

What's Happening in Clarington?

Growth, Developments, Opportunity

Presentation to:



Friday, May 22, 2020



Working together to maximize opportunity.

Who is



Celebrating 21 years of supporting business growth and guidance

Helping business reach their goals

Provide programming to support business

Development process support

Promoting Clarington

Supporting business growth

Help find business a home

Solutions initiatives

Engagement with stakeholders and
all levels of government

Community engagement



Business supporting community



Our Team...



Tanya

Marni

Sheila

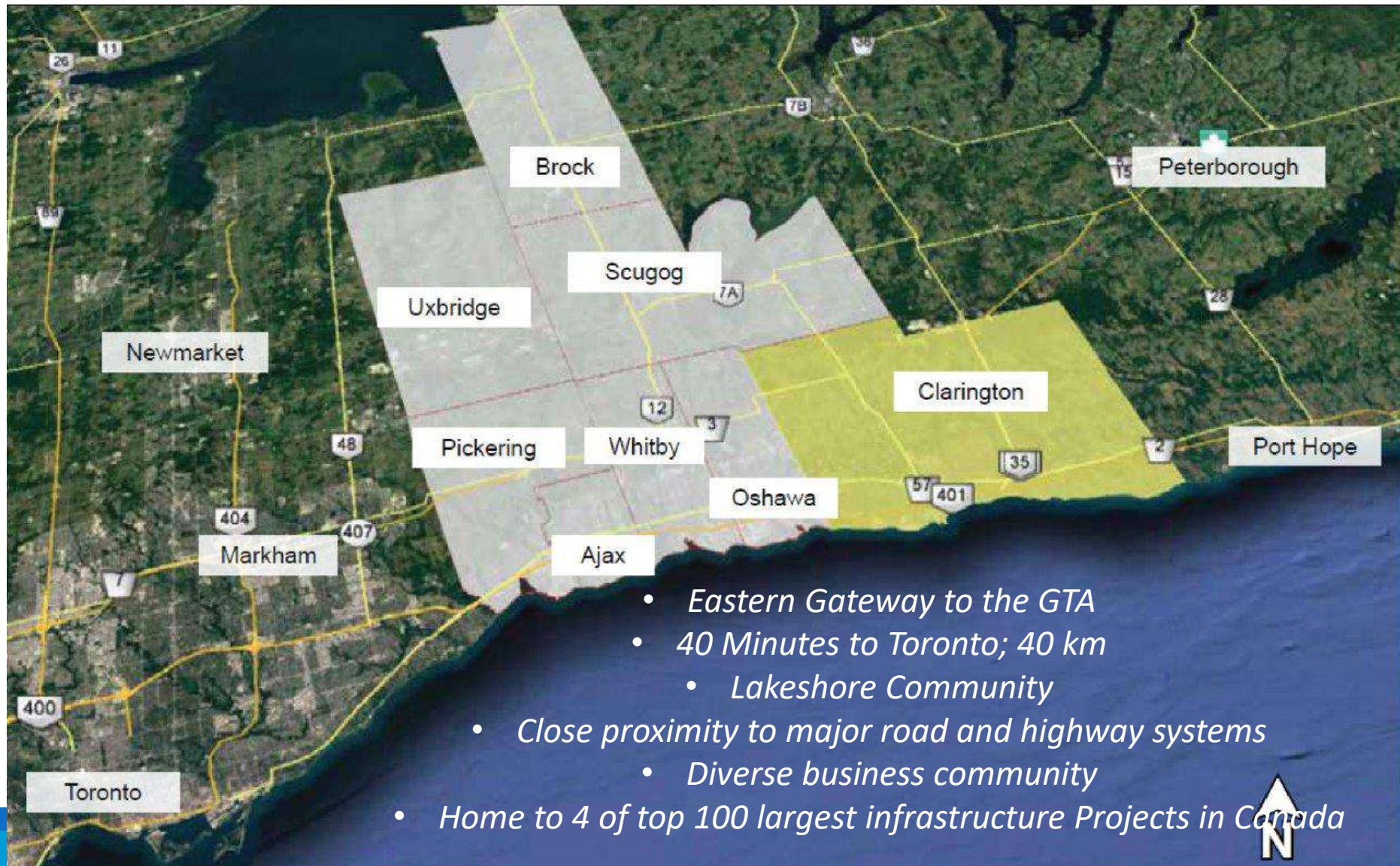
Bonnie

Jessica

Adam

Where and Who is Clarington?

