RENE: Real Estate Negotiation Expert - Day 1 & 2

Hosted by
Brownsville Board of REALTORS®

When
April 19, 2021
April 20, 2021
8:30 AM - 5:00 PM

Where
Via Zoom
1825 Central Blvd.
Brownsville, TX 78520

Class

Instructor(s) Leigh York

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

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Registration

Name on TREC license

TREC license # Primary phone

Email address

Courses & fees $160.00

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16 hrs. CE, course #40073

This 2-day interactive experience will help negotiators elevate their game. The course examines all types of negotiation formats and methods so that today's negotiators can play the game to win. A full spectrum of tips, tools, techniques and advantages will be provided so that negotiators can provide effective results for their client. The second day of the course focuses on real-world field scenarios to help negotiators apply the power tools, techniques and tactics learned on the first day. Understanding the tactics and techniques is one thing, but learning how to recognize them being done and using them effectively requires practice. These field scenarios provide the foundational experience and practice negotiators need to master so they can

Deadline

Register by April 12, 2021 After deadline, add $5 to registration fee

Method of payment ☐ Cash ☐ Check ☐ Money order ☐ Visa ☐ MasterCard ☐ Discover ☐ American Express

Name on card 3-digit CSC

Billing address ZIP

Credit card number Expiration date

Signature

CE credit
If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services
If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy
A full refund will be issued if written notification is received by 4/14/2021, otherwise a $10 cancellation fee will be deducted from your refund. No refunds will be issued after 4/16/2021.

To register

Fill out form & email to bbor.spi@gmail.com

Questions contact:
David Ramirez
956-545-0557

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