



# THE POWER OF INTEGRATION

ACCOUNTING | FINANCIAL PLANNING | INVESTMENT MANAGEMENT



WELLINGTON FINANCIAL





## Pillars of Success

- Integrating the investment process with accounting, tax & estate planning
- Expertise in business & personal financial planning
- Responsive, proactive tax, auditing, accounting & advisory services
- Flexible consultative approach
- Customized & tailored solutions
- Open communication
- Direct access to your IAIC Portfolio Manager

## Financial Planning | LAYING THE FOUNDATION



Wellington Financial is the hub of where the action happens. We work directly with our clients to maintain the relationship by regularly discussing your goals and financial plan aspirations. We utilize our integrated wealth management approach by working with your accountant and by introducing you to the portfolio management team at the Independent Accountants' Investment Counsel Inc. (IAIC) who will manage your investment needs.

Services include:

- Integrating Personal & Business Planning
- Estate Preservation & Wealth Preservation
- Comprehensive Financial Planning
- Retirement Planning
- Investment Plans
- Estate Planning

## Accounting | ADDING VALUE TO YOUR PERSONAL AND BUSINESS FINANCES

We partner with Chartered Professional Accountants (CPAs) who have proudly served their community for decades. They bring value to individuals, families and business by providing accounting, tax and auditing services, as well as business valuations and management consulting.

Services include:

- Human Resources Consulting
- Tax & Estate Planning
- US Taxation
- Real Estate & Construction
- Accounting & Assurance
- Bookkeeping
- Business Valuation
- Professional Services

## Investment Management | PROTECTING YOUR FUTURE



Independent Accountants' Investment Counsel Inc. is a Registered Portfolio Manager. IAIC believes all clients fit into one category – your own. IAIC delivers an integrated approach to managing your portfolio with focused and balanced investment advice that is unique to your financial situation. You have direct access to the portfolio management team, and IAIC encourage regular communication.

IAIC:

- Gathers the facts needed for a comprehensive understanding of your situation
- Develops an Investment Policy Statement (IPS) to outline your investment goals, objectives, and risk tolerance
- Reviews your current assets and develops and implements a customized portfolio strategy
- Reviews and rebalances your portfolio and assesses performance quarterly
- Reviews your relevant personal circumstances to determine if any changes should be made to your investment strategy



## The client advantage

Your best interests always come first. Our hard working integrated team of professionals is fully committed to providing you with solid advice, comprehensive financial planning, exceptional client service, business management and customized portfolios that bring vision, focus and balance to your financial position. You will benefit from a strong professional relationship that is built on trust, dependability and integrity.

## Power of integration

- Are you uncertain if you will have enough money set aside to lead the type of life in retirement you want to lead?
- Do you have a comprehensive financial plan in place that has been implemented and reviewed on a regular basis?
- Do you have a financial planner who understands your personal financial circumstances and meets with you regularly to help you deal with current issues and plan your financial future?
- Do you wonder if you are currently incurring excessive fees on your investments?
- Is your investment plan as tax-effective as it could be?
- Do you have a number of different financial advisors who rarely or never speak with each other?

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## Custodians

You may select either NBIN National Bank Independent Network or Fidelity Clearing Canada ULC to act as "custodian" of your investments. Although IAIC makes the investment decisions for your account, your custodian, not IAIC, holds and safeguards your investments for you.



National Bank Independent Network and Fidelity Clearing Canada ULC are both CIPF members ([www.cipf.ca](http://www.cipf.ca)).



**Josie Di Leonardo, P.F.P., FICB**

President

T: 519-763-4007

M: 519-830-8454

[jdileonardo@wellfinplan.ca](mailto:jdileonardo@wellfinplan.ca)



**Alex Zimochod**

Associate

T: 519-763-4007

M: 519-803-2359

[azimochod@wellfinplan.ca](mailto:azimochod@wellfinplan.ca)



**Katie Holmes**

Administrative Assistant

T: 519-763-4007

[kholmes@wellfinplan.ca](mailto:kholmes@wellfinplan.ca)

## We Put Our Clients First

Contact us for more information on how to preserve your wealth & successfully plan for your future.

### WELLINGTON FINANCIAL

350 Speedvale Avenue West  
Guelph, ON N1H 7M7

Phone: 519-763-4007  
Email: [info@wellfinplan.ca](mailto:info@wellfinplan.ca)  
[www.wellington-financial.ca](http://www.wellington-financial.ca)

### IAIC

135 Main Street E. / P.O. Box 68  
Listowel, ON N4W 3H2

Phone: 519-291-2817  
Toll Free: 1-877-291-3040  
Public Relations & Media: [Karinm@iaic.ca](mailto:Karinm@iaic.ca)  
[www.iaic.ca](http://www.iaic.ca)



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[www.pmac.ca](http://www.pmac.ca)