

This weekend, ASCCA leaders, committee members, and corporate partners convened in Huntington Beach for its third Team Weekend of 2019.

ASCCA Vice President Rory Balmer opened the meeting by welcoming those in attendance and leading them in the flag salute. He then introduced first time Team Weekend Attendees, Corporate Partners, and thanked them for coming and getting involved in ASCCA through committee meetings, Team Weekends, and chapter events.

Following the opening remarks, the Government Affairs committee met to discuss relevant legislation that ASCCA has been monitoring. Don Seyfer gave updates on NASTF's activities announcing the hiring of Holly Wolf to manage the organization. NASTF is currently focusing on scan tool training and has been connecting directly with automakers about the service training around data security.

D. Kusa reported that shops should consider applying for their VSP (Verified Security Professional) noting that this will help avoid delays in their abilities to work on cars, as well as gave updates on the bills that we have been monitoring. Dave also reported that the Governor signed AB 949, the unsafe used tire bill that will prohibit automotive repair dealers from installing an unsafe used tire on a motor vehicle for use on a highway. The bill requires an automotive repair dealer to use a visual inspection to determine whether a tire meets the criteria of an unsafe used tire.



Next, the Public Relations Committee, chaired by Jerry Kubitsky, discussed their effort to encourage members to participate in charitable activities in order to build trust and credibility around ASCCA shops through their new Members Care Program. They are seeking members who volunteer their time for worthy causes to tell us their stories.

The Membership Committee announced that they will be raising the referral aware fee to \$125 from \$75, as well as adding resources on our website for members to get new signups. Jimmy Lea from Kukui has agreed to join the committee as a new member. Membership hopes that raising the fee will help encourage members to reach out to other shops and sign up new members.

The Revenue and Benefits Committee, led by Vice Chair Rob Pitari, reviewed their year-to-date income and reported that they are almost \$30,000 above their 2019 revenue goal. Way to go! The committee discussed the need for additional members and talked with a couple potential members at Team Weekend. A few Team Weekends ago, AutoZone and ASCCA agreed to share an ad that would be placed in Ratchet & Wrench. This ad was approved by the committee and will be in upcoming issues soon.

The ETI Committee, chaired by Grant Takikawa, was joined by school instructors from Fresno and Orange County. They explored ways to promote a career in automotive technology and will be working with the Women in Automotive Committee to produce videos that would highlight students, teachers and seasoned professionals' testimonials about the rewards of a career in automotive technology. They are also working to build a comprehensive list of high schools and colleges with automotive career technical education. Additionally, they reviewed the video library currently available on the ASCCA website and discussed ways to raise awareness of the educational resources available on the website.



During the lunch break, Chair of the Nominating Committee, Rocky Khamenian presented a plaque in recognition of our newest Hall of Fame Nominee, Bob Klingenberg for his long-time service and dedication to ASCCA. Several years back, Bob stepped in during his term as ASCCA President to run the organization's operations during a difficult time. He then found and hired AMG and kept everything running smoothly. We are who we are today in large part because of his hard work and

dedication. Thank you, Bob!

Afterward, Team Weekend attendees enjoyed an educational session about the future of the Automotive Industry led by Bob Cushing, President and CEO of WORLDPAAC. Afterward, Jenna Simon, one of Broadly's business consultants, presented techniques and tips for shops to get 5-star ratings on Google, Facebook and important social apps.

Later in the afternoon, John son, owner of Gustafson Brothers Automotive and Team Weekend host presented a session about the current state of the auto industry and the importance of involving young techs. That evening, Kevin Fitzpatrick and his team presented a demonstration of ADAS. Attendees gained some excellent insights and information and came away with concrete ideas to apply to their business.



Afterward, John Gustafson was honored as ASCCA's 2018 Member of the Year and presented with a plaque for his service. For a long time, John has been a dedicated member of ASCCA and has supported his fellow members by hosting gatherings and creating a space for business owners to collaborate and build their knowledge together. His generosity and dedication truly represent ASCCA's core values, and time and time again he's gone above and beyond in demonstrating support for ASCCA's core purpose: **To elevate and unite automotive professionals and give them voice.**

The final day of Team Weekend began with a meeting of ASCCA's Chapter Representatives Committee. The Chapter Reps listened to updates from ASCCA's committee chairs and reviewed the list of Candidates for the 2020 Board of Directors. Rocky Khamenian and Jack Scrafield withdrew their nominations and there was a call for nominees on the floor. Rory Balmer was nominated by Dave, which Rory accepted, and the present Candidates were called upon to speak. The nominations for the Chair and Vice Chair Positions for the Chapter Reps Committee were then discussed, with Travis Guy Nominated to Chair, and Rocky Khamenian appointed to be his Vice Chair in 2020. The committee voted to approve all the nominees.



Team Weekend ended with a meeting of the Board of Directors where the following 2020 Board of Directors Candidates were approved:

John Eppstein – President  
 Rory Balmer – Vice President  
 Carolyn Coquillette - Secretary  
 John Villa – Treasurer

Scott Brown – Board Director  
Tony Callas – Board Director  
Lee Chesnin – Board Director



President John Eppstein closed out the weekend with congratulations to the 2020 Board of Directors and thanked them for serving our association with dedication and integrity. He also extended thanks to those in attendance for supporting ASCCA and for the work they do to promote us. ASCCA extends a warm thank you to our partners who participated in Team Weekend and welcomes our newest partners: Autologic, Bolt on Technology, & Drive! Thank you to all our partners for coming and for everything you do for our members.

Didn't get a chance to attend? Mark your calendar for our next Team Weekend, November 9-10 in Sacramento. Visit [ascca.com/events](https://ascca.com/events) for more information!