

EMERGENCY MEDICINE

REIMBURSEMENT & INNOVATION

SUMMIT 2020

February 27-28, 2020
EMLRC in Orlando, FL

Approved for AMA PRA Category 1 Credits™

Join healthcare industry leaders for expert discussions on:

- Creating the efficient ED
- Federal & state issues impacting emergency medicine (EM)
- Use of telehealth and partnering with hospitals
- *and much more*

Target Audience:

State and national EM leadership, including:

EM Group Business Leaders | Practice Management Companies | Revenue Cycle Management Companies | ED Medical Directors | EMS Leaders | Academic Institution Leaders | Hospital Executives | Nursing Leadership

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Emergency Medicine Reimbursement & Innovation Summit: *Transforming healthcare delivery through innovative practice models*

This two-day conference will bring together healthcare leaders from across the U.S. who are in the business of emergency medicine, healthcare delivery and payment reform. The summit will focus on emergency care practice models addressing payment risk, government regulations, coordination of patient care, outcomes, quality measures, cost control and more.

Learning Objectives:



Describe and differentiate imminent changes in reimbursement and healthcare practice models driven by:

- Federal law and regulations focused on decreasing costs of care
- Competing agendas among payers (employers, CMS and commercial carriers), hospital systems, physicians, other providers, and consumers/patients



Review innovative coordinated care practice models addressing quality measures, cost-saving solutions and related opportunities



Illustrate the financial ramifications of governmental revenue reform, political and regulatory issues, clinical practice innovations, data collection and government reporting, and demand for changes in care delivery models in emergency medicine



Identify payor behavior issues and avenues to correct at the local and state level



Define HHS/CMS reimbursement regulations

THE VENUE

Emergency Medicine Learning & Resource Center (EMLRC)
3717 S. Conway Road, Orlando, FL 32812
Free parking!



THE AGENDA: THURSDAY, FEBRUARY 27

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8:15-9:00 AM

Disruptions in the ED: Innovations to Improve Healthcare

By Dr. Jennifer Wiler

How are private companies partnering with institutions to improve and enhance healthcare delivery? This opening presentation will review efforts made by private and academic companies.

9:05-9:50 AM

Business Interests in Healthcare: Opportunities & Risks

By Kara Murphy, MBA

Explore how business executives evaluate opportunities and risks in healthcare to fuel innovation.

9:55-10:55 AM

Panel Discussion: Challenges Ahead

Panelists: Kara Murphy, MBA; Dr. Jennifer Wiler

How has emergency medicine adapted over the past few years in response to changing market forces? Panelists will discuss efforts made so far and what to expect in the future.

10:55-11:00 AM

Break

11:00-11:45 AM

Billing, Coding, and Surviving Payor Audits

By Dr. Michael Granovsky

This lecture will review emergency medicine billing and coding, with a focus on surviving payor audits and understanding the Medicare Physician Fee Schedule and how it affects reimbursement. The RUC process and its importance to the specialty will also be emphasized.

11:50-12:35 PM

CMS Proposed Changes and Potential Impacts

By Dr. Jason Adler

The CMS rulemaking process will lay the foundation for this talk. We'll review past and current steps taken by CMS to alter the regulatory environment for physicians, with particular emphasis on how this affects emergency medicine.

12:35-1:30 PM

Lunch

1:30-2:15 PM

Surprise Billing's Latest Federal Impact

By Dr. Vidor Friedman

This lecture will review any proposed, pending or approved legislation that may affect emergency medicine reimbursement. Particular attention will be given to balance billing.

2:30-3:05 PM

Survey of the States: Challenges and Successes

By Dr. Anthony Cirillo

Health insurance companies are determining payment rates arbitrarily and retroactively. In many instances, insurers are not complying with federal and state regulations. The EMTALA law is being brazenly ignored by payers. Dr. Cirillo will update us on the current state of affairs and suggest action plans.

3:10-3:55 PM

Consumer Protection and the IDR Process

By Ed Gaines, JD, CCP

The physician and hospital stakeholders have been actively advocating for independent dispute resolution (IDR) as the preferred method for resolving reimbursement out of network (OON) disputes between clinicians and health plans. We will review the key features in IDR processes in several states and what these models mean for federal legislation currently being debated in Congress.