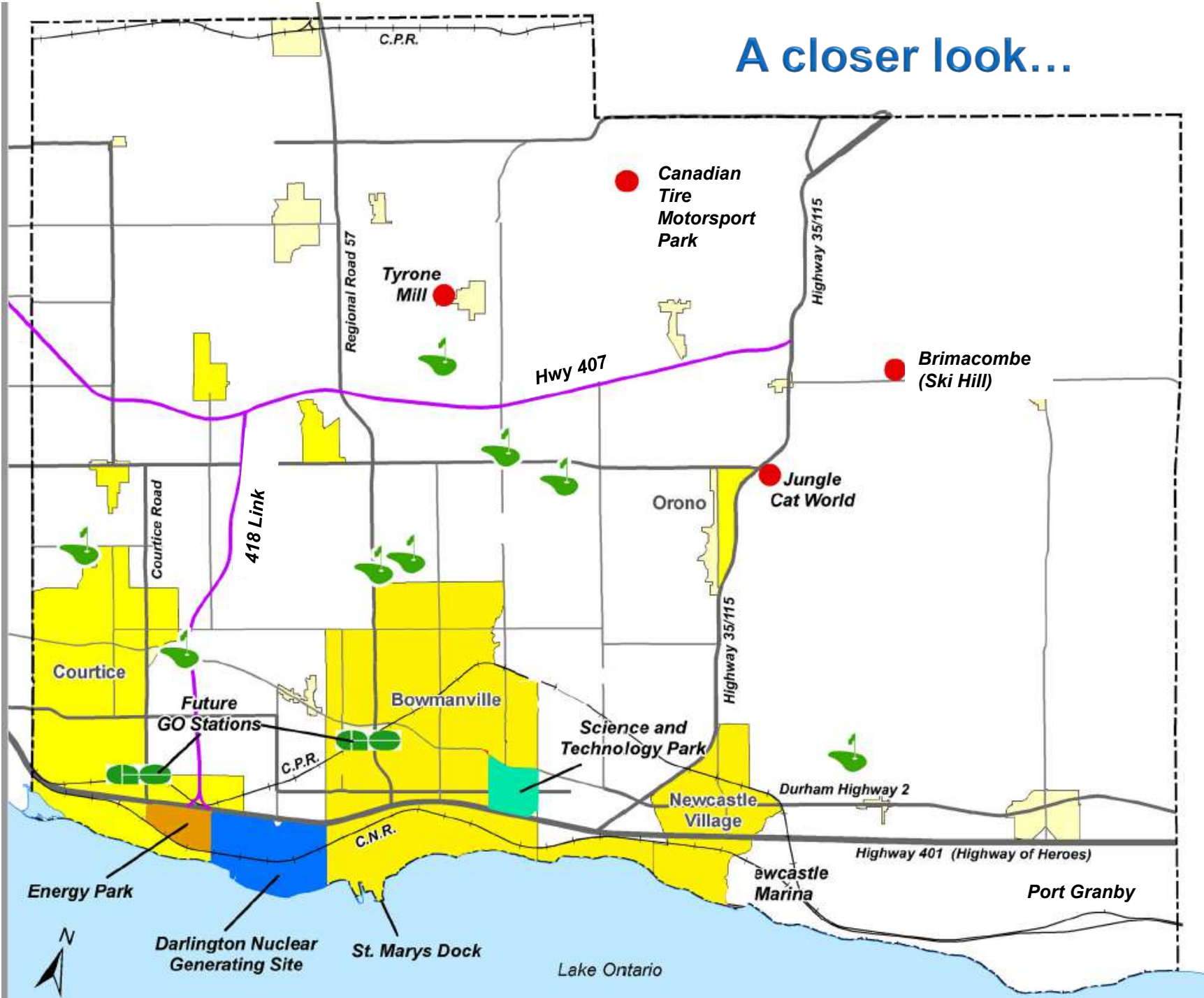
Courtice – Bowmanville – Newcastle – Orono



- *Eastern Gateway to the GTA*
- *40 Minutes to Toronto; 40 km*
 - *Lakeshore Community*
- *Close proximity to major road and highway systems*
 - *Diverse business community*
- *Home to 4 of top 100 largest infrastructure Projects in Canada*

A closer look...

