

**Roanoke Valley Multiple Listing Service  
2019 Budget**

*(As approved by the Budget Committee, RVAR and MLS Boards of Directors)*

|                       |                  |
|-----------------------|------------------|
| FIRM/AGENT FEE INCOME | \$727,305        |
| MISCELLANEOUS INCOME  | \$375            |
|                       | <hr/>            |
| <b>TOTAL INCOME</b>   | <b>\$727,680</b> |

|                                                                                                                                                                |                  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|
| FEES FOR FlexMLS                                                                                                                                               | \$156,600        |
| FEES FOR ONLINE FORMS<br>(includes zipForms Mobile, forms revisions and forms licensing fee)                                                                   | \$20,706         |
| FEES for CRS INTEGRATED TAX<br>(Property records integrated in the MLS will debut in early 2019.)                                                              | \$54,200         |
| MANAGEMENT FEE<br>(includes annual cost of lockbox system, plus MLS<br>portion of rent, salaries, equipment, insurance,<br>website, legal and accounting fees) | \$446,568        |
| NEW PRODUCTS                                                                                                                                                   | \$10,000         |
| OTHER EXPENSES<br>(includes taxes, accounting, travel, printing, training,<br>bank fees and open house website)                                                | \$36,275         |
|                                                                                                                                                                | <hr/>            |
| <b>TOTAL EXPENSES</b>                                                                                                                                          | <b>\$724,349</b> |
| <b>NET INCOME</b>                                                                                                                                              | <b>\$3,331</b>   |

***(The above budget reflects NO increase in MLS fees for 2019. A detailed budget is available upon request from any MLS member in good standing.)***