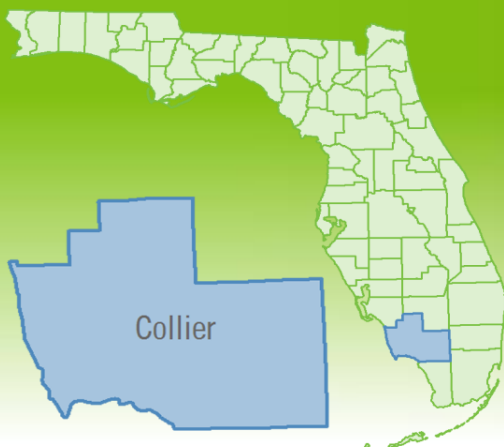


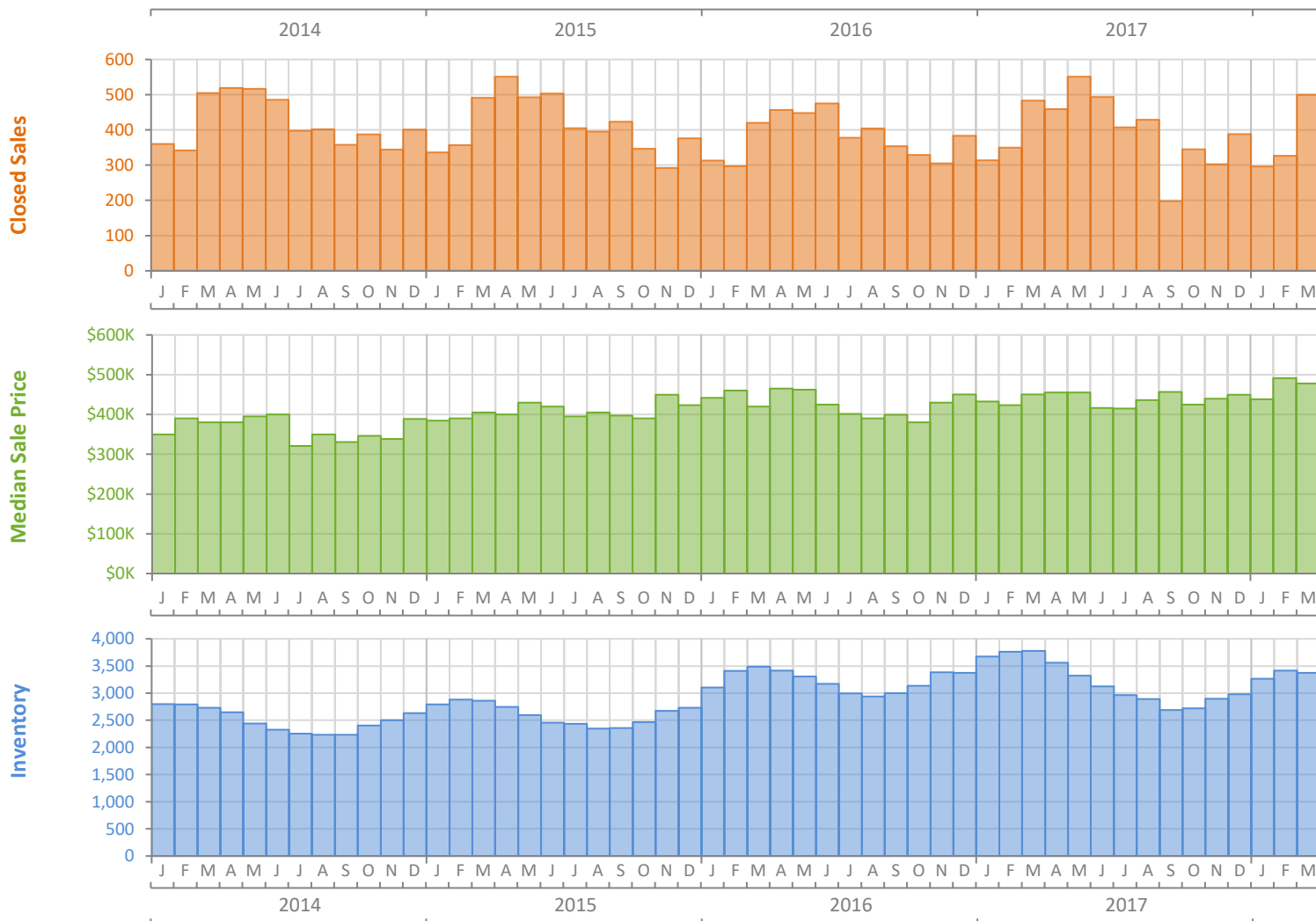
# Monthly Market Summary - March 2018

## Single Family Homes

### Naples-Immokalee-Marco Island MSA



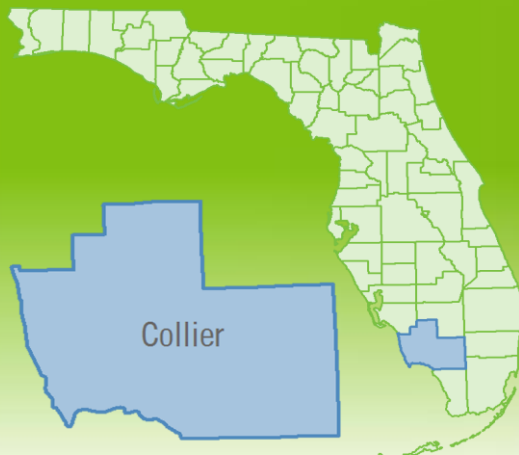
	March 2018	March 2017	Percent Change Year-over-Year
Closed Sales	500	483	3.5%
Paid in Cash	221	213	3.8%
Median Sale Price	\$477,900	\$450,000	6.2%
Average Sale Price	\$862,851	\$828,811	4.1%
Dollar Volume	\$431.4 Million	\$400.3 Million	7.8%
Med. Pct. of Orig. List Price Received	94.7%	93.4%	1.4%
Median Time to Contract	81 Days	99 Days	-18.2%
Median Time to Sale	124 Days	141 Days	-12.1%
New Pending Sales	665	624	6.6%
New Listings	705	695	1.4%
Pending Inventory	950	864	10.0%
Inventory (Active Listings)	3,375	3,778	-10.7%
Months Supply of Inventory	8.6	9.7	-11.3%



# Monthly Distressed Market - March 2018

## Single Family Homes

### Naples-Immokalee-Marco Island MSA



		March 2018	March 2017	Percent Change Year-over-Year
Traditional	Closed Sales	491	474	3.6%
	Median Sale Price	\$480,000	\$451,000	6.4%
Foreclosure/REO	Closed Sales	9	9	0.0%
	Median Sale Price	\$286,000	\$295,800	-3.3%
Short Sale	Closed Sales	0	0	N/A
	Median Sale Price	(No Sales)	(No Sales)	N/A

