

# Sales Secrets for Non-Salespeople



## New one-hour workshops every Monday, 10:30 sharp - your first visit is free!

An informal series of insightful, fun and interactive workshops that introduce sales strategy and sales skills to any professional who seeks to grow their business. Ideal for small business owners, solopreneurs, account managers, representatives, brokers and agents from any industry. Each participant's satisfaction is guaranteed.



Jeff Thomas, Sales Coach

## What you will see and experience to double your sales:

Each weekly workshop features **1)** brief sales strategy presentation, **2)** real-time sales problem solving, **3)** a personal action plan, and **4)** member case studies. Limited time for Q&A is available after each workshop ends. Among topics covered are:

- ☐ The Only 3 Ways to Grow Your Business
- ☐ How to Build a No-Cost Sales Force
- ☐ The 7 Dumb Things All Salespeople Do (& How to Avoid Them All)
- ☐ Why You Haven't Found an Ideal Client (yet)
- ☐ How to Create an Elevator Story that Doubles Your Sales
- ☐ 23 Referral Methods You May Not Have Tried
- ☐ The 7 Sins of Presenting
- ☐ How to Build a No-Fail Sales Process
- ☐ 8 Ways to Satisfy Your Clients Immediately

**Come this Monday to The Remarkable Room, 10009 Main Street, Bothell**



**Limited Seating - Reserve Your Spot Now: <http://bit.ly/291wp6Q>**