



Northumberland

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Comparison

Below, we are comparing the two following date ranges : Sunday April 11th, 2021 to Saturday April 17th, 2021 **and** Saturday April 11th, 2020 to Friday April 17th, 2020

● Apr 11th, 21 to Apr 17th, 21 ● Apr 11th, 20 to Apr 17th, 20

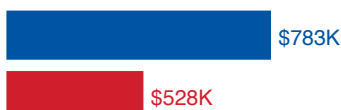
Total Listings

The total number of new listings has increased by 151.85%.



Average List Price

The average list price has increased by 48.22%.



Total Inventory Cost

The total cost of inventory has increased by 273.29%.



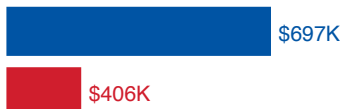
Total Sales

The total number of sales has increased by 118.75%.



Sales Average Price

The average sale price has increased by 71.73%.



Average LSR

The average asking to selling ratio has increased by 12.09%.



Overview

Below, we are looking at the six key metrics between the following date range : Apr 11th, 2021 to Apr 17th, 2021. These metrics include the total number of new properties listed and sold, average asking price and sale price and the average asking to selling ratio of all sold properties.

Total Listings

The total number of new properties that were listed.

68

Average List Price

The average asking price of properties that were listed.

\$783_K

Total Inventory Cost

The total volume of inventory that was listed on the market.

\$53.2_M

Total Sales

The total volume of properties that were sold.

35

Sales Average Price

The average selling price of properties that were sold.

\$697_K

Average LSR

The average list to sell ratio of all sold properties.

1.072

Average DOM

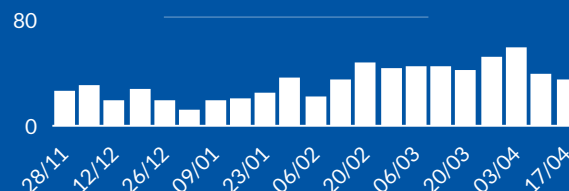
Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the average days on market was 36. Between Sun Apr 11th, 2021 and Sat Apr 17th, 2021, the average days on market was 17. When compared to Sat Apr 11th, 2020 to Fri Apr 17th, 2020, the average days on market has decreased by 52.78%.

Total Sales Volume

Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the total volume of sales was \$6.49M. Between Sun Apr 11th, 2021 and Sat Apr 17th, 2021, the total volume of sales was \$24.4M. When compared to Sat Apr 11th, 2020 to Fri Apr 17th, 2020, the total volume of sales has increased by 275.66%.

Total Sales | Quick Overview (See Page #5)

Between Sun Apr 11th, 2021 and Sat Apr 17th, 2021, the total number of sales was 35.





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Total Listings

Between Sun Apr 11th, 2021 and Sat Apr 17th, 2021, the total number of new listings was 68. Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the total number of new listings was 27. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the total number of new listings has increased by 151.85%.

151.85%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2020 - Apr 17th, 2020

Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the total number of new listings was 27. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the total number of new listings has increased by 151.85%.

6.25%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2019 - Apr 17th, 2019

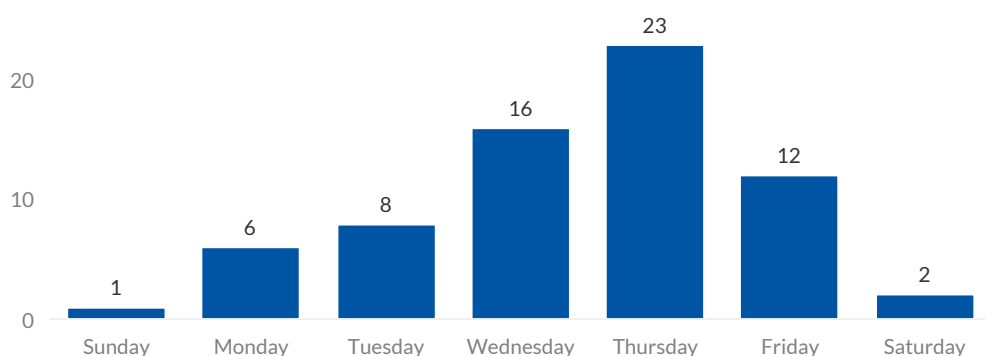
Between Thu Apr 11th, 2019 and Wed Apr 17th, 2019, the total number of new listings was 64. When compared to Thursday April 11th, 2019 to Wednesday April 17th, 2019, the total number of new listings has increased by 6.25%.

