

## ASCCA August Team Weekend Recap

This weekend, ASCCA held its August Team Weekend and Chapter Leadership Strategic Summit at the Anaheim Convention Center in sunny Southern California.

Members were welcomed to the three-day event with a Friday evening networking reception at the Anaheim Marriott Platinum Patio, sponsored by AutoZone. Guests enjoyed complimentary refreshments, delicious chicken tacos with fire-roasted corn and salsa, and most importantly, the company of their fellow automotive industry colleagues from across California.



Saturday marked the beginning of the association's official business, as Chapter Presidents, Vice Presidents, Representatives, and members gathered for a four-hour Chapter Leadership Strategic Summit, led by Chapter 99 Representative Dave Schedin.

---

*Instead of showing up to work every day focusing on how we can elevate our own shop, let's focus on how we can elevate each other and our entire industry. Then we will all succeed. —Maylan Newton*

---

The first half of the summit focused on keeping the "WHY" in the Chapters alive. Dave interviewed ASCCA leaders who stressed the importance ASCCA's foundational principles: the Mission Statement, Core Purpose, and Code of Ethics. Defending the automotive industry, newsletters, shop events, and Chapter mentoring were also discussed as ways that Chapter leaders can help reignite the passion in ASCCA members.



After a quick break from the morning interviews, the group was taken by surprise when Dave asked that they all stand up and move to the back of the room to participate in an interactive experiential leadership training, in which they put into practice Dave's given formula for success: intention + mechanisms = results.

To do this, participants gathered at the back of the room, shared with the group a 90-day goal of theirs, and had to get across the room by hopping, skipping, jumping, or any other way as long as they did not use another person's method. Creativity abounded, and laughter filled the room as each person came up with their own unique way of finishing the exercise.



The summit proved to be not only an uplifting and effective educational experience on how to improve the health and well-being of your chapter, but also your business and personal life. Thank you Dave Schedin for inspiring us all!

After a lunch break spent grubbing on food truck cuisine, the Chapter Representatives convened their committee meeting, which began with a presentation from Bill Montgomery of Prime Motivation, a nonprofit group that takes cars to Southern California high schools to excite students about careers in the automotive industry.

The Committee then reviewed the most recent membership reports, and after a spirited discussion, recommitted themselves to elevating and uniting automotive professionals by reaching out to potential members and working to ensure current members are informed about the value of their membership, and the work that the state association is doing on their behalf.

ASCCA President Dennis Montalbano followed by providing the committee with an update on his efforts to visit every Chapter's board meeting. His overall message: the health of our Chapters is generally strong. Many are doing well, and some need a little help, but by working together, we can all succeed.



The Chapter Reps then took turns updating the committee on the progress towards their 2016 Chapter goals, outlined in the beginning of the year, and all had positive news to share. At the conclusion of the meeting, the committee reviewed the procedures for the upcoming board elections, and were reminded that their **reconfirmation of Chapter dues billing is due November 1, 2016**. At the adjournment of the meeting, members took the opportunity to unwind in preparation of the following day's board meeting.



On Sunday, ASCCA's board of directors met to handle the business of the association, beginning with the announcement of their decision to renew their contract with Advocacy and Management Group for its association management services. They then moved on to review the association's financial statements and investment report, both of which showed ASCCA is in sound financial health.

The board of directors then considered and approved three recommendations from the Bylaws, Policy, and Procedures Committee, including one that will allow one retired member to serve on the board. President Dennis Montalbano expressed happiness that the board approved the new bylaws change, saying that the wealth of institutional and industry knowledge a retired member can provide to the association is invaluable highlighted by the saying that "when a retiree dies, a library burns down."

Each of ASCCA's committees then reported on the work of their committee. Of note, the membership committee announced that with the approval of the board, they will move forward with submitting a request for proposal (RFP) for membership marketing services to address the association's need for new members. The government affairs committee reported on still-pending legislation that ASCCA either supports or opposes, and let the board know that the 2016 legislative session will conclude on August 31.

The board meeting concluded with the announcement that there will be a 2017 budget planning meeting to be held in San Luis Obispo on October 29. Overall, it was another very constructive meeting for the association, and we would like to thank all of the members who made the trip to participate. Each of you are the reason that ASCCA can continue doing the important work of advancing the professionalism of the Automotive Repair Industry.

We hope to see you all for our next Team Weekend in Sacramento, November 12-13!

