

2019 Schedule of Classes – to register for any of these classes, [click here](#) and sign in with your NRDS # as the user name and your last name (initial cap) as the password.

| Date/Time | Course Details | Instructor | Notes |
|---|--|--|-------|
| Friday, Oct. 25 8:30 am-3:45 pm Followed by exam | Module 206 (G) Technology and Trends | TBD | (2) |
| Wednesday, Oct. 30 8:30 am-3:45 pm Followed by exam | Module 203 (F) Interpersonal Skills (No CE) Personal Assistants (3.0 hours CE) | TBD | (2) |
| Friday, Nov. 1 8:30 am-3:45 pm Followed by exam | Module 204 (F) NAR Ethics (No CE) Mediation & Arbitration (3.0 hours CE) | TBD | (2) |
| Wednesday, Nov. 6 8:30 am-3:45 pm Followed by exam | Module 205 (F) Condominiums, Cooperatives Buyer Representation | TBD | (2) |
| Tuesday, Nov. 12 9:00 am–10:30 am | Comparing MD Real Estate Transactions (F) 1.5 Hours | Peter Kirsh, Esq. The Kirsh Law Firm | |
| Tuesday, Nov. 12 10:45 am – 12:15 pm | Renovation Lending (F) 1.5 Hours | David Wengernuk Howard Bank | |
| Tuesday, Nov. 12 1:00 pm-4:00 pm | MREC Required Supervision (I) 3.0 Hours | Bill Standiford Exit Preferred Realty | |
| Tuesday, Dec. 3 9:00 am-12:00 pm | MD Ethics (D) 3.0 Hours | Bill Standiford Exit Preferred Realty | (1) |
| Tuesday, Dec. 3 12:45 pm-2:15 pm | Septic Systems and Wells (F) 1.5 Hours | Meredith Springsteen Cecil County Health Dept. | (1) |
| Tuesday, Dec. 3 2:30 pm-5:30 pm | Brokerage Relationships (H) 3.0 Hours | John Ford Integrity Real Estate | (1) |
| Tuesday, Dec. 10 9:00 am-12:00 pm | Legal Updates (A) 3.0 Hours | Mark Feinroth Maryland Realtors | (1) |
| Tuesday, Dec. 10 12:45 pm-2:15 pm | Fair Housing Law (C) 1.5 Hours | Peter Kirsh Kirsh Law Firm | (1) |
| Tuesday, Dec. 10 2:30 pm-4:00 pm | What Every RE Agent Needs to Know About Inspections (F) 1.5 Hours | Robert Baxendell All Yours Home | (1) |
| Tuesday, Dec. 10 4:15 pm-5:45 pm | Short Sales, Foreclosures, & Distressed Property (F) 1.5 Hours | Bill & Denise McCormick CK Capital Management Corp. | (1) |
| Tuesday, Jan. 14 8:30 am-3:45 pm Followed by exam | Module 101 Building A Real Estate Business (No CE) | TBD | (2) |
| Tuesday, Jan. 21 8:30 am-3:45 pm Followed by exam | Module 102 Business Development & Listing Techniques (No CE) | TBD | (2) |
| Tuesday, Jan. 28 8:30 am-3:45 pm Followed by exam | Module 103 (D)(C) MD Ethics (3.0 hours CE) Fair Housing (3.0 hours CE) | TBD | (2) |

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| Tuesday, Feb. 4 8:30 am-3:45 pm Followed by exam | Module 106 (H)(F) Broker Relationships & Disc. (3 hrs CE) Contract Law & Antitrust (3 hrs CE) | TBD | (2) |
| Tuesday, Feb. 11 8:30 am-3:45 pm Followed by exam | Module 105 (F) Home Sales and Marketing (4.5 hrs CE) | TBD | (2) |
| Tuesday, Feb 25 8:30 am-3:45 pm Followed by exam | Module 104 (F) Basic Financing & Programs (6 hrs CE) | TBD | (2) |

Notes:

- (1) 2-Day Special
- (2) GRI

Attendance Regulations

Courses are open to all CCBOR members and non-members. Register on-line or by calling us at 410-398-4844. Minimum number of students needed to hold a class is ten (10). Students will sign in before class starts, and sign out once the class has ended. Students must stay for the entire class in order for the CE credits to be uploaded to the MD Real Estate Commission.

Cancellations & Refunds

CCBOR may cancel class due to a lack of participation. If cancelled, students will be notified and given the option to transfer payment for a future class or receive a refund. Generally fees are non-refundable; however, an alternate class can be selected with 48 hours prior notice.