15.25%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2018 - Apr 17th, 2018

Between Wed Apr 11th, 2018 and Tue Apr 17th, 2018, the total number of new listings was 59. When compared to Wednesday April 11th, 2018 to Tuesday April 17th, 2018, the total number of new listings has increased by 15.25%.

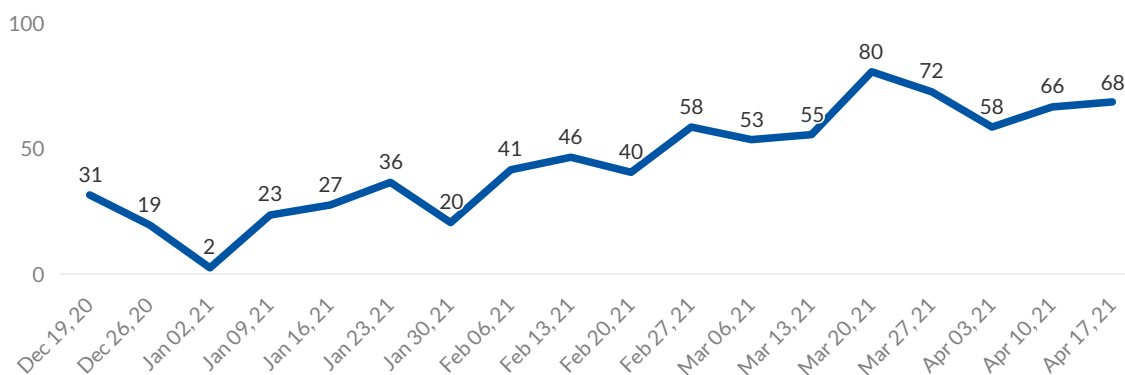


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 17th, 2021. Between Sunday April 11th, 2021 and Saturday April 17th, 2021, we have seen a total volume of 68 new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been listed over the last 4 months as of Saturday April 17th, 2021.





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Average List Price

Between Sun Apr 11th, 2021 and Sat Apr 17th, 2021, the average list price was \$783K. Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the average list price was \$528K. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the average list price has increased by 48.22%.

48.22%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2020 - Apr 17th, 2020

Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the average list price was \$528K. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the average list price has increased by 48.22%.

62.98%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2019 - Apr 17th, 2019

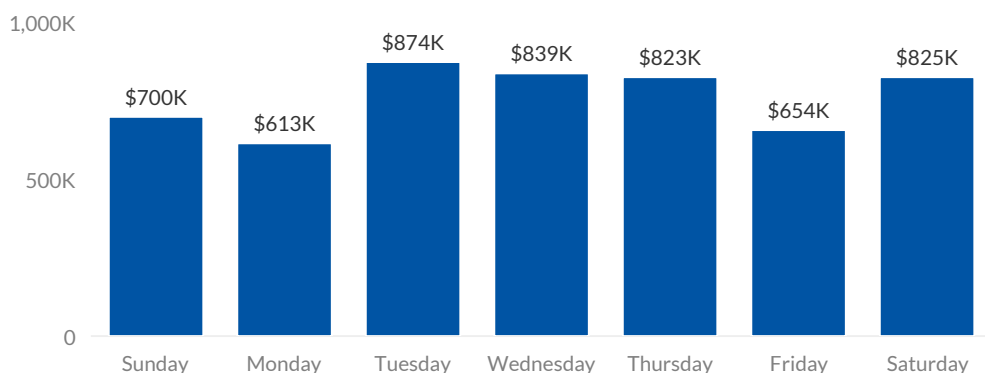
Between Thu Apr 11th, 2019 and Wed Apr 17th, 2019, the average list price was \$480K. When compared to Thursday April 11th, 2019 to Wednesday April 17th, 2019, the average list price has increased by 62.98%.

