

SALZBURG CHORAL FESTIVAL, JUBILATE MOZART!
MUSIC CELEBRATIONS INTERNATIONAL
Cost Estimates
ST. PAUL THE APOSTLE CHOIR

All prices are per person and are based on the number of paying participants in each 49-passenger motorcoach staying in double occupancy.

With Round-trip Airfare from: <u>Detroit Airport, MI</u>	45-47 <i>Paying</i>	40-44 <i>Paying</i>	35-39 <i>Paying</i>	30-34 <i>Paying</i>	25-29 <i>Paying</i>	20-24 <i>Paying</i>
CUSTOM FESTIVAL TOUR #2 (6 nights / 8 days) SALZBURG, OBERAMMERGAU	\$4,107	\$4,179	\$4,236	\$4,352	\$4,516	\$4,727
Land Only (self-arranged air):	\$2,588	\$2,660	\$2,716	\$2,833	\$2,997	\$3,208

Please visit <http://www.salzburgchoralfestival.org/> for more detailed information and a full listing of this tour itinerary, as well as additional itinerary options that are available.

Music Celebrations International has not reserved any tickets during the Passion Play periods. Once you have your firm numbers, MCI will look at securing tickets.

The costs will vary, depending upon the total number of paying participants sharing certain fixed overhead costs which include *chartered motorcoach, Tour Manager, guides, concert costs, etc.* Please consult the Cost Inclusions (located on the following page) which have been used as the basis for our offer.

These costs are based on group payments made by organization check or cash-equivalent to qualify for our lowest discounted prices. If you choose to have MCI handle the accounting and payment processing for each individual on tour, a 3% accounting fee applies. All tour prices quoted for transportation and land arrangements herein are based on rates (including foreign exchange rates) in effect at the date of this offer and are subject to change. Adjustments may be made if the exchange rate varies more than 5%.

Please complete your registration on our web portal at <https://portal.musiccelebrations.com> and submit your \$1500 non-refundable deposit to Music Celebrations International so that we can immediately begin work on the logistical and performance arrangements for your concert tour. We'll contact you within a few days to confirm your receipt of this material and address any questions you might have. In the meantime, you are welcome to contact us toll free at 1-800-395-2036. We look forward to associating with you in this special performance opportunity.

SALZBURG CHORAL FESTIVAL, JUBILATE MOZART!
MUSIC CELEBRATIONS INTERNATIONAL
Cost Inclusions & Exclusions
ST. PAUL THE APOSTLE CHOIR

COST INCLUSIONS

- **2020 OBERAMMERGAU PASSION PLAY PACKAGE:**
 - 2 overnights including breakfast at the hotel
 - 1 dinner at the hotel on the arrival evening
 - 1 ticket for 1-day of Passion Play in the Seat Category 2
 - 1 Passion dinner during the 3-hour break
 - Transfers from/to the hotel to/from Oberammergau Passion Play
- **AIRLINE TRANSPORTATION:** Round-trip transportation by scheduled airline carrier from **Detroit, MI**. Air fares are subject to change pending space availability at the time of group booking.
 - Includes up to \$550 for U.S. Government airline taxes, fees, and estimated fuel surcharge.
- **COACH TRANSPORTATION:** Local modern deluxe motorcoach transportation within Europe upon arrival and available for the entire tour.
- **FESTIVAL & CONCERT PRODUCTION:** All rehearsals and performances for the festival, and any additional performances outside of the festival as noted in the tour itinerary, are professionally provided in superior venues with attention to technical details and effective publicity.
- **ACCOMMODATIONS:** Hotel accommodations in superior tourist-class (3 & 4-star) hotels chosen for location, reputation, cleanliness, and service. The price is based on double occupancy, all rooms with private facilities. All hotels mentioned in this quote are used as reference only and are subject to availability at group rates at the time of booking. City centre accommodations are available at a supplement upon request. This offer is based on staying at the following accommodations, or similar:

Oberammergau: *B Category (4* hotel)*

Salzburg: *Salzburg West*

- **MEALS:** Meals as noted in Tour itinerary.
- **ENTRANCE FEES:** The following Entrance fees are included:
 - **Tour 2** – Mozarthaus, cable car ride up to the Salzburg Fortress, Schloß Hellbrunn
- **TOUR ITINERARIES:** Electronic versions of the tour itinerary are available listing hotel addresses, telephone and websites.
- **TOUR MANAGEMENT:** One full-time, multi-lingual Tour Manager will be on each motorcoach through the entire tour. MCI's European office staff is easily available 24 hours daily (even on weekends) to render assistance whenever needed.
- **EXCURSIONS:** Conducted by licensed, professional guides as outlined in the day-by-day Tour itinerary.
- **GRATUITIES:** Tips to hotel personnel (including meals) are included. Tips to tour manager(s), licensed guides, and motorcoach driver(s) are not included.
- **EACH PARTICIPANT RECEIVES:**
 - 1 Flight bag • 2 Luggage tags • 1 Souvenir Photo Video • 1 Souvenir T-shirt
- **TRAVEL NOTES:** Pre-departure Travel Notes are available to each participant containing useful information about travel preparation, destination information, useful packing and cultural conditioning suggestions.
- **LIABILITY INSURANCE:** \$3M MCI Tour Liability Insurance coverage.
- **TRAVEL INSURANCE:** Individual insurance coverage is included in all MCI programs.

Summary of coverage:

<ul style="list-style-type: none">• \$10,000 – Travel Accident• \$300 – Baggage Coverage	<ul style="list-style-type: none">• \$1,000 – Medical Expense• \$600 – Trip Cancellation/Interruption/Delay
---	--



Music Celebrations International
Concert Tours With Integrity

SALZBURG CHORAL FESTIVAL, JUBILATE MOZART!
MUSIC CELEBRATIONS INTERNATIONAL
Cost Inclusions & Exclusions
ST. PAUL THE APOSTLE CHOIR

COST EXCLUSIONS

- Choirs are responsible for securing their own sheet music.
- Travel Visa for non-U.S. passport holders.
- Tips to Tour Manager(s), city guides and motorcoach driver(s).
- Instrument, equipment, and music stand rental & cartage, if needed.
- Airline luggage fees, if applicable.
- Transportation to and from the Detroit Airport.
- Meals as noted in Tour itinerary.
- Difference between current and actual costs for the airline taxes and the estimated fuel surcharge, if applicable.
- Concert programs for individual choir concerts during extension tours, if needed.

