



NEC Specialty, Inc Revolving Credit Facility Case Study

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Case Study: NEC Specialty Revolving Credit Facility

Stonybrook Advised NEC Specialty on securing a revolving line of credit from East West Bank

Transaction Overview

- ▶ NEC Specialty secured a revolving line of credit from East West Bank to support NEC Specialty's working capital needs
- ▶ The capital provides support for continued growth and expansion of the Company's program platform
- ▶ The financing establishes a long-term banking relationship with East West Bank that can grow alongside NEC Specialty
- ▶ As NEC Specialty's relationship develops with East West Bank, they will be positioned to support future growth and working capital needs

NEC Specialty Overview

- ▶ Managing General Agent exclusively serving wholesale brokers with specialized General Liability programs for artisan and general contractors
- ▶ NEC Specialty is expanding into new programs and needs additional talent and technology to continue the disciplined premium growth
- ▶ Northeast market expertise with nationwide access to A-rated insurance programs
- ▶ Leverages carrier and reinsurance relationships to support continued platform growth

East West Bank Overview

- ▶ Full-service commercial bank with more than \$80 billion of assets and 110+ locations across the U.S. and Asia
- ▶ Headquartered in Pasadena, California, with a nationwide U.S. presence including New York, Texas, Illinois and other key markets
- ▶ Provides commercial loans and lines of credit alongside specialized industry and cross-border banking capabilities

Stonybrook Capital's Role

- ▶ Stonybrook Capital & Risk Management and its affiliates (registered representatives of Weild & Co, member FINRA and SIPC) acted as the Exclusive Financial Advisor in connection with the transaction

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**Revolving Credit Facility of an
Undisclosed Amount Funded By**



**EAST WEST
BANK**

STONYBROOK CAPITAL

Served as Exclusive Financial Advisor