52.33%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2018 - Apr 17th, 2018

Between Wed Apr 11th, 2018 and Tue Apr 17th, 2018, the average list price was \$514K. When compared to Wednesday April 11th, 2018 to Tuesday April 17th, 2018, the average list price has increased by 52.33%.

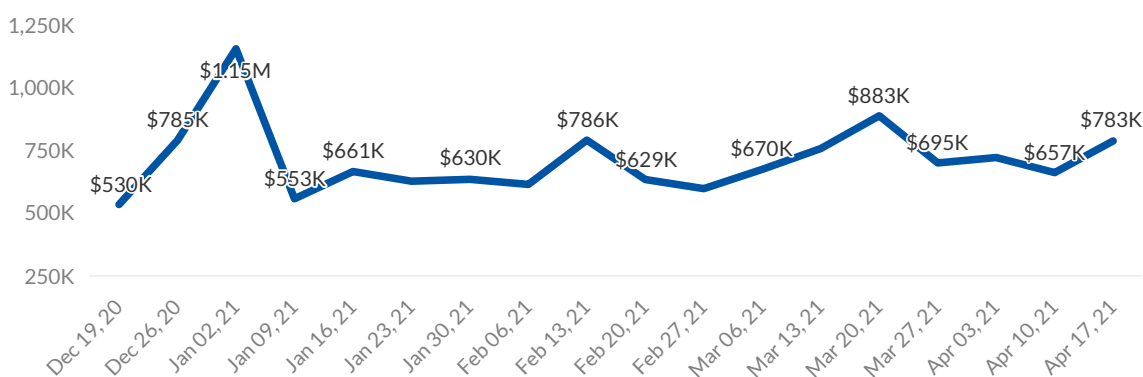


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 17th, 2021. Between Sunday April 11th, 2021 and Saturday April 17th, 2021, we have seen an average list price of \$783K for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average list price of all properties listed over the last 4 months as of Saturday April 17th, 2021.





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Total Inventory Cost

Between Sun Apr 11th, 2021 and Sat Apr 17th, 2021, the total cost of inventory was \$53.2M. Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the total cost of inventory was \$14.3M. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the total cost of inventory has increased by 273.29%.

273.29%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2020 - Apr 17th, 2020

Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the total cost of inventory was \$14.3M. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the total cost of inventory has increased by 273.29%.

73.16%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2019 - Apr 17th, 2019

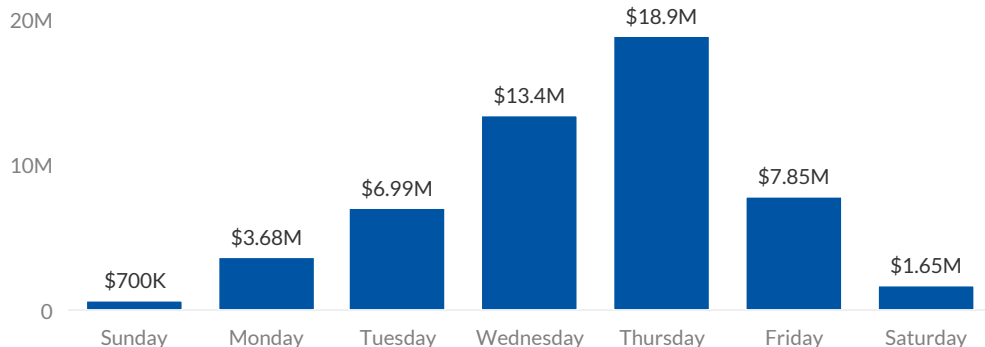
Between Thu Apr 11th, 2019 and Wed Apr 17th, 2019, the total cost of inventory was \$30.7M. When compared to Thursday April 11th, 2019 to Wednesday April 17th, 2019, the total cost of inventory has increased by 73.16%.

