

# Public Fleet Advisors (PFA) Fleet Training Seminar

## Watford City, ND

### August 3<sup>rd</sup> & 4<sup>th</sup> 2020

#### Event Address:

**Rough Rider Center**  
**2209 Wolves Den Pkwy**  
**Watford City, ND 58854**



#### Hotel:

**The Watford**  
**810 3<sup>rd</sup> Ave. SW**  
**Watford City, ND 58854**  
**Government Rate \$94.00 + tax**  
**Regular Rate \$124.00 + Tax**  
**Phone Number (701) 842-6800**



## Seminar Cost: Only \$99! (for a limited time)

As we all cope with the changes brought on by the COVID-19 pandemic, Public Fleet Advisors LLC wants to help organizations by offering affordable fleet management training at your location. Our experts will share proven fleet industry best practices that improve service delivery and simultaneously save money. *The need for expert fleet management training has never been greater!*



PFA instructors John Hunt, CPFP and Sam Lamerato, CPFP are well-known leaders in public fleet management and are both fleet industry certified. Together, they have a combined total of over eighty (80) years of continuous business experience and are masters at teaching complex public fleet management principles. For over twenty-five (25) years they have organized large public works conferences, lectured at schools, presented at fleet conferences, and delivered Webinar presentations. *Over the past five years alone, PFA instructors have taught business management skills and implementation strategies to thousands of public fleet professionals across North America.*

For information about registration, special group discounts, and payment, please call or visit our website: [www.publicfleetadvisors.com](http://www.publicfleetadvisors.com)

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# Public Fleet Advisors Fleet Training Seminar Rough Rider Center Watford City, ND

**August 3, 2020**

- 7:15-7:45 Registration & Coffee & Pastries
- 7:45-8:15 Welcome & Introductions
- 8:15-9:00 Calculating Public Fleet Rates
- 9:00-9:35 Fleet Replacement Strategies
- 9:35-10:00 Save Time & Money by Purchasing from Ready-to-Use, Competitively Solicited Contracts - Sourcewell
- 10:00-10:25 Break & Networking Time
- 10:25-11:35 Parts Inventory Management - Do you really need what you are stocking?
- 11:35-12:00 Are You Maximizing the Three Most Important Aspects of Your Surplus Auctions - Control, Transparency & Revenue? This Proven & Simple Solution Will Help You Do Just That - GovDeals
- 12:00-1:20 Lunch Provided & Networking & Equipment Show
- 1:20-2:20 Developing a Preventive Maintenance Program & Its Importance
- 2:20-2:50 Break & Networking Time
- 2:50-3:50 How to Hire & Retain Quality Technicians
- 3:50-4:35 Discovering Fleet Best Practices & Learning New Technologies
- 4:35 Day One Wrap-up Discussion

## August 4, 2020

7:15-7:45 Networking & Coffee & Pastries

7:45-8:15 Day Two Opening Remarks and Discussion

8:15-9:15 Workflow, Productivity, & Shop Safety

9:15-10:15 How Many Technicians Do You Really Need?

10:15-10:30 Break & Networking Time

10:30-11:30 Surviving an Audit of Your Fleet Operation

11:30-11:50 Round Table Discussion - Bring Your Hot Topics

11:50-12:00 Professional Organizations - Door Prizes - Closing Remarks

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Public Fleet Advisors Will Follow CDC Guidelines During the Training Seminar

### Platinum Sponsor



### Bronze Sponsors

