



**Ed Barry**  
**VP Business Development | *SailPoint***

As VP of Business Development, Ed Barry leads Technology Alliances for SailPoint. Ed has over 25 years of experience working with Technology Alliances, Channels, and SIs, both inside and outside of the Identity and Security industries. Prior to SailPoint, Ed held similar leadership roles at Cylance, FireEye, McAfee, NetApp, Code Green Networks (now part of Digital Guardian), and EMC (now part of Dell). Ed enjoys his spending time with his family and at his Church when he's not on the road working with Partners.