75.57%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2018 - Apr 17th, 2018

Between Wed Apr 11th, 2018 and Tue Apr 17th, 2018, the total cost of inventory was \$30.3M. When compared to Wednesday April 11th, 2018 to Tuesday April 17th, 2018, the total cost of inventory has increased by 75.57%.

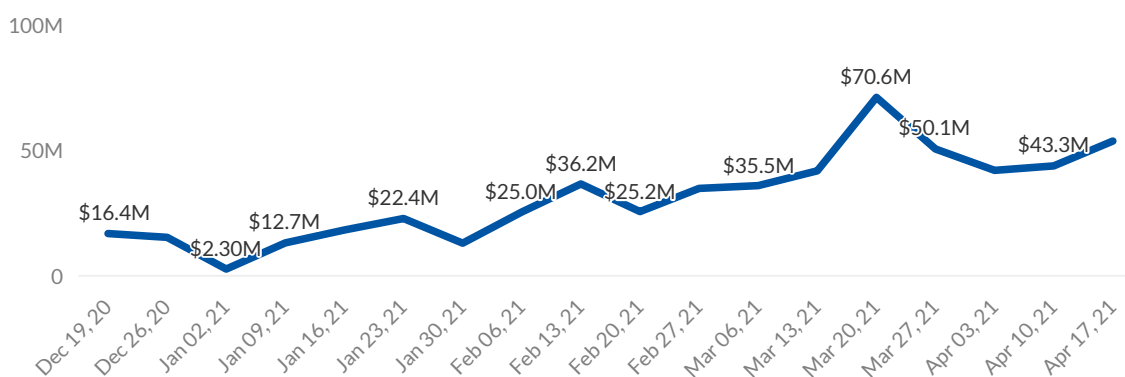


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 17th, 2021. Between Sunday April 11th, 2021 and Saturday April 17th, 2021, we have seen a total inventory volume of \$53.2M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all new inventory over the last 4 months as of Saturday April 17th, 2021.





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Total Sales

Between Sun Apr 11th, 2021 and Sat Apr 17th, 2021, the total number of sales was 35. Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the total number of sales was 16. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the total number of sales has increased by 118.75%.

118.75%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2020 - Apr 17th, 2020

Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the total number of sales was 16. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the total number of sales has increased by 118.75%.

45.83%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2019 - Apr 17th, 2019

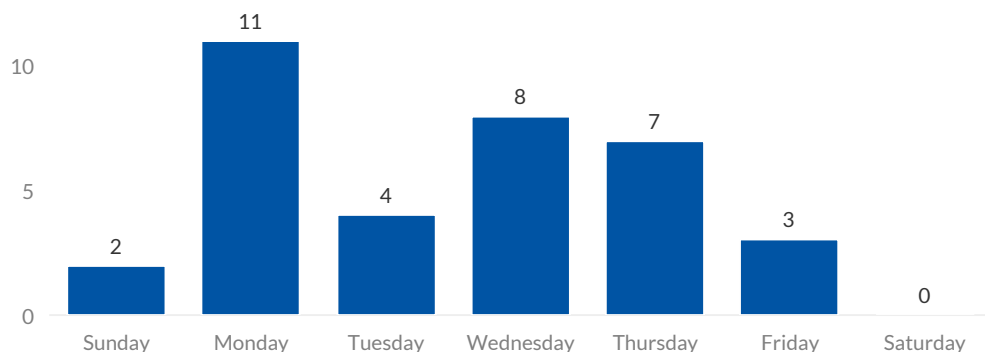
Between Thu Apr 11th, 2019 and Wed Apr 17th, 2019, the total number of sales was 24. When compared to Thursday April 11th, 2019 to Wednesday April 17th, 2019, the total number of sales has increased by 45.83%.

25.00%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2018 - Apr 17th, 2018

Between Wed Apr 11th, 2018 and Tue Apr 17th, 2018, the total number of sales was 28. When compared to Wednesday April 11th, 2018 to Tuesday April 17th, 2018, the total number of sales has increased by 25.00%.

