

**Roanoke Valley Multiple Listing Service
2019 Budget**

(As approved by the Budget Committee, RVAR and MLS Boards of Directors)

FIRM/AGENT FEE INCOME	\$727,305
MISCELLANEOUS INCOME	\$375
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TOTAL INCOME	\$727,680
FEES FOR FlexMLS	\$156,600
FEES FOR ONLINE FORMS (includes zipForms Mobile, forms revisions and forms licensing fee)	\$20,706
FEES for CRS INTEGRATED TAX (Property records integrated in the MLS will debut in early 2019.)	\$54,200
MANAGEMENT FEE (includes annual cost of lockbox system, plus MLS portion of rent, salaries, equipment, insurance, website, legal and accounting fees)	\$446,568
NEW PRODUCTS	\$10,000
OTHER EXPENSES (includes taxes, accounting, travel, printing, training, bank fees and open house website)	\$36,275
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TOTAL EXPENSES	\$724,349
NET INCOME	\$3,331

(The above budget reflects NO increase in MLS fees for 2019. A detailed budget is available upon request from any MLS member in good standing.)