3:55-4:05 PM

Break

4:05-5:05 PM

Panel Discussion: Legs & Regs

Panelists: Dr. Anthony Cirillo, Dr. Vidor Friedman, Ed Gaines & Shanna Howe

How can we move the needle on emergency medicine advocacy efforts? Panelists will discuss strategies and opportunities for partnerships.

All lectures take place in the same room

Total Credits Available on Day 1:

- **7.25 AMA PRA Category 1 Credits™**
- **7.00 nursing contact hours**

THE AGENDA: FRIDAY, FEBRUARY 28

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8:00-8:10 AM

Welcome & Remarks

By Dr. Kristin McCabe-Kline

8:10-8:55 AM

EM Leadership in Telehealth

By Dr. Ethan Booker

Emergency medicine is poised to take the lead in implementing telehealth strategies. This lecture will explore how telehealth can help manage care and reduce costs.

9:00-9:45 AM

Case Study on a Practical Model for Telehealth in EM

By Dr. Jennifer Raley

We'll take a deep dive into a telehealth model directed at consumers that focuses on convenience and cost-effectiveness for patients.

9:50-10:50 AM

Panel Discussion: Consumer-Directed Models: Regulatory & Business Practices

10:50-11:00 AM

Break

11:00-11:45 AM

Care Coordination: How to Secure Funding for Patient-Centered Initiatives

By Dr. Michael Zappa

Care coordination is all the rage lately, but funding for these initiatives is hard to come by. Dr. Zappa will provide tips on how to secure funds for patient-centered initiatives, finding partners and defining ROI for care coordination efforts.

11:50-12:35 PM

Defining Value in EM: Cost Containment and QA

By Dr. David Seaberg

Description coming soon!

12:35-1:35 PM

Lunch

1:35-2:20 PM

Evidence-Based Negotiations: Leveraging Data to Support an Acute Unscheduled Care Model

By Dr. Sue Nezda

This lecture will review ACEP's advanced payment model that allows for EM participation and leadership in a post-MACRA world.

2:25-3:10 PM

Addressing Medicaid Budgets: Improving Access While Reducing Costs

By Dr. Lisa Maurer

Health insurance companies are determining payment rates arbitrarily and retroactively. In many instances, insurers are not complying with federal and state regulations. The EMTALA law is being brazenly ignored by payers. Dr. Cirillo will update us on the current state of affairs and suggest action plans.

3:15-4:00 PM

The Maine Event: Protecting "Prudent Layperson" at the State Level

By Dr. Jay Mullen

Description coming soon!

4:00 PM

Adjourn

All lectures take place in the same room

Total Credits Available on Day 2:

- **6.25 AMA PRA Category 1 Credits™**
- **6.00 nursing contact hours**

THE FACULTY

Jason Adler,
MD, FACEP,
FAAEM



Vice President of Practice
Improvement, Brault
San Dimas, CA

Ethan Booker,
MD, FACEP



Emergency physician, MedStar
Emergency Physicians;
Medical Director, MTIC and
MedStar eVisit;
Faculty Member, Georgetown
University/ Washington Hospital
Center Emergency Medicine
Residency
Washington, D.C.

Jordan Celeste,
MD, FACEP



Program Chair; Emergency
Medicine Reimbursement &
Innovations Summit;
Emergency Physician;
Emergency Physicians of Central
Florida, LLP;
Board of Directors, Florida
College of Emergency Physicians
Orlando, FL

PLANNING COMMITTEE

**Anthony
Cirillo,**
MD, FACEP



Director of Health Policy &
Legislative Advocacy, US Acute
Care Solutions
Saunderstown, RI

**Vidor
Friedman,**
MD, FACEP



Immediate Past-President,
American College of Emergency
Physicians;
Attending Physician,
TeamHealth;
Vice President for Governmental
Affairs, TeamHealth;
Past-President, Florida College
of Emergency Physicians
Maitland, FL

PLANNING COMMITTEE

Ed Gaines, III,
JD, CCP



Vice President Regulatory
Affairs & Industry Liaison, Zotec
Partners, LLC
Greensboro, NC