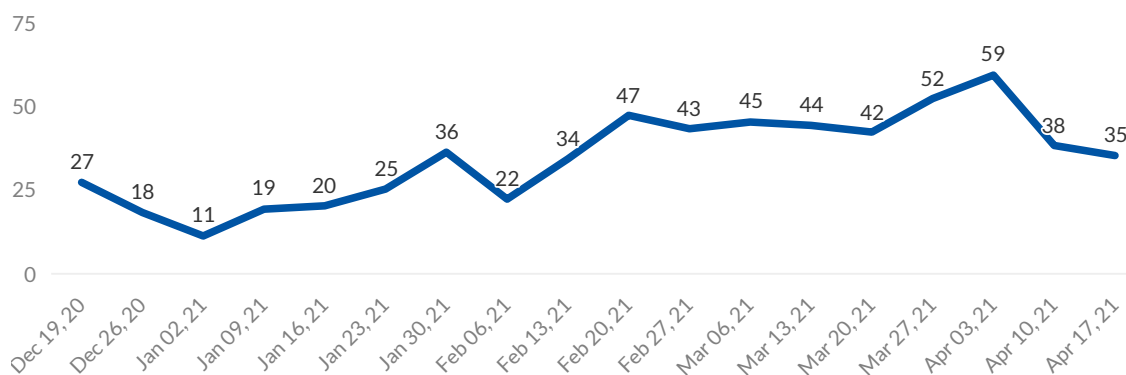


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 17th, 2021. Between Sunday April 11th, 2021 and Saturday April 17th, 2021, we have seen a total volume of 35 properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for all properties that have been sold over the last 4 months as of Saturday April 17th, 2021.





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Sales Average Price

Between Sun Apr 11th, 2021 and Sat Apr 17th, 2021, the average sale price was \$697K. Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the average sale price was \$406K. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the average sale price has increased by 71.73%.

71.73%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2020 - Apr 17th, 2020

Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the average sale price was \$406K. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the average sale price has increased by 71.73%.

53.03%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2019 - Apr 17th, 2019

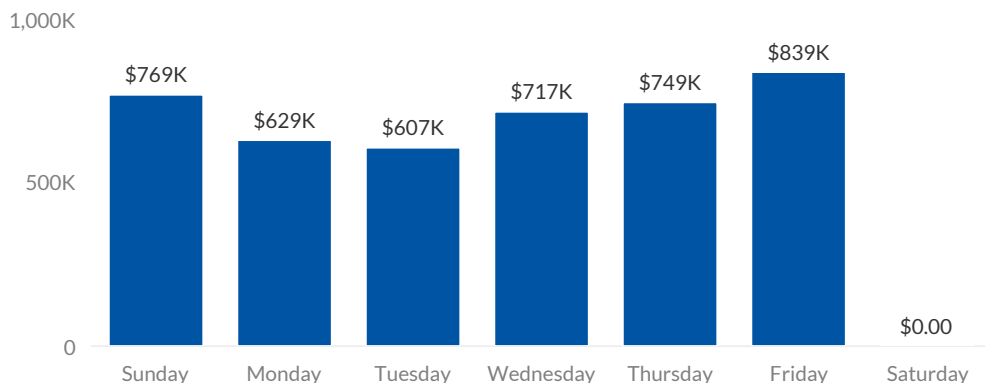
Between Thu Apr 11th, 2019 and Wed Apr 17th, 2019, the average sale price was \$455K. When compared to Thursday April 11th, 2019 to Wednesday April 17th, 2019, the average sale price has increased by 53.03%.

83.49%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2018 - Apr 17th, 2018

Between Wed Apr 11th, 2018 and Tue Apr 17th, 2018, the average sale price was \$380K. When compared to Wednesday April 11th, 2018 to Tuesday April 17th, 2018, the average sale price has increased by 83.49%.

