GRI: Business Skills - Day 1 - Seller Services

Hosted by
Brownsville Board of REALTORS®

When
Tuesday, April 9, 2024

8:30 am - 5:00 pm

Where
1825 Central Blvd.
Brownsville, TX 78520
(ZOOM)

Class

Instructor(s) Kiersten Crawford

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

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Registration

Name on TREC license

TREC license # Primary phone

Email address

Courses & fees $200.00 (4-day Course)

GRI: Buisness Skills - Day 1 - Seller Services
30 hrs. CE, course #559

The seller services day includes comprehensive strategies for working with sellers, including prospecting, the difference between property value and property price, preparing and staging property, and marketing listings. It provides a thorough discussion of the listing agreement and addresses seller disclosure. Further, it reviews best practices for listing appointments and presentations, covers property salability, price adjustments, relists, and relocation services.

Deadline

Register by 4/08/2024 After deadline, add $5 to registration fee

Method of payment ☐ Cash ☐ Check ☐ Money order ☐ Visa
☐ MasterCard ☐ Discover ☐ American Express

Name on card 3-digit CSC

Billing address ZIP

Credit card number Expiration date

Signature

CE credit
If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services
If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy
A full refund will be issued if written notification is received by 4/05/2024, otherwise a $5 cancellation fee will be deducted from your refund. No refunds will be issued after 4/08/2024.

To register

Fill out form & email to
bbor.spi@gmail.com
Questions contact:
David Ramirez
956-545-0557

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