



Case Study

August 2026

STONYBROOK



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Federated Mutual Announces the Acquisition of High Definition Vehicle Insurance

Stonybrook Acted as the Exclusive Financial Advisor to Federated Mutual

Federated Mutual (“Federated”) has agreed to acquire High Definition Vehicle Insurance (“HDVI”)

- ▶ Transaction closed on August 1, 2026
- ▶ Expands Federated’s commercial auto capabilities across trucking and fleet
- ▶ HDVI will continue to operate as a distinct entity under Federated

Federated Overview

- ▶ Founded in 1904 and headquartered in Owatonna, Minnesota
- ▶ Leading commercial lines insurer across 49 states and the District of Columbia
- ▶ Serves auto and equipment dealers, petroleum marketers and contractors
- ▶ Highly capitalized with ~\$16B of assets and ~\$7B of capital and surplus
- ▶ Rated A+ (Superior) by AM and ranked within the Fortune 750

HDVI Overview

- ▶ InsurTech MGA founded in 2018 to modernize commercial trucking insurance
- ▶ Uses telematics and data driven underwriting across the policy lifecycle
- ▶ Provides safety insights, driver coaching and performance based discounts

Stonybrook’s Role

- ▶ Served as Federated’s exclusive buy-side financial advisor
- ▶ Identified and evaluated high quality commercial auto MGA targets
- ▶ Provided strategic advice on target prioritization and fit
- ▶ Delivered valuation insights across the platform and growth opportunity
- ▶ Managed diligence and transaction execution through closing

August 1st, 2026



Have Announced the
Acquisition of



STONYBROOK

Served as Exclusive Buy-Side Financial Advisor