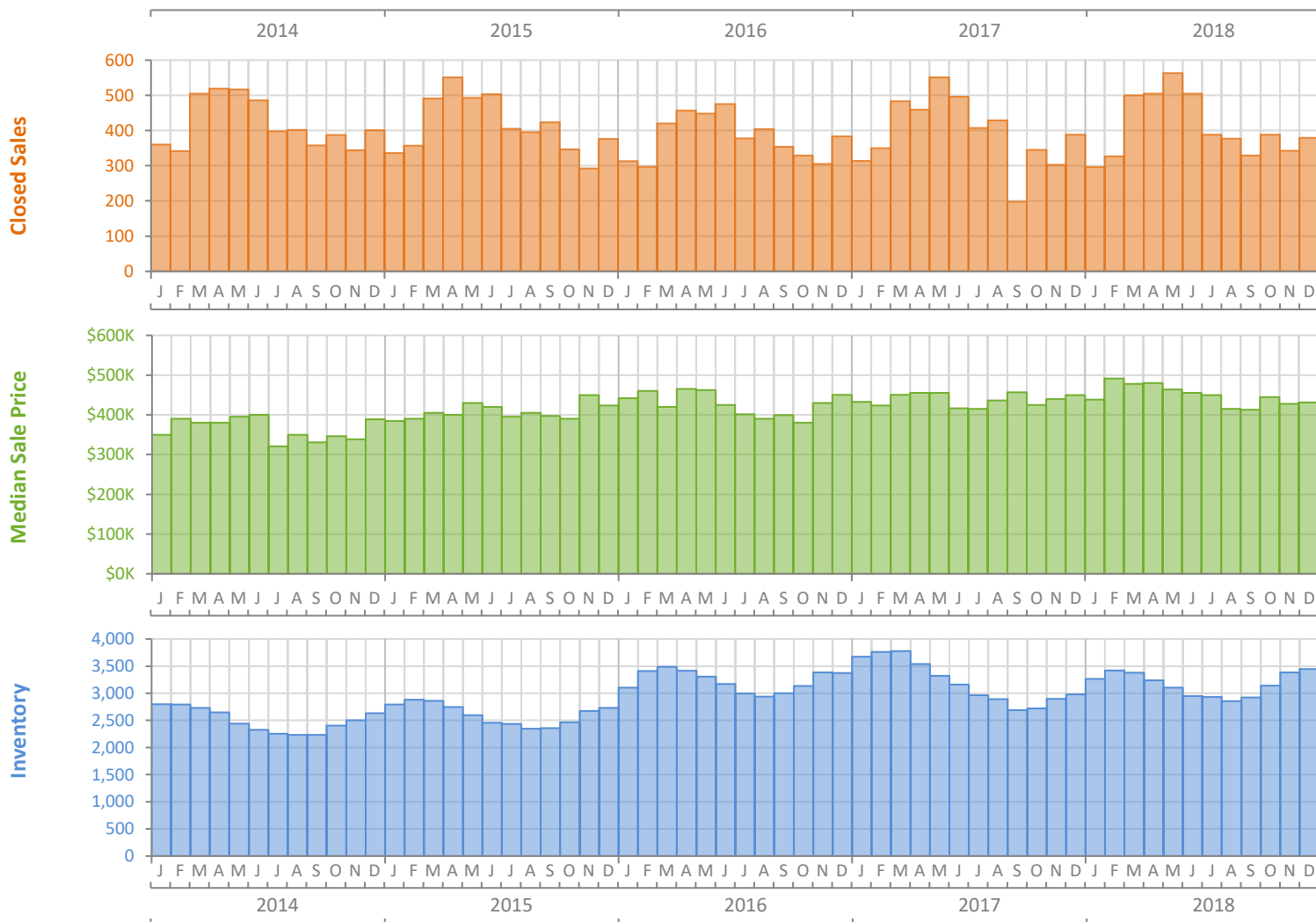
# Monthly Market Summary - December 2018

## Single Family Homes

### Collier County



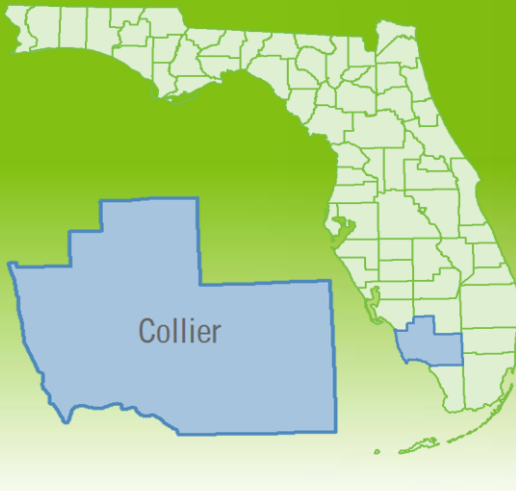
	December 2018	December 2017	Percent Change Year-over-Year
Closed Sales	379	388	-2.3%
Paid in Cash	146	149	-2.0%
Median Sale Price	\$431,000	\$449,500	-4.1%
Average Sale Price	\$710,092	\$714,725	-0.6%
Dollar Volume	\$269.1 Million	\$277.3 Million	-3.0%
Med. Pct. of Orig. List Price Received	94.7%	94.4%	0.3%
Median Time to Contract	81 Days	113 Days	-28.3%
Median Time to Sale	127 Days	161 Days	-21.1%
New Pending Sales	355	367	-3.3%
New Listings	480	509	-5.7%
Pending Inventory	548	539	1.7%
Inventory (Active Listings)	3,446	2,980	15.6%
Months Supply of Inventory	8.4	7.6	10.5%



# Monthly Distressed Market - December 2018

## Single Family Homes

### Collier County



		December 2018	December 2017	Percent Change Year-over-Year
Traditional	Closed Sales	366	372	-1.6%
	Median Sale Price	\$442,500	\$457,000	-3.2%
Foreclosure/REO	Closed Sales	13	13	0.0%
	Median Sale Price	\$280,000	\$255,000	9.8%
Short Sale	Closed Sales	0	3	-100.0%
	Median Sale Price	(No Sales)	\$250,000	N/A

