

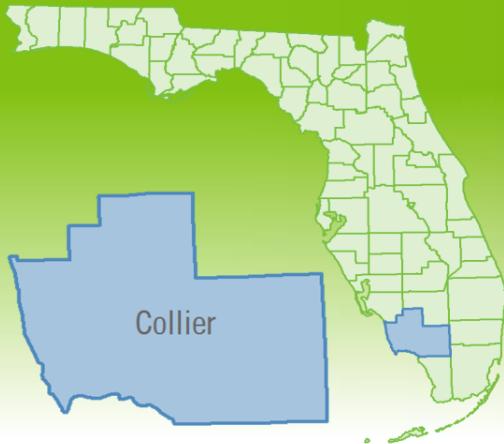
Monthly Market Summary - September 2018

Single Family Homes

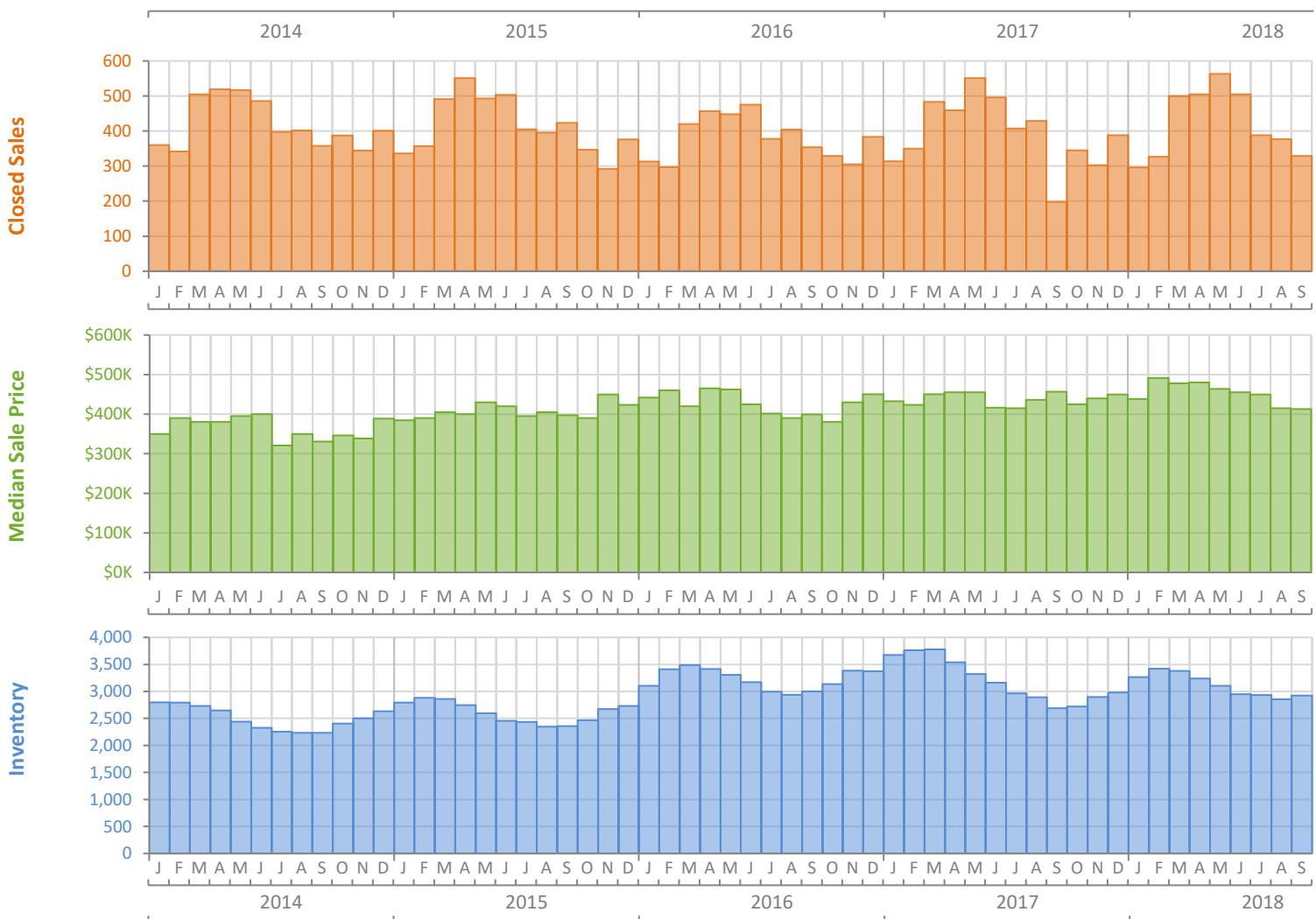
Collier County



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	September 2018	September 2017	Percent Change Year-over-Year
Closed Sales	329	198	66.2%
Paid in Cash	117	81	44.4%
Median Sale Price	\$412,500	\$456,500	-9.6%
Average Sale Price	\$726,450	\$754,638	-3.7%
Dollar Volume	\$239.0 Million	\$149.4 Million	60.0%
Med. Pct. of Orig. List Price Received	94.2%	93.8%	0.4%
Median Time to Contract	105 Days	108 Days	-2.8%
Median Time to Sale	157 Days	172 Days	-8.7%
New Pending Sales	400	183	118.6%
New Listings	533	153	248.4%
Pending Inventory	689	616	11.9%
Inventory (Active Listings)	2,923	2,688	8.7%
Months Supply of Inventory	7.3	6.9	5.8%



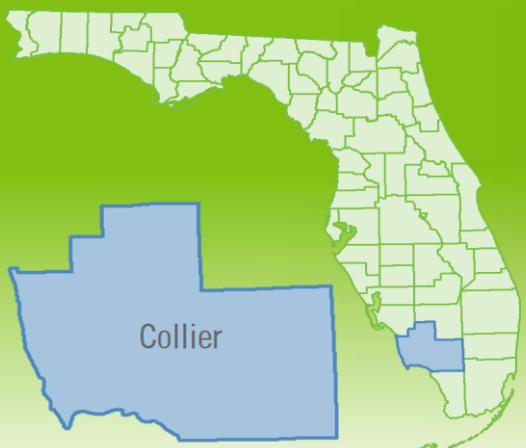
Monthly Distressed Market - September 2018

Single Family Homes

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		September 2018	September 2017	Percent Change Year-over-Year
Traditional	Closed Sales	313	194	61.3%
	Median Sale Price	\$419,405	\$460,250	-8.9%
Foreclosure/REO	Closed Sales	13	4	225.0%
	Median Sale Price	\$325,815	\$294,500	10.6%
Short Sale	Closed Sales	3	0	N/A
	Median Sale Price	\$215,000	(No Sales)	N/A

