

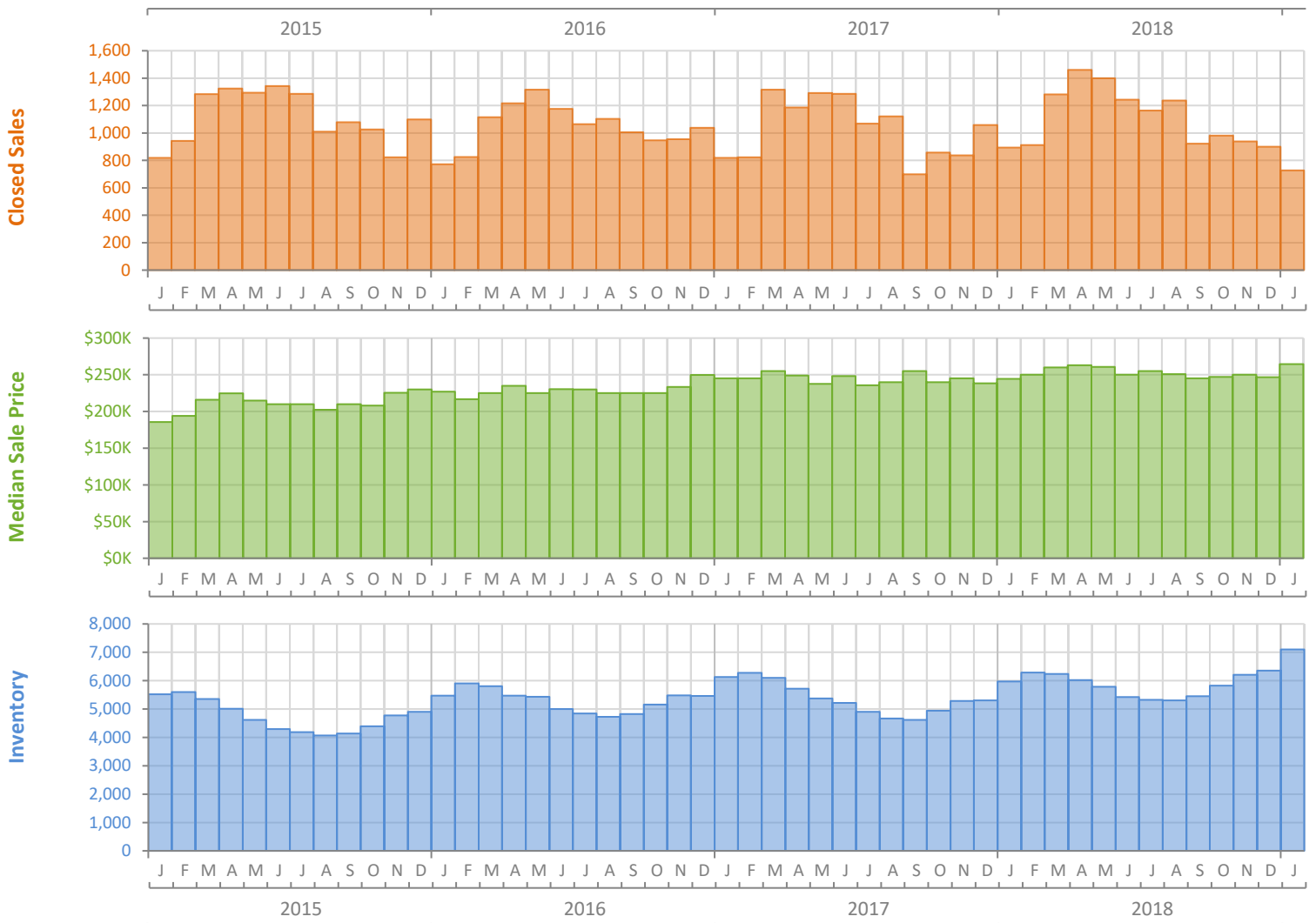
Monthly Market Summary - January 2019

Single Family Homes

Lee County



	January 2019	January 2018	Percent Change Year-over-Year
Closed Sales	728	895	-18.7%
Paid in Cash	245	324	-24.4%
Median Sale Price	\$264,498	\$244,500	8.2%
Average Sale Price	\$338,866	\$398,050	-14.9%
Dollar Volume	\$246.7 Million	\$356.3 Million	-30.8%
Med. Pct. of Orig. List Price Received	95.3%	95.7%	-0.4%
Median Time to Contract	67 Days	60 Days	11.7%
Median Time to Sale	112 Days	98 Days	14.3%
New Pending Sales	1,212	1,371	-11.6%
New Listings	2,097	2,114	-0.8%
Pending Inventory	1,450	1,676	-13.5%
Inventory (Active Listings)	7,104	5,974	18.9%
Months Supply of Inventory	6.5	5.8	12.1%



Monthly Distressed Market - January 2019

Single Family Homes

Lee County



		January 2019	January 2018	Percent Change Year-over-Year
Traditional	Closed Sales	705	855	-17.5%
	Median Sale Price	\$268,000	\$247,500	8.3%
Foreclosure/REO	Closed Sales	19	33	-42.4%
	Median Sale Price	\$156,750	\$160,000	-2.0%
Short Sale	Closed Sales	4	7	-42.9%
	Median Sale Price	\$270,500	\$150,000	80.3%

