Discovering Commercial Real Estate

Hosted by Brownsville/SPI Board of REALTORS®

When Friday, April 10, 2026

9:00 AM - 12:00 PM

Where Via Zoom

Class

Instructor(s) Bart McLeroy

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

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Registration

Name on TREC license

TREC license # | Primary phone

Email address

Courses & fees $30.00

Discovering Commercial Real Estate
3 hrs. CE, course #6129

This course offers a broad overview of the basics of commercial real estate and how it differs from residential real estate. Students will be able to distinguish and understand the broker's role and discover the different types of commercial properties, terms, valuation methods, marketing and resources for further education. Students will learn about Commercial contracts; the duties of those professionals who assist in commercial transactions; key differences between commercial and residential real estate; the types of commercial real estate and commercial transactions along with resources provided by NAR's Commercial Department and its affiliates. This is an ideal introductory course for those who are newly licensed and/or residential agents who

Deadline

Register by 4/9/2026 After deadline, add $5 to registration fee

Method of payment ☐ Visa ☐ Check ☐ Money order ☐ MasterCard ☐ Discover ☐ American Express

Name on card | 3-digit CSC

Billing address | ZIP

Credit card number | Expiration date

Signature

CE credit
If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services
If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy
A full refund will be issued if written notification is received by 4/8/2026, otherwise a $5 cancellation fee will be deducted from your refund. No refunds will be issued after 4/9/2026.

To register

Fill out form & email to bbor.spi@gmail.com
Questions contact:

David Ramirez
956-545-0557

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