OSHAWA



PORT HOPE

Population Growth at a Glance

					Table 5
Clarington Population by Community					
	Bowmanville	Courtice	Newcastle	Rural	Total
2006	31,600	23,200	8,900	17,200	80,900
2011	36,100	24,900	8,300	18,400	87,700
2016	40,500	28,100	9,800	18,700	97,100
2021	47,100	31,300	12,200	19,100	109,800
2026	55,100	33,900	15,300	19,600	123,900
2031	64,200	36,600	19,300	20,300	140,400
Growth 2006-31	32,600 103%	13,400 58%	10,400 117%	3,100 18%	59,400 74%

Source: Statistics Canada Census of Canada and Hemson Consulting Ltd.

Municipal data: projecting 27% growth from 2016-2026 = 27,000 more people.

Construction Booming in Clarington

- Clarington's total building permit values increased by **11.3%** from \$379.6 million in 2017 to \$422.6 million in 2018.
- Residential building permit values rose by **4%** in 2018, rising from \$330.3 million to \$343.4 million.
- The value of non-residential building permits in 2018 increased by **60.3%** from \$49.4 million to \$79.1 million.
- Clarington is one of the fastest-growing municipalities within Durham Region.
- Over the past 15 years, Clarington's share of building permit values in Durham has more than doubled, rising from 10% to over 20%.



Incentives

For new industrial builds, 50% discount on Municipality of Clarington DCs
For expansions, businesses can expand up to 100% of their current footprint and no DCs will be charged from the Municipality of Clarington



Sector Strengths

Manufacturing



Agriculture



Energy



Tourism



Life & Health Sciences





A LOOK AT BUSINESS IN CLARINGTON

Clarington is home to over

400

WORKING FARMS

100

MANUFACTURERS

300

RETAILERS

1,000

PROFESSIONAL AND
PERSONAL SERVICES

20

TOURIST ATTRACTIONS



Established in

1902

BOWMANVILLE FOUNDRY IS THE
OLDEST MANUFACTURER IN
CLARINGTON.



40 MILLION

GLASSES OF APPLE JUICE IS
SERVED UP TO CANADIANS EACH
YEAR BY ALGOMA ORCHARDS



9

HEALTH CANADA LICENCED
CANNABIS PRODUCERS HAVE OR
WILL BE MAKING A HOME IN
CLARINGTON. THIS WILL
REPRESENT OVER 1,000 JOBS
IN 2-4 YEARS.

THERE ARE 3 EXSTING LICENCED
PRODUCERS REPRESENTING OVER 100 JOBS.



20%

OF ONTARIO'S ELECTRICITY IS
PROVIDED BY ONTARIO POWER
GENERATION'S DARLINGTON
NUCLEAR GENERATION PLANT.

THIS IS ENOUGH ENERGY TO SERVE A CITY
OF TWO MILLION PEOPLE.



48%

OF MAIN STREET BUSINESSES IN
CLARINGTON HAVE UNDER
4 EMPLOYEES



4 OF THE TOP 100

LARGEST INFRASTRUCTURE
PROJECTS IN CANADA ARE
LOCATED IN CLARINGTON
REPRESENTING OVER \$16 BILLION
IN INVESTMENT: DARLINGTON
NUCLEAR REFURBISHMENT; HWY 407
EXTENSION; PORT GRANBY PROJECT;
GO TRAIN EXTENSION CREATING
TWO NEW STATIONS - CREATING
THOUSANDS OF JOB