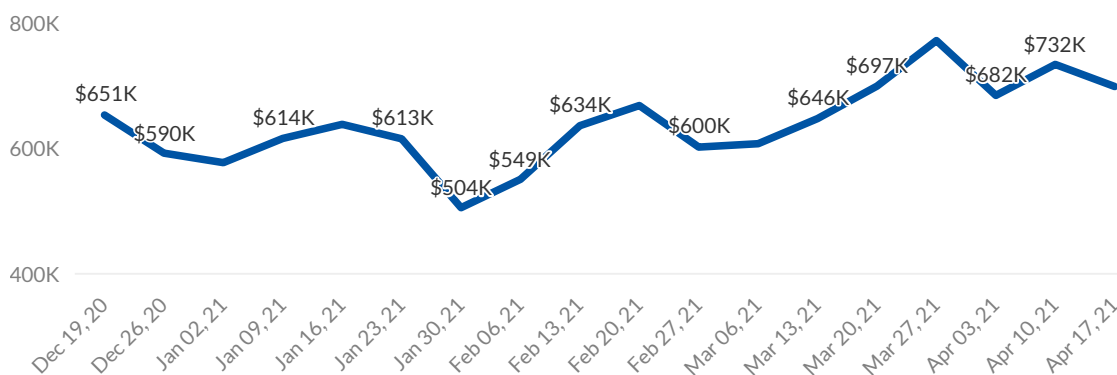


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 17th, 2021. Between Sunday April 11th, 2021 and Saturday April 17th, 2021, we have seen an average sale price of \$697K for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average sale price of all sold properties over the last 4 months as of Saturday April 17th, 2021.





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Average List to Sell Ratio

Between Sun Apr 11th, 2021 and Sat Apr 17th, 2021, the average asking to selling ratio was 1.072. Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the average asking to selling ratio was 0.956. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the average asking to selling ratio has increased by 12.09%.

12.09%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2020 - Apr 17th, 2020

Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the average asking to selling ratio was 0.956. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the average asking to selling ratio has increased by 12.09%.

9.55%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2019 - Apr 17th, 2019

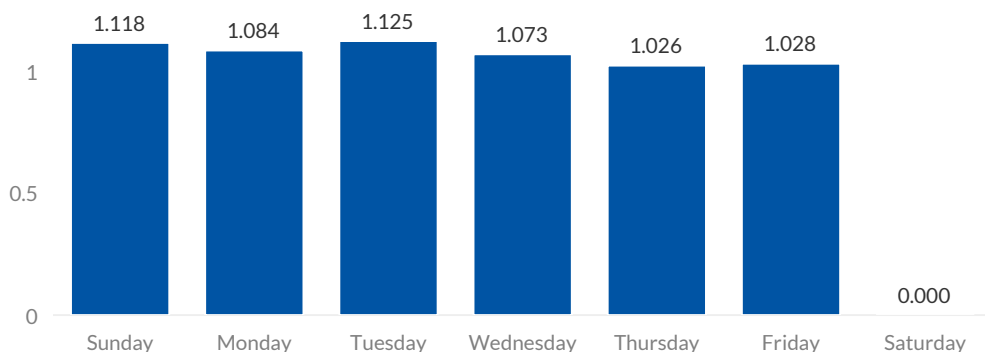
Between Thu Apr 11th, 2019 and Wed Apr 17th, 2019, the average asking to selling ratio was 0.978. When compared to Thursday April 11th, 2019 to Wednesday April 17th, 2019, the average asking to selling ratio has increased by 9.55%.

7.54%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2018 - Apr 17th, 2018

Between Wed Apr 11th, 2018 and Tue Apr 17th, 2018, the average asking to selling ratio was 0.996. When compared to Wednesday April 11th, 2018 to Tuesday April 17th, 2018, the average asking to selling ratio has increased by 7.54%.