PLANNING COMMITTEE

**Michael
Granovsky,**
MD, FACEP



President, Coding, LogixHealth
Bedford, MA

Shanna Howe



Vice President of Client Services,
Gottlieb
Orlando, FL

Steven Kailes,
MD, MPH, FACEP,
FAAEM



Quality & Staff Director,
Emergency Resources Group;
Past-President, Florida College
of Emergency Physicians
Jacksonville, FL

PLANNING COMMITTEE

Lisa Maurer,
MD, FACEP



Partner and Legislative Liaison,
Emergency Medicine Specialists;
Immediate Past-President,
Wisconsin Chapter of ACEP
Milwaukee, WI

**Kristin
McCabe-Kline,**
MD, FACEP,
FAAEM, ACHE



Regional Operations
Coordinator, Emergency
Medicine Professionals;
EMS Medical Director, Flagler
County/Palm Coast/Flagler
Beach;
President, Florida College of
Emergency Physicians
Palm Coast, FL

PLANNING COMMITTEE

Jay Mullen,
MD, MBA, FACEP



Chief Executive Officer,
BlueWater Emergency Partners;
Immediate Past-President,
Maine American College of
Emergency Physicians
Brunswick, ME

THE FACULTY

Kara Murphy,
MBA



Partner, Bain & Company
Boston, MA

Susan Nezda,
MD, MBA, FACEP



Senior Vice President of Clinical
Outcomes, MPA Healthcare
Solutions
Orlando, FL

Ernest Page,
MD, FACEP



President, Florida Emergency
Medicine Foundation;
Past-President, Florida College
of Emergency Physicians
Orlando, FL

Jennifer Raley,
MD, FACEP



Managing Partner, Wake
Emergency Physicians, PA
Cary, NC

David Seaberg,
MD, CPE, FACEP



Executive Vice President, USACS
Midwest;
Past-President, Florida College
of Emergency Physicians

Kim Streit,
MBA, CAE



Vice President of Healthcare
Research and Information,
Florida Hospital Association
Orlando, FL

PLANNING COMMITTEE

Jennifer Wiler,
MD, MBA, FACEP



Executive Vice Chair & Associate
Professor, School of Medicine,
Department of Emergency
Medicine;
Co-Founder & Executive
Director, UCHealth CARE
Innovation Center;
University of Colorado Anschutz
Medical Campus
Aurora, CO

Michael Zappa,
MD, FACEP



President Highsmith-Rainey
Hospital;
Assoc CMO Acute Care Services
Fayetteville, NC

PLANNING COMMITTEE

ACCREDITATION STATEMENTS

ACCME:

This activity has been planned and implemented in accordance with the accreditation requirements and policies of the Accreditation Council for Continuing Medical Education (ACCME) through the joint providership of the Emergency Medicine Learning and Resource Center and the Florida College of Emergency Physicians. The Emergency Medicine Learning and Resource Center is accredited by the ACCME to provide continuing medical education for physicians.

AMA:

The Emergency Medicine Learning and Resource Center designates this live activity for a maximum of **13.50 AMA PRA Category 1 Credits™**. Physicians should claim only the credit commensurate with the extent of their participation in the activity.

FBON:

The Emergency Medicine Learning and Resource Center is approved as a provider of nursing education by the Florida Board of Nursing, Provider #2731. Up to **13.0** nursing contact hours will be provided by the EMLRC.

Registration Fees:

[Register Now](#)

- **General Registration:** \$350
- **Resident Registration:** \$225

Online registration closes February 20, 2020 at 11:59 PM EST

Refund/Cancellation Policy:

Refunds will only be honored if a cancellation request is received in writing by February 12, 2020. Registration fees paid will be refunded, less a \$50 processing fee. Cancellation requests must be submitted in writing and identify the registrant's name, email address and amount paid. Cancellations on or after February 13 will not be eligible for a refund. All cancellation requests must be submitted in writing to registration@emlrc.org.

NEED A PLACE TO STAY?

Embassy Suites by Hilton Orlando Airport
5835 T G Lee Blvd, Orlando, FL 32822

Room Rate: \$212/night & free parking

Includes full breakfast, evening reception with cocktails and snacks, airport transportation, and complimentary Wi-Fi in guest rooms.

Group Name: Emergency Medicine Learning & Resource Center

Call to Reserve: (407) 888-9339



[Book Online](#)