

Local Market Update for September 2026

A Research Tool Provided by the Greater San Diego Association of REALTORS®

92067

Rancho Santa Fe

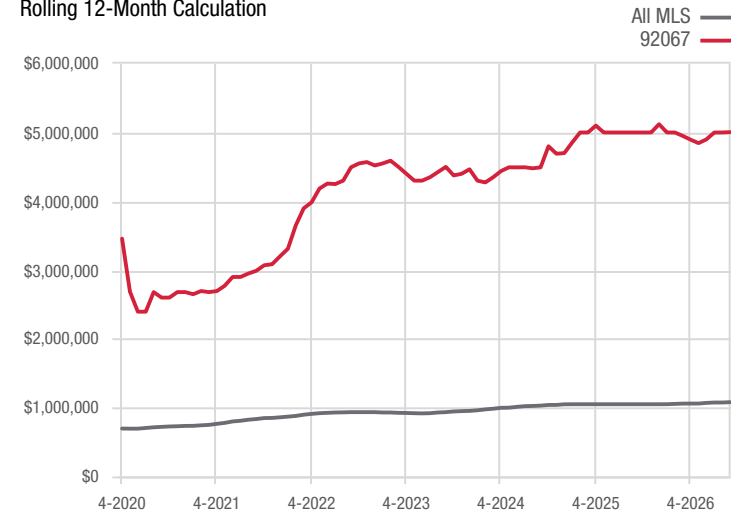
Detached	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	20	19	- 5.0%	262	221	- 15.6%
Pending Sales	16	10	- 37.5%	122	105	- 13.9%
Closed Sales	19	17	- 10.5%	121	108	- 10.7%
Median Sales Price*	\$5,250,000	\$5,144,304	- 2.0%	\$4,995,000	\$4,947,550	- 0.9%
Percent of Original List Price Received*	88.5%	91.3%	+ 3.2%	91.9%	93.7%	+ 2.0%
Days on Market Until Sale	84	127	+ 51.2%	75	71	- 5.3%
Inventory of Homes for Sale	84	74	- 11.9%	—	—	—
Months Supply of Inventory	6.5	5.8	- 10.8%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Attached	September			Year to Date		
Key Metrics	2025	2026	% Change	Thru 9-2025	Thru 9-2026	% Change
New Listings	2	1	- 50.0%	9	11	+ 22.2%
Pending Sales	0	3	—	3	7	+ 133.3%
Closed Sales	0	1	—	3	5	+ 66.7%
Median Sales Price*	—	\$2,200,000	—	\$2,125,000	\$2,495,000	+ 17.4%
Percent of Original List Price Received*	—	100.0%	—	96.2%	93.6%	- 2.7%
Days on Market Until Sale	—	55	—	24	65	+ 170.8%
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	3.0	1.1	- 63.3%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single Family
Rolling 12-Month Calculation



Median Sales Price - Townhouse-Condo
Rolling 12-Month Calculation