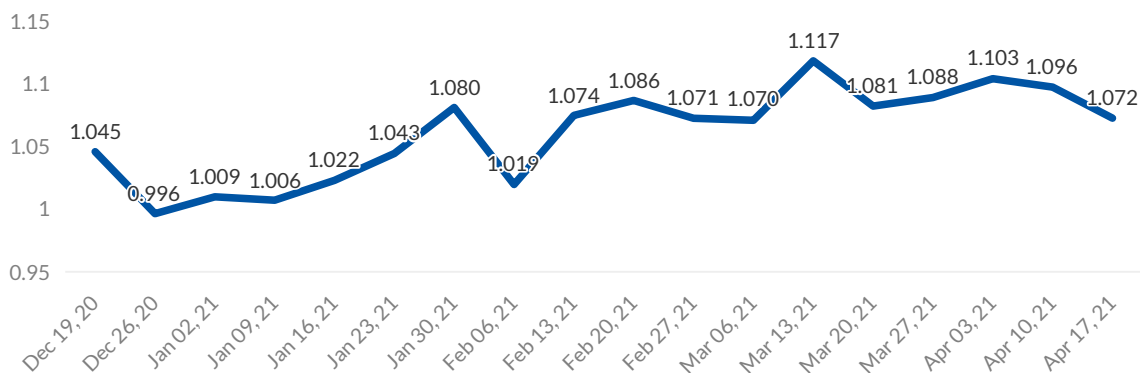


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 17th, 2021. Between Sunday April 11th, 2021 and Saturday April 17th, 2021, we have seen an average ask to sell price ratio of 1.072 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average ask to sell price ratio of all sold properties over the last 4 months as of Saturday April 17th, 2021.





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Average Days on Market

Between Sun Apr 11th, 2021 and Sat Apr 17th, 2021, the average days on market was 17. Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the average days on market was 36. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the average days on market has decreased by 52.78%.

52.78%
Decrease



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2020 - Apr 17th, 2020

Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the average days on market was 36. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the average days on market has decreased by 52.78%.

37.04%
Decrease



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2019 - Apr 17th, 2019

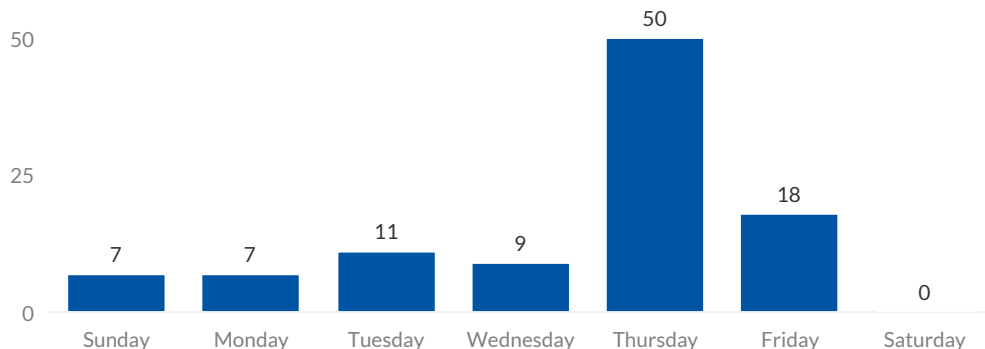
Between Thu Apr 11th, 2019 and Wed Apr 17th, 2019, the average days on market was 27. When compared to Thursday April 11th, 2019 to Wednesday April 17th, 2019, the average days on market has decreased by 37.04%.

51.43%
Decrease



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2018 - Apr 17th, 2018

Between Wed Apr 11th, 2018 and Tue Apr 17th, 2018, the average days on market was 35. When compared to Wednesday April 11th, 2018 to Tuesday April 17th, 2018, the average days on market has decreased by 51.43%.

