



*"Tracey, the Safety Lady"*

**Former real estate agent with over 2 decades of national safety training...**

National real estate safety and security expert for industry publications and the National Association of REALTORS®.

Popular writer for REALTOR® Magazine.



safetyandsecuritysource  
@gmail.com



Kansas City, MO



WWW.  
safetyandsecuritysource.  
com



816.372.0939

**This class meets:**



# SAFETY AND SECURITY SOURCE

*"Tracey, the Safety Lady"*



*dynamic*

## Real Estate Safety

DYNAMIC, INTERACTIVE, INNOVATIVE &  
EXPERT-LED SAFETY PROGRAM

**INCREASE YOUR PROFITS AND BUILD  
YOUR CLIENT BASE WORKING SAFELY**

*MAKE MORE MONEY BEING A SAFER AGENT!  
PROTECT THE CONSUMER!*

**Thursday**

**APRIL 28th**

**9:00 A.M. – 12:00 P.M.**

**Members: \$25**

**Non-Members: \$35**

*OREC Approved  
3 hours of ELECTIVE  
CE credit*

**Venue 918**

**11505 E. 43rd Street**

**Tulsa, OK 74146**

**Register at [TulsaRealtors.com](http://TulsaRealtors.com)  
or email [Tiffany@tulsarealtor.com](mailto:Tiffany@tulsarealtor.com)**

Agents will learn actionable, realistic safe work practices, PLUS... How to:

- Implement a safety plan for Sellers- Agents will learn techniques and tools to add value to the relationship with the sellers.
- Teach them how to keep their homes, possessions and families safe and secure while their home is on the market.
- Be a safety resource for Buyers- Agents will learn about resources that will allow them to empower buyers with safety and security resources to help find a home.
- Provide safety tips for FSBO's as a business development tool-Agents will share safety and security tips with FSBOs. Great listing conversion!



BROKER, MANAGER AND OWNER  
SAFE AGENT & SAFE OFFICE CERTIFICATION



**Nationally Recognized  
Safety Expert**



**Des Moines Register**



**BROKER, MANAGER AND OWNER SAFETY  
CERTIFICATION WORKSHOP & SAFETY POLICY AND  
PRACTICES HANDBOOK**

***HOW TO NOT GET SUED (SUCCESSFULLY)!***

***HAVE A SAFE OFFICE, AGENTS AND COMPANY!***

**Thursday**

**APRIL 28th**

**1:00 P.M. – 4:00 P.M.**

**Members: \$25  
Non-Members: \$35**

***OREC Approved  
3 hours of  
ELECTIVE CE credit***

**Venue 9**

**11505 E. 43rd Street  
Tulsa, OK 74146**

**Register at [TulsaRealtors.com](http://TulsaRealtors.com)  
or email [Tiffany@tulsarealtor.com](mailto:Tiffany@tulsarealtor.com)**

Reduce your liability, increase morale, recruitment and retention! Plus, provide a safe office!

Brokers, managers and owners will learn to:

- Follow steps to protect and secure the physical office space. Plan for protecting staff, clients and agents in the office. Includes CPTED (Crime Prevention Through Environmental Design) and workplace violence plan.
- Secure office equipment.
- Implement emergency and disaster workplace planning and a workplace violence plan.
- Plan document disposal and destruction. Implement scam and fraud prevention techniques, including ID theft prevention.
- Establish first aid, emergency and agent medical safety procedures.
- Create safe agent work practices, policies and procedures to protect the agents and consumers.
- They will receive an office safety policy and practices handbook, implementation instructions and MORE!