



1st Annual

## Concord Real Property CLE

Friday, November 22, 2019

12:45 pm—3:30 pm

(immediately following the Lawyers Mutual CLE at the Great Wolf Lodge)

## \$40 Registration

Includes lunch, 2 hours CLE\*  
and cocktail reception.

Hosted by:



7791 Gateway Lane, NW, Concord, NC 28027

### Program Agenda

**11:45 a.m. Registration Opens**

**12:45 p.m. Lunch served**

**1:15 p.m. Welcome and Introductions**

**1:20 p.m. Estates and Title Opinions (Nick Long)** - Death is inevitable. A look at how title passes through the estate of a decedent, the three questions a title examiner should ask as they review an estate file in the Clerk's office, and some common issues we face in dealing with estates in the back title.

**2:20 p.m. Break**

**2:30 p.m. Ethically Closing Real Estate Transactions (Troy Crawford)** - A review & discussion of new and common issues which arise in commercial and residential closings, including: dealing with conflicts in real estate practice — representation of both buyer and seller, safeguarding client files and funds; liability for title work and disclosure of material facts. New ethics opinions will be examined and tips provided to stay in compliance.

**3:30 p.m. Closing Remarks and Cocktail Reception**

\*1 hour ethics, 1 hour general credit. Pending approval from the NC state Bar.



Nick Long

Nicholas Long, Jr. is VP of Underwriting for LM Title. Nick has over 35 years experience in private practice and with title agencies and underwriters. Most recently, Nick was Assistant Vice President and State Underwriting Counsel for Old Republic National Title Insurance Company.



Troy Crawford

Troy Crawford is Managing Counsel for LM Title. He previously worked for Lawyers Mutual as Claims Counsel, focusing primarily on real estate, fraud and technology related matters. Prior to joining Lawyers Mutual, he was a claims attorney for Investors Title and spent eight years in private practice handling real estate transactions and litigation.

**Please note:** Registration for the LM Title event is \$40 through Eventbrite. You may pay the event fee with a major credit card or mail in a check. <https://www.eventbrite.com/e/lm-title-cle-concord-tickets-70685525309>. Seating is limited. Please email Sharon@lmttitle.com with any questions or call (919)585-1187.