Clarington
Board of Trade and
Office of Economic Development

Infrastructure Projects

Four of Canada's Top 100 largest infrastructure projects are in Clarington

407 Extension

\$1.2 Billion



Darlington Refurbishment

\$12 Billion



Connecting Business to
Projects



Port Granby Project

\$270 Million



GO Train Extension



Port Granby Project



- Environmental remediation Federal project
- relocation of the low level radio active waste to an engineered above-ground mound.
- Project near completion



GO Train Extension to Clarington



Future Stations:

Courtice Rd and Baseline Rd in Courtice

Martin Rd and Highway 2 in Bowmanville



Future GO Train Stations

Investing in Growth - Servicing



Making Clarington Home



OWASCO RV
40 Jobs



Making Clarington Home



Making Clarington Home

Ontario Power Generation
Corporate Campus 2024 Open
2,000+ jobs



East Penn Canada *200 Jobs*

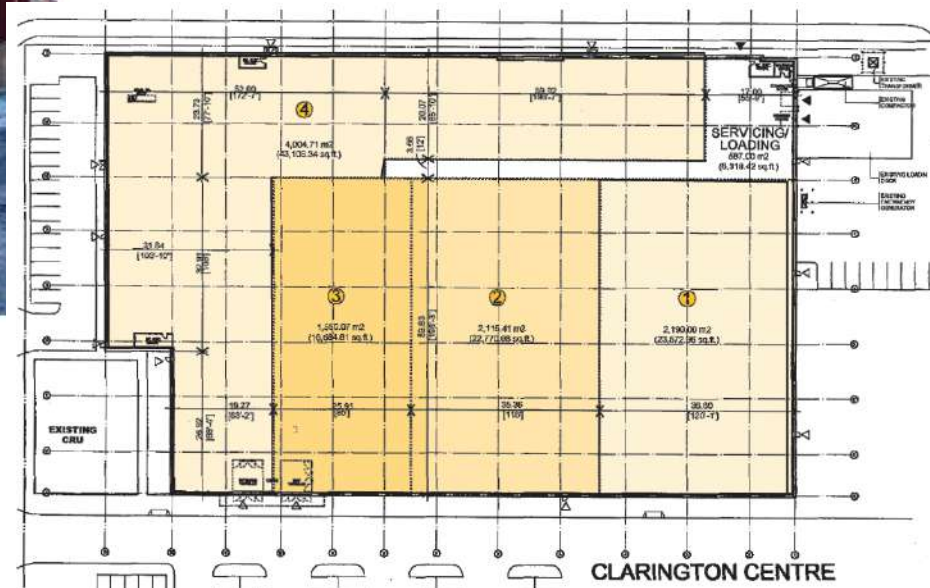


Community Development



- Bowmanville Hospital expansion
- New hospital wing
- Nearly doubling size of beds
- New Emergency Dept, surgical services
- Construction estimated to begin in next few years

Opportunity



- Former Target, Bowmanville
- 20,000 – 113,000 sq ft
- Owner amenable to splitting space

