



The Good Jobs Challenge CMAA/Phlebotomy Technician Program

Presented by: Full Circle Computing
IN PARTNERSHIP WITH
PHILADELPHIA WORKS, INC. AND THE ECONOMIC DEVELOPMENT
ADMINISTRATION (EDA), U.S. DEPARTMENT OF COMMERCE

Full Circle's **CMAA/Phlebotomy Technician Program** is designed for the entry-level job seeker. Phlebotomy Technicians are sought-after professionals in hospitals, doctors' offices and laboratories. After Full Circle's CMAA/Phlebotomy Technician program completion, participants will have the credentials needed to invest in their future and prepare for a rewarding career as a CMAA and Phlebotomy Technician in many national and regional companies with competitive salaries and benefits.

Program includes 3 National Certifications, including:

- Training in Medical Office Procedures with NHA certification to become a **Certified Medical Administrative Assistant**
- Phlebotomy training with National Healthcareer Association (NHA) exam testing to become a **Certified Phlebotomy Technician**
- Opportunity to train and become certified in **Basic Life Support (CPR and AED)** from the American Heart Association
- Training in **Medical Terminology** and **NHA Skills Builder Curriculum**
- **Labs, Clinical Practice days, and Literacy Training**
- **Career Workshops and Resume Re-Invention** included!

CMAA/PHLEBOTOMY TECHNICIAN PROGRAM

This **15-week program** includes the following core courses:

- Medical Terminology
- Certified Medical Administrative Assistant (CMAA) Skill Foundations
- Medical Office Procedures
- NHA Skills Builder Curriculum
- CPR (Cardiopulmonary Resuscitation) Skill Foundations
- Certified Phlebotomy Technician (CPT) Skill Foundations
- Literacy Skills / Lab Days / Vocational Training / Resume Writing / Interviewing Skills Workshop

What is the average salary for a Phlebotomy Technician?

Per salary.com, the average wage for a Certified Phlebotomy Technician (CPT) in Philadelphia, PA is between \$32K and \$39K.

Typically, two days a week are in person and one day a week is online. Online classes will be delivered through Zoom. In-person classes will be held at Full Circle's Exton training facility.

Program Time Frame: 1/6/2025 through 4/17/2025

Orientation: Thursday, 1/2/2025 (in person from 9:00 AM – 11:30 AM)

Class Days: Monday, Tuesday, Thursday pattern with Mondays typically being online.

Class Times: 9:00 AM – 4:00 PM

Questions?

If you are interested in finding out more about the Phlebotomy/CMAA training offered through The Good Jobs Challenge grant, please contact:

Maryrose Dengler

Training Manager, Full Circle

Email: mrd@thefullcirclegroup.com

Phone: 610-594-9510, X102

Considering this program as your career training option?

If interested in this program, please keep in mind that healthcare employers have strict hiring practice guidelines:

- High School Diploma or GED required
- No Felony or Drug convictions more recent than 7 years ago
- No Child Endangerment or Abuse convictions
- Ability to pass Drug screening
- COVID-19 vaccination recommended but not required (2 shots) – some healthcare providers request it prior to externship placement
- Valid driver's license recommended – most Phlebotomy positions require it as part of hiring preferences
- Additionally, many of the hospital systems in the Greater Philadelphia area require a health screening prior to employment indicating applicant is not a smoker.

Also, at time of acceptance, Full Circle will need Social Security Number and Date of Birth in order to be fully enrolled in program.

Additionally, students will receive a packet at Orientation that will have requirements for phlebotomy externship. This includes forms for physical, vaccination history, etc.

Phlebotomy Lab and Practicum Days are built into the program to allow students to gain skills and confidence with drawing blood. 40 “sticks” are required in order for the Certified Phlebotomy Technician (CPT) designation to be official. Our program will require students to “stick” other students and students’ guests with needles (capillary/venipuncture). Please consider this before applying to this program.

11/22/2025



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