

The new year is here, and this past weekend ASCCA leaders, members, and partners gathered in Sacramento for their first Team Weekend of 2020. If you couldn't join us, here's a recap of the Team Weekend events.

ASCCA Committee Meetings

The Government Affairs Committee was joined by ASCCA lobbyist Jack Molodanof to discuss ASCCA's 2020 legislative agenda. Following the February 21st deadline for introduction of new legislation, Mr. Molodanof will bring a proposed legislative agenda to the Committee for discussion. It is anticipated that the proposed agenda will reflect legislation addressing:

1. The development of a rating system to be used by BAR when addressing consumer complaints
2. The expansion by BAR of the citation program whereby less egregious matters would be fined
3. A proposed sales tax on labor as well a continuing debate on SB 785 (tire-related tax) and
4. A vehicle safety inspection program (being proposed by CAWA)

The **Government Affairs Committee Chair encouraged all ASCCA members to sign up for ASCCA's 2020 Legislative Fly-in Day**. For details and registration information, [please click here](#).

The Chapter Representative Committee convened and received the following ASCCA Committee reports:

- **The ASC Educational Foundation**, Chair John Eppstein reviewed the status of the scholarship fund and encouraged all ASCCA members to select ASCEF as their chosen charity when purchasing through Amazon (Amazon Smile Program). The Committee also discussed the need to become involved with high school advisory boards and to encourage individuals to apply for the scholarships.
- The **Revenue and Benefits Committee** announced that Shop-Ware had recently increased the level of their partnership with ASCCA. The Committee reported that, in 2019, it exceeded its \$60,000 budget for sponsorships by over \$25,000.
- The **Connected Cars Committee** has been looking at security and has uploaded videos via Facebook Live. These videos are also available on the Committee's webpage.
- The **ETI Committee** has been making videos and other training materials available on the ASCCA website. Much of this information is not available on YouTube. The Committee is also doing outreach to solicit grants for schools that need funding assistance for their automotive technology programs.
- The **Membership Committee** reported it is working closely with the PR Committee on holding exit interviews with shops that are dropping their memberships.
- The **Public Relations Committee** reported on the exit interviews that have been conducted. Approximately 8 calls have been made to date. Of those calls, one shop is planning on rejoining and two others expressed feeling as if there was no value at their chapter level. These two

shops expressed a desire to remain members of the state association but not their chapter. Additional calls will be made, and any trends determined will be discussed at a future meeting.

- **Armstrong & Associates** – Glen Dailey reminded the attendees that his company provides workers' compensation and other insurance coverage for ASCCA members. He also highlighted the following:
 - Sexual Harassment Training – the deadline for the training has been postponed until January 2021. This training is mandatory for everyone; number of employees does not matter. An employee is required to have a 1-hour training session while supervisors/managers require 2 hours. Documentation of the training is critical.
 - Workers' Compensation rates are going down, the lowest they have been in the past 10 years. A change to the rates is not anticipated in the near future.
 - Health insurance is now a requirement in CA. This is an individual requirement, not an employer one.
 - Staying diligent on meeting all posting requirements in shops.

Following lunch, attendees of the Team Weekend participated in a Leadership Orientation conducted by Dave Buter, Vice President with Advocacy & Management Group. During the Orientation, the participants discussed the unique aspects of associations as well as the benefit of being flexible in your plans. They also discussed their views on the role of the Board and the Executive Director.

The ASCCA Board of Directors convened. As part of its actions, the Board:

- Ratified the electronic votes and approved the appointments of Rob Morrell and Jack Scrafield to the Board
- Accepted the resignation of Darren Gilbert from the Board
- Received an update on the ASCCA owned building
- Reviewed year-end financials for the Association, noting that ASCCA is in a very solid financial position.

The format of the Team Weekend was different this time as the second day was dedicated to Strategic Planning. Dori Eppstein led the participants in discussions and exercises that focused on the Association's strengths, weaknesses, opportunities, and threats. The group also worked on specific visions for the next 1-3 years.

President John Eppstein closed out the weekend by thanking everyone for their attendance and participation. He strongly encouraged individuals to attend the Legislative Fly-In Day scheduled for April 28th in Sacramento and the next Team Weekend, June 26th-28th, in San Diego.