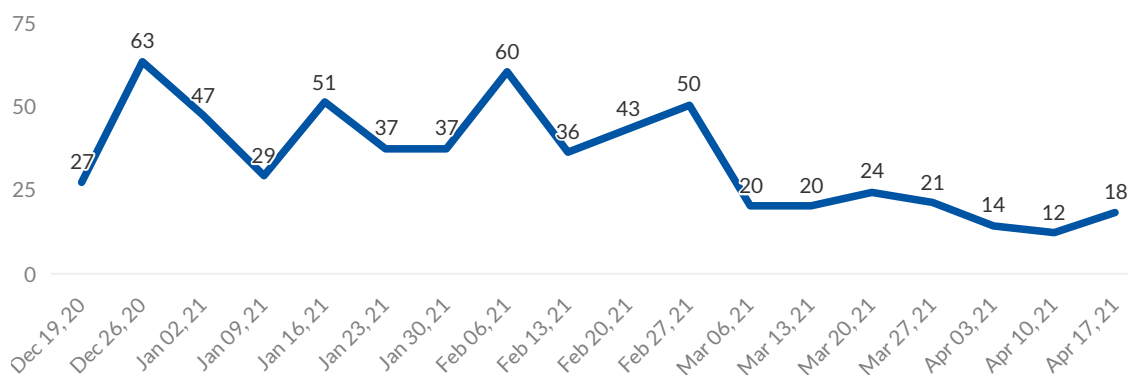


Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 17th, 2021. Between Sunday April 11th, 2021 and Saturday April 17th, 2021, we have seen an average days on market of 17 for all properties that have been sold.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends in the average days on market of all sold properties over the last 4 months as of Saturday April 17th, 2021.





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Total Sales Volume

Between Sun Apr 11th, 2021 and Sat Apr 17th, 2021, the total volume of sales was \$24.4M. Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the total volume of sales was \$6.49M. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the total volume of sales has increased by 275.66%.

275.66%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2020 - Apr 17th, 2020

Between Sat Apr 11th, 2020 and Fri Apr 17th, 2020, the total volume of sales was \$6.49M. When compared to Saturday April 11th, 2020 to Friday April 17th, 2020, the total volume of sales has increased by 275.66%.

123.16%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2019 - Apr 17th, 2019

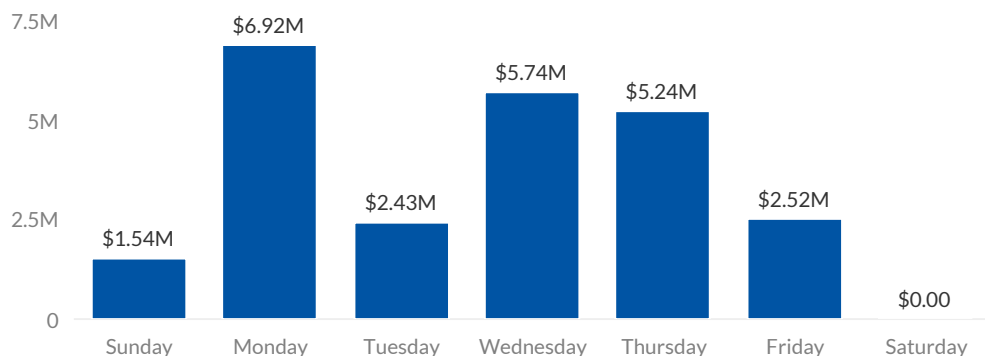
Between Thu Apr 11th, 2019 and Wed Apr 17th, 2019, the total volume of sales was \$10.9M. When compared to Thursday April 11th, 2019 to Wednesday April 17th, 2019, the total volume of sales has increased by 123.16%.

129.37%
Increase



Apr 11th, 2021 - Apr 17th, 2021 vs Apr 11th, 2018 - Apr 17th, 2018

Between Wed Apr 11th, 2018 and Tue Apr 17th, 2018, the total volume of sales was \$10.6M. When compared to Wednesday April 11th, 2018 to Tuesday April 17th, 2018, the total volume of sales has increased by 129.37%.



Overview

The bar graph to the left provides an overview of the last 7 days of the week broken down by each individual week day leading up to Saturday April 17th, 2021. Between Sunday April 11th, 2021 and Saturday April 17th, 2021, we have seen a total sales volume of \$24.4M for all new properties that have been listed.

Analysis

The line graph to the right, outlines and details the changes in week-to-week (on a weekly interval) trends for the total cost of all sold properties over the last 4 months as of Saturday April 17th, 2021.

