Building a Real Estate Consulting Business

Hosted by Brownsville Board of REALTORS®

When Thursday, April 16, 2026

9:00 AM - 12:00 PM

Where Via Zoom

Class

Instructor(s) Bart McLeroy

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

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Registration

Name on TREC license

TREC license # | Primary phone

Email address

Courses & fees $30.00

Building a Real Estate Consulting Business
3 hrs. CE, Course #06287

This course will introduce students to the concept of real estate consulting. Consulting will be compared to transactional brokerage, and students will learn why clients hire consultants. Pricing and payment structures will be outlined, with all participants being mindful of antitrust concerns. Students will explore various consulting opportunities that they may have when serving sellers, landlords, buyers, and tenants. At the end of the course, students will have completed a preliminary action plan that they can use to begin building a consulting practice.

Deadline

Register by 4/15/2026 After deadline, add $5 to registration fee

Method of payment ☐ Visa ☐ Check ☐ Money order ☐ ☐ MasterCard ☐ Discover ☐ American Express

Name on card | 3-digit CSC

Billing address | ZIP

Credit card number | Expiration date

Signature

CE credit
If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services
If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy
A full refund will be issued if written notification is received by 4/14/2026, otherwise a $5 cancellation fee will be deducted from your refund. No refunds will be issued after 4/15/2026.

To register

Fill out form & email to bbor.spi@gmail.com
Questions contact:

David Ramirez
956-545-0557

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