

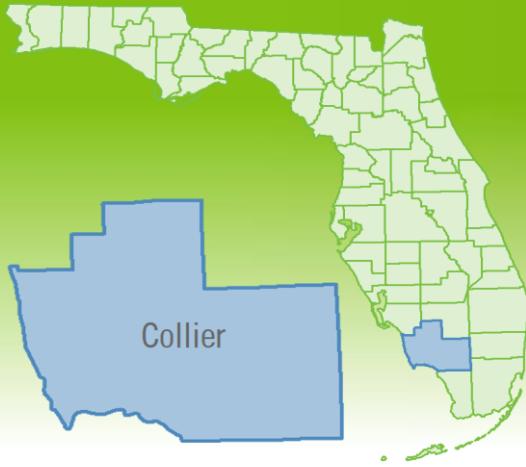
# Monthly Market Summary - January 2019

## Single Family Homes

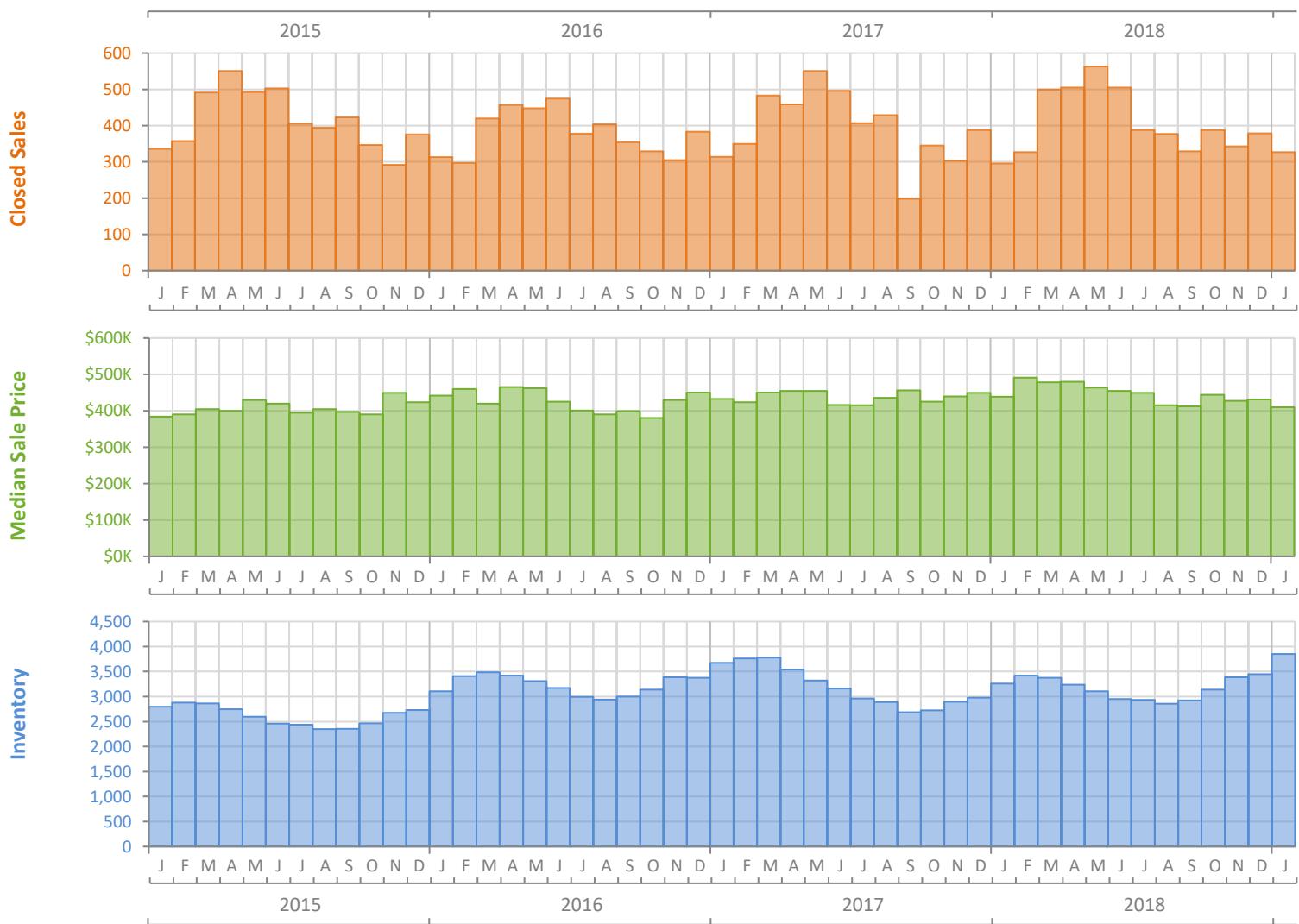
### Naples-Immokalee-Marco Island MSA



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	January 2019	January 2018	Percent Change Year-over-Year
Closed Sales	327	296	10.5%
Paid in Cash	139	119	16.8%
Median Sale Price	\$410,000	\$438,500	-6.5%
Average Sale Price	\$930,320	\$717,316	29.7%
Dollar Volume	\$304.2 Million	\$212.3 Million	43.3%
Med. Pct. of Orig. List Price Received	94.3%	93.8%	0.5%
Median Time to Contract	103 Days	86 Days	19.8%
Median Time to Sale	151 Days	140 Days	7.9%
New Pending Sales	445	507	-12.2%
New Listings	922	829	11.2%
Pending Inventory	621	699	-11.2%
Inventory (Active Listings)	3,851	3,262	18.1%
Months Supply of Inventory	9.4	8.3	13.3%



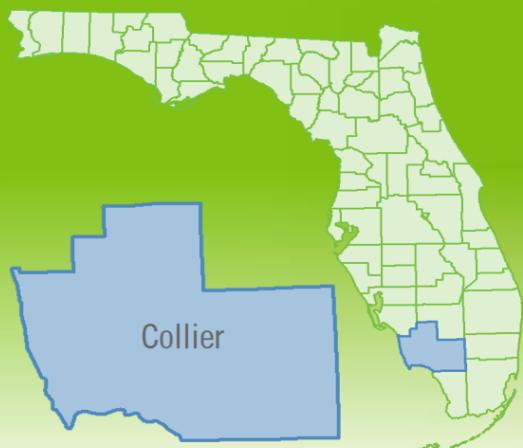
# Monthly Distressed Market - January 2019

## Single Family Homes

### Naples-Immokalee-Marco Island MSA



**Florida Realtors®**  
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		January 2019	January 2018	Percent Change Year-over-Year
Traditional	Closed Sales	308	284	8.5%
	Median Sale Price	\$423,750	\$438,500	-3.4%
Foreclosure/REO	Closed Sales	15	10	50.0%
	Median Sale Price	\$218,500	\$451,250	-51.6%
Short Sale	Closed Sales	4	2	100.0%
	Median Sale Price	\$340,000	\$408,000	-16.7%

