

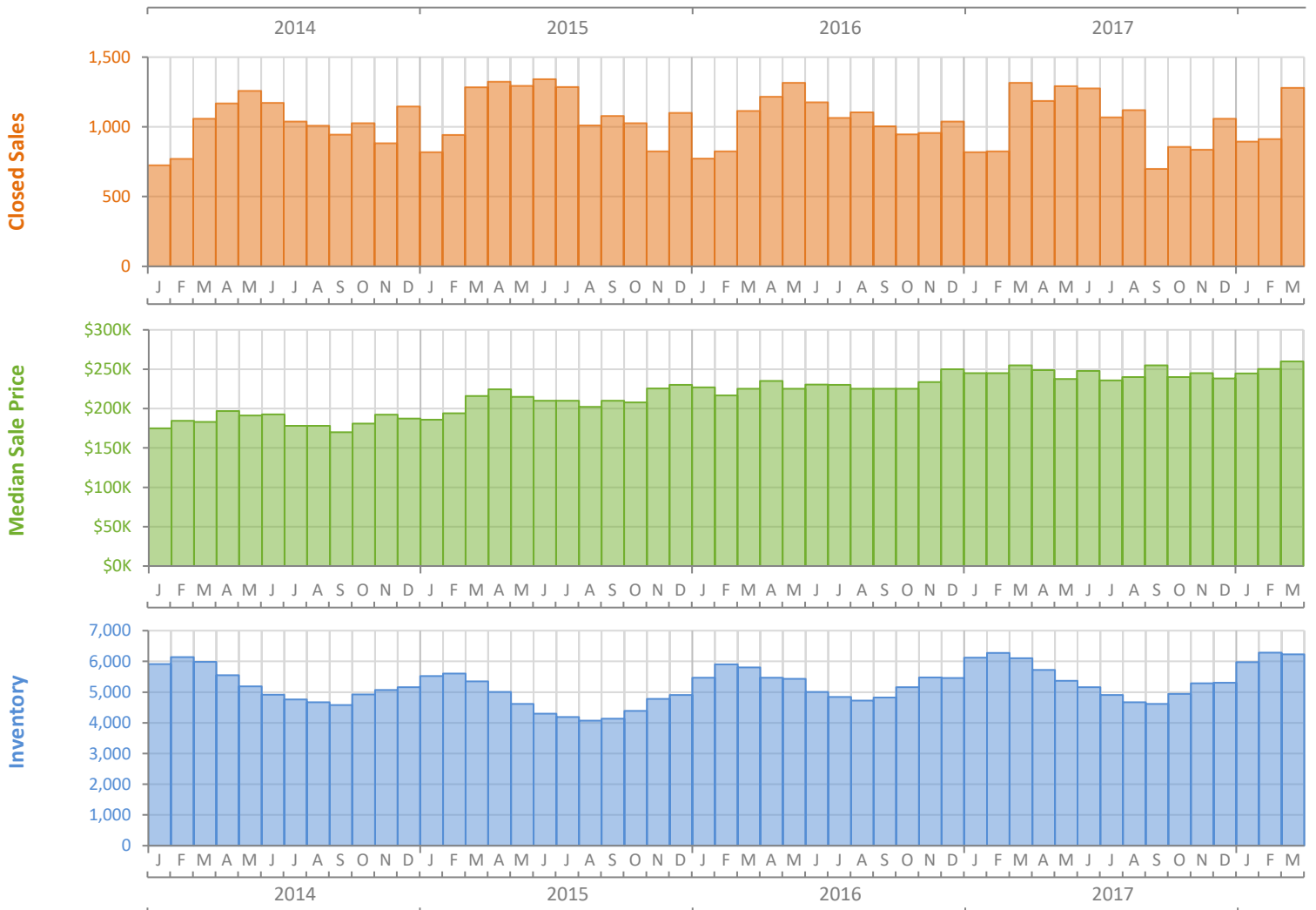
# Monthly Market Summary - March 2018

## Single Family Homes

### Cape Coral-Fort Myers MSA



	March 2018	March 2017	Percent Change Year-over-Year
Closed Sales	1,281	1,317	-2.7%
Paid in Cash	420	461	-8.9%
Median Sale Price	\$260,000	\$255,000	2.0%
Average Sale Price	\$375,895	\$361,082	4.1%
Dollar Volume	\$481.5 Million	\$475.5 Million	1.3%
Med. Pct. of Orig. List Price Received	95.8%	95.5%	0.3%
Median Time to Contract	59 Days	67 Days	-11.9%
Median Time to Sale	96 Days	109 Days	-11.9%
New Pending Sales	1,686	1,664	1.3%
New Listings	1,753	1,640	6.9%
Pending Inventory	2,166	2,069	4.7%
Inventory (Active Listings)	6,226	6,100	2.1%
Months Supply of Inventory	6.0	5.7	5.3%



# Monthly Distressed Market - March 2018

## Single Family Homes

### Cape Coral-Fort Myers MSA



		March 2018	March 2017	Percent Change Year-over-Year
Traditional	Closed Sales	1,242	1,251	-0.7%
	Median Sale Price	\$262,700	\$262,500	0.1%
Foreclosure/REO	Closed Sales	34	56	-39.3%
	Median Sale Price	\$187,750	\$158,500	18.5%
Short Sale	Closed Sales	5	10	-50.0%
	Median Sale Price	\$235,000	\$152,500	54.1%