Opportunity



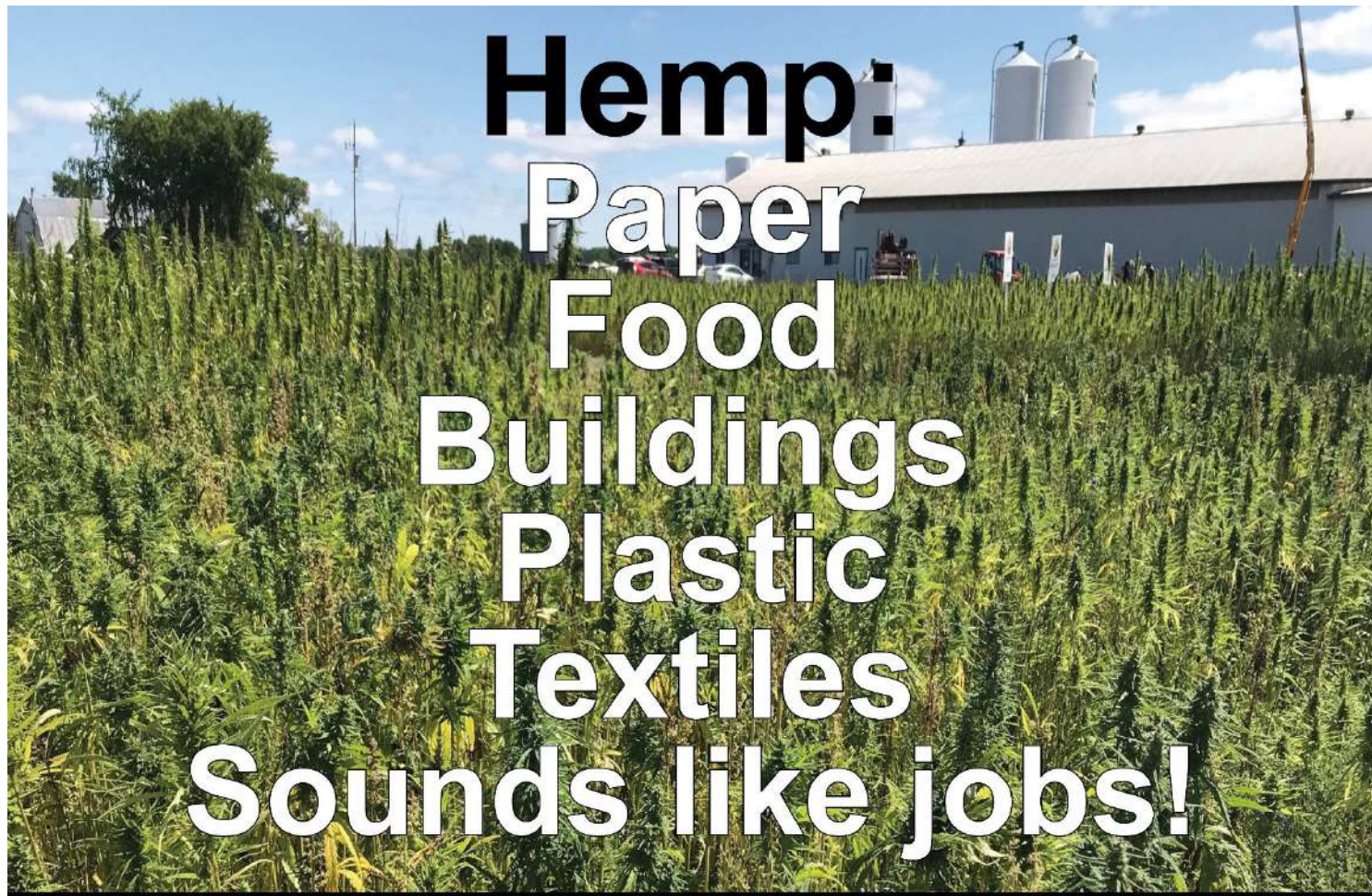
Clarington Business Complex

Up to 33,500 ft² Light Industrial / Office Space Available

Can be divisible into 5 Suites (6,700 ft² Each)

Energy

Opportunity in Emerging Sectors



Partnerships with Commercial Real Estate, Development and Investment Community

- ✓ CBOT is your resource for information and opportunities in Clarington
 - ✓ Demographic information, population forecasts
 - ✓ Investment Packages
 - ✓ Development process support
 - ✓ Site visits
 - ✓ Promote your commercial properties
 - ✓ Presentations to your team



Support

"I have been doing industrial commercial business for 40 years and dealing with municipalities all over southern Ontario. The Clarington Board of Trade & Office of Economic Development ranks in my top three for service provided. The team responds within hours which in my business saves me time at my end also. The accuracy of the information provided by their office both technical, general and full product knowledge is also tremendous as is their ability to put me through to the right people in every department (engineering, zoning, planning etc.)".

Stephen Connell, Senior Vice President
Commercial Sales & Leasing
Cushman & Wakefield Toronto

Getting in the Know...

Municipality of Clarington monthly Planning Updates

The screenshot shows the 'Planning eUpdate Newsletter' page on the Municipality of Clarington website. The page features a search bar at the top with the text 'What are you looking for?'. Below the search bar are social media icons for Facebook, Twitter, YouTube, and a 'browsercloud' logo. The main heading is 'Planning eUpdate Newsletter', followed by a breadcrumb trail: 'Home / Town Hall / News and Public Notices / Planning eUpdate Newsletter'. A brief description states: 'Each month, the Planning Services Department publishes a brief eNewsletter with information on new applications, public meetings, workshops and other updates.' The newsletter archive is organized by year. For 2019, the dates listed are: September 26, 2019 (PDF), September 5, 2019 (PDF), June 20, 2019 (PDF), May 30, 2019 (PDF), May 9, 2019 (PDF), April 18, 2019 (PDF), March 28, 2019 (PDF), March 7, 2019 (PDF), February 15, 2019 (PDF), January 24, 2019 (PDF), and January 4, 2019 (PDF). For 2018, the dates listed are: November 22, 2018 (PDF) and November 1, 2018 (PDF). A 'Quick Links' sidebar on the right includes: Accessibility, Careers, Contact Us, Mayor and Council, News and Public Notices, and Service Disruptions. A 'Contact(s)' section provides the address (40 Temperance Street, Bowmanville, ON L1C 3A6), a map link, and phone numbers (T. 905-623-3379 ext. 2405, F. 905-623-0830). A 'Planning Enquiry Form' link is also present. At the bottom, there is a red button labeled 'Receive Email Updates...' with an email icon.

- Site Plan Applications & Approvals
 - Commercial
 - Residential
 - Industrial
- Public Meetings
- Community Development Updates

Visit www.clarington.net

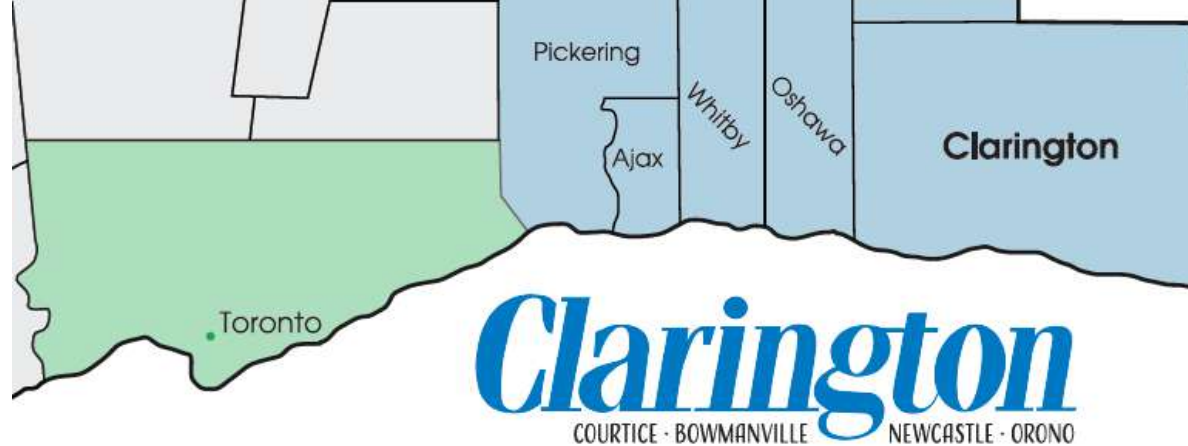
- >Town Hall
- >news & public notices
- >Planning eUpdate

Telling Clarington's Story

- ▶ Clarington Business Development Updates Released by the Clarington Board of Trade & Office of Economic Development



- Local developments
- Expansions
- Business news
- Events
- Partnerships
- Hot Properties



40 minutes East of Toronto



Over \$14 Billion in infrastructure investment

4 of the top 100 largest infrastructure projects in Canada are in Clarington

Over 1 million square feet

of industrial space for various users will be constructed in the next 18 months

= Opportunity

CLARINGTON BUSINESSES: *Serving YOU!*

Contactless Shopping



Wellness



Food at your Fingertips



Shopping Times for Seniors



Here for your business

info@cbot.ca (905) 623-3106

Clarington's businesses have adopted new ways of providing their consumers with products and services.

Check out **cbot.ca/open**

Thank you!

905-623-3106
cbot.ca

Bonnie@cbot.ca

Adam@